

A win for consumers & growers



Industry wide efforts to improve table grape quality and consumer acceptability are proving promising.

A three-year project to increase demand and consumption of Australian table grapes, which we reported on previously in the July edition of *The Vine*, has yielded several successful outcomes, after a significant industry consultation and research.

Table grape supply chain quality
2017-2020 (TG17002) is funded by Hort Innovation using the table grape research and development levy and contributions from the Australian Government.

The project brought together key table grape industry stakeholders, the ATGA, growers, Hort Innovation, key retailers and marketing companies to respond to grower concerns regarding the negative effects of immature fruit in the market.

Hort Innovation contracted Delytics Ltd to lead the project, in collaboration

with the ATGA, Kitchener Partners and Rudge Produce Systems Ltd. Last year, major retailers Coles, Woolworths and Aldi accepted newly developed minimum maturity standards for table grapes, in a major win for consumers and growers alike.

The new minimum standards will apply to a number of public varieties grown in Australia. For Crimson, Flame, Red Globe and Thompson varieties, at least 80 per cent of fruit in a representative sample must have at least 16°Brix. Meanwhile, Menindee (Sugraone or Superior) variety must have at least 80 per cent of fruit in a representative sample with at least 15.5°Brix.

Table grape consumer acceptability is at its highest point in five years – 81.4 per cent* – above the target of 80 per cent.

It's a promising turnaround from last season's 69 per cent – a figure which showed almost one in three purchases didn't meet taste expectations – and should give growers and suppliers confidence that ongoing attention to the common goal could yield positive sustainable results long term.

Delytics managing director Mark Loeffen said once maturity standards are set and followed across the board, turnarounds can happen relatively quickly for fruit categories. Delytics helped Calypso mangos become a market leader in 2011, and assisted

Citrus Australia in 2014 in identifying maturity measures which led to vast improvements (an increase from 70 per cent to 90 per cent consumer acceptability within two seasons), among many other achievements.

"We try to take a whole-of-supply-chain approach," Mark said. "I think everybody is signalling that things are changing and will change in the future. While it's too early to tell whether the results will have a sustained impact, Mark said it was a step in the right direction.

ATGA CEO Jeff Scott said it was great to see the consumer acceptability on

the rise, but said that it was important for growers not to become complacent. "Growers need to adhere to the minimum standards to maintain consumer confidence," Jeff said.

"There are many alternative and competitive products. If consumers know that every time they purchase grapes they are enjoying that sweet burst of flavour that mature grapes provide then the consumer will have repeat purchases all through our harvest period. It's a win-win for all!"♦

*Figure at the time of print.

TABLE GRAPE FUND
Strategic Levy Investment

CRIMSON, FLAME, RED GLOBE & THOMPSON

For Crimson, Flame, Red Globe & Thompson varieties, at least 80% of fruit in a representative sample must have at least 16°Brix.

MENINDEE (SUGRAONE & SUPERIOR)

Menindee (Sugraone & Superior) variety must have at least 80% of fruit in a representative sample with at least 15.5°Brix.

The cold verification trials will involve both Mediterranean and Queensland fruit flies, and will take place at research facilities in Western Australia and Queensland on about 30,000 vines using organic fruit.

The fruit is infected with fly larvae, then placed in cool rooms at temperatures below 3°C for a period of 18 days, at which point inspections take place to see if larvae have survived.

Taiwanese biosecurity officials

have also requested to oversee the fruit fly trials at the beginning and end of the trials. Friends De Lima will conduct trials in Western Australia, and Peter Leach in Queensland.

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Strategic Levy Investment

16° Brix

80 %

15.5° Brix

80 %

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