

Thanks to NSW DPI – Mick Davy NSW growers Golden Dawn – Geoff Bridgfoot, Paul Gibbins, Paul Thorburn, Kay Adriaansz D&D Ripeners – Dave Norberry

What's the issue?

Poor quality fruit!

Knockbacks from retailers and loss of stores 5 Coles stores lost recently with management changes

Packed product analysis

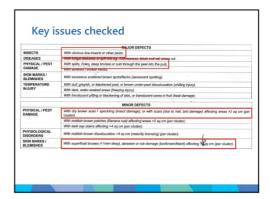
Use the Woolworths Coffs Harbour specs

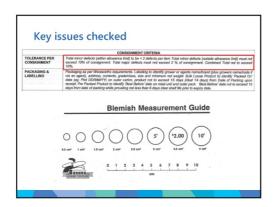
Unpack boxes and check if clusters are within specs 3 cartons from growers prior to despatch

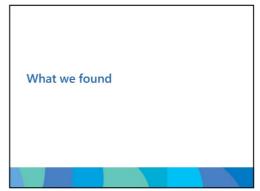
Results presented today are anonymous

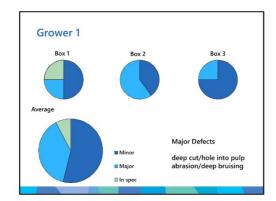
Initial data only













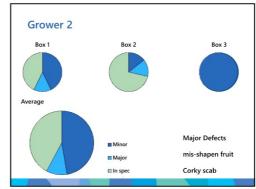










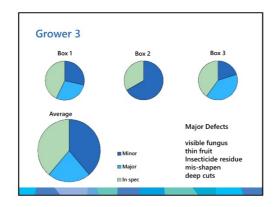






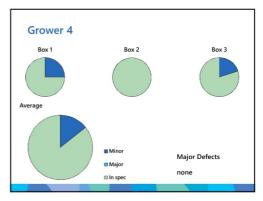












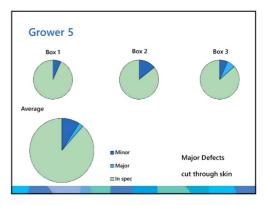








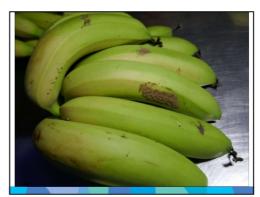


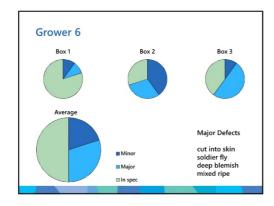








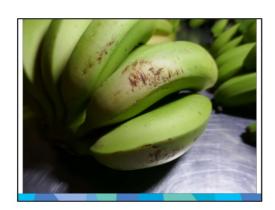






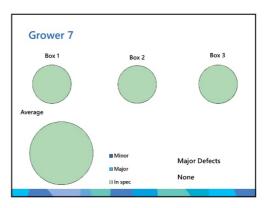








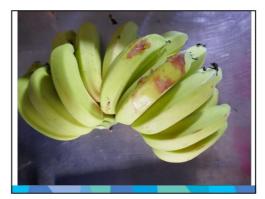












Take home messages

Change what you can

Change is required to maintain current markets

Freshcare and HARPS will be required for growers who supply supermarkets