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Overview Overview

This Handbook is an analysis that combines all available data on production, international trade, processing volumes and fresh market distribution in order to produce statistics on 75 horticultural categories over the year ending 30 June 2019.

Summary of Approach

The Handbook adopts a modelling approach that centres on determining the fresh market value and volume for each category, that reconciles production with local and international distribution channel throughputs. Fresh market supply volume is determined as follows:

Fresh Supply = Production - Fresh Exports - Processing + Fresh Imports

- Farm gate production quantity has been informed through a number of sources, including Hort Innovation funded data projects, horticultural government levy data where available, and refined through consultation with informed industry bodies. The corresponding value of production is calculated from wholesale pricing information, before removing known logistical, marketing and wholesale costs to reflect product value at the farm gate.
- Export and import trade volume and value is based on Australian Customs data as reported in IHS Global Trade Atlas data.
- Processing data has been obtained through consultation with industry processors¹.

See pages 10 to 12 under 'research method' for a detailed description on this Handbook's methodology.

This publication covers the year ending 30 June 2019 and examines the production and distribution of horticulture products. Some of the key influences on horticultural production and distribution over this period are summarised below.

Production conditions reflected fuller supply of selected fruit and berry crops as expanded plantings matured. A prolonged period of summer heat made it difficult for southern state vegetable production and increased the pressure on the all crops dependent on irrigation water. In these conditions the wholesale value per kg of fresh fruit and vegetables supplied to the local market increased by 7% to \$2.59 per kg.

The domestic food market reflects the signals of a mature market at full supply where signals of supply pressure lead to pricing responses.

Total fresh horticulture exports were valued at \$2.64 billion in 2018/19, 27% higher than the previous year. The increase in export value was driven predominately by Almonds & Table Grapes

The export market success of recent years has created firmer priorities that business growth is now enabled by access to these export markets.

¹Note that the \$ value of processing volumes has not been included in the analysis.











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Availability of valid statistical information is a key enabler across horticulture. The Australian Horticulture Statistics Handbook for the year ending 30 June 2019 is presented by Horticulture Innovation Australia for the purpose of consolidating horticulture statistical information for use by horticulture industry members and other stakeholders.

The information sources for this publication have drawn on data available from the Australian Bureau of Statistics, Hort Innovation funded projects, international trade sources and horticulture industry representative bodies (IRBs) where available. In this publication these sources have been expanded to include and draw on household consumption and local market distribution channel information, as assessed by Freshlogic, to provide a reconciled profile of each supply chain.

Note that 'Imports by state destination' refers to the final destination of the product. 'Exports by state of production origin' refers to the state of origin where that product was produced.

Where additional information has led to a change in the previously quoted value from the 2017/18 edition for a category, this has been noted on the page of the relevant category.

Any comments regarding the Handbook should be forwarded to Hort Innovation at: feedback@horticulture.com.au

The 2018/19 Handbook has been compiled by Freshlogic.









Abbreviations

Definitions

% increase/decrease this year compared to last year % YoY **Australian Dollars**

Śb Billion Australian Dollars Śm Million Australian Dollars 2018/19 Year ending 30 June 2019 **ABS** Australian Bureau of Statistics

CIF Cost of Insurance and Freight (a measure of import value)

Free On Board (a measure of export value) **FOB**

Grams

GTA Global Trade Atlas

Kilograms kg

KWF Kernel Weight Equivalent

ha Hectares

ISWE In-Shell Weight Equivalent

Litres

 m^2 Metres squared (a measure of area)

 $m m^2$ Million metres squared (a measure of area)

Mega Litres (1 million litres) ML

N/A Not Available

States

Tonnes (1 thousand kilograms)

| NSW | New South Wales | PNG | Papua New Guinea |
|-----|--------------------|-----|--------------------------|
| NT | Northern Territory | UAE | United Arab Emirates |
| VIC | Victoria | UK | United Kingdom |
| QLD | Queensland | US | United States of America |
| SA | South Australia | | |
| TAS | Tasmania | | |

Category—A particular horticultural commodity (e.g. bananas), or in some cases a combination of like commodities (e.g. the category 'rubus berries' covers raspberries and blackberries and other rubus).

Production—The volume in tonnes of the category that was grown in Australia over the year. This refers to production which was sold by the producer, either to the Australian fresh or processing markets, or to international trade markets. This does not cover any production that was not harvested, nor does it refer to any other forms of production of the category that do not enter these markets.

Value of Production—Sometimes referred to as 'Farm Gate Value,' this is the value of the production received by the producer.

Processing Volume—The volume in tonnes of the category that was sent to be processed, such as juicing, freezing or preserving.

Fresh Exports—The volume in tonnes of the production that was exported in a fresh form to other countries. Due to the way trade information is recorded, this may include some dried products, and will be marked as such where appropriate.

Value of Fresh Exports—The value in million dollars of the category's fresh exports.

This is recorded in FOB (Free on Board) dollars.

Fresh Imports—The volume in tonnes of the category that was imported into Australia from another country in a fresh form.

Value of Fresh Imports—The value in million dollars of the category's fresh imports. This is recorded in CIF (Cost of Insurance and Freight) dollars.

Fresh Supply—The volume in tonnes of the category that was available to the Australian market in a fresh form. Volume supplied to the fresh market is typically either sold at retail or supplied to food service outlets. The Hort

Wholesale Value—The value in million dollars of the fresh supply at a wholesale market level, inclusive of net international trade flows. Wholesale values have been been Note that the Wholesale value is distinct from the Gross Value of Production tracked by the ABS, as that measure includes value of processing and exported product, and does not include imported product.

In-Shell (Nut categories) —A measure of volume that includes the weight of the inedible shell around the kernel.

Kernel (Nut categories) —A measure of volume that only includes the edible kernel. Crack Out Yield (Nut categories) —The percentage of edible kernel obtained from the in-shell volume during the cracking process.



WΔ



Western Australia







Countries

Definitions

Research Method

Retail— The retailers who on sell fruit and vegetables to consumers. This encompasses all forms of retailing including; supermarkets, greengrocers, farmers markets, specialty food stores and online offers.

Food Service— The enterprises who use fruit and vegetables as an ingredient in assembling meals. This encompasses all forms of meal provision including; restaurants, cafes, fast food, hotels, travel and event providers, hospitals, schools and other similar institutions.

Research Method

Overview

This publication has gathered all available horticultural information and aligned it into supply chain profiles for each of the horticultural categories covered. The approach for each horticultural category has been to quantify available production, volumes processed, volumes exported and imported, and to then confirm that the resulting fresh volume supplied aligns with the Australian market distribution channels (primarily the retail and foodservice channels). This volume of fresh supply available to the Australian fresh marketplace is defined using the equation:

Fresh Supply = Production - Fresh Exports - Processing + Fresh Imports

The distribution channel modelling has drawn upon Freshlogic's THRUChain modelling system to ensure that fresh supply accommodates the sum volumes distributed by retail and food service channels. In the process of this modelling, information has been gathered from a number of supply chain sources and aligned with household consumer purchase metrics. The primary outputs are designed around aligned supply chains that map the distribution of total production. This design was used to deliver the most informed and accurate profiles and the outputs have been further confirmed by conferring with Industry Representative Bodies. The larger Industry Representative Bodies have advanced supply chain information systems in place and the outputs from these systems have been accessed to provide data inputs and validate findings.

In calculating the **production** and **volume processed**, a number of data sources have been relied upon. Where available and in most instances, this has been

guided by information from Australian government horticultural levies, and refined through consultation with the Industry Representative Bodies and major trading stakeholders (such as processors, wholesalers and distributors) for the particular category.

Information on Australia's imports and exports of fresh and processed horticultural commodities has been compiled using the Global Trade Atlas®, an online global trade information database owned and operated by IHS Markit. Information on Australian trade in the Global Trade Atlas® has been compiled from information provided to the Australian Customs and Border Protection Service. The Import and Export analysis tables for each category identify the import source country under "Imports by country" and the export destination country under "Export by country".

Information on wholesale value has been modelled using wholesale pricing information from Ausmarket Consultants and the Chamber of Fruit and Vegetable Industries in Western Australia. This information has been used to define the Value of Production by removing known logistical, marketing and wholesale costs to calculate the value of categories to producers at farm gate.

Information on the retail and food service channels is defined by separating the fresh market total volume arrived at by the Freshlogic's THRUchain modelling system, into two channels. Retail volumes are defined to accommodate the total volume of household purchases of fruit and vegetables. The resulting food service volumes are then validated with a network of food service providores. The values of product sold for both channels is based on the wholesale prices.

Consumer information including percent of households purchasing a category, and average purchase quantities, has been sourced from Freshlogic's *Mealpulse*TM consumer survey and *DocketData*TM systems. Supply per capita has been calculated as total volume of fresh supply divided by population for the year ending June 2019 according to the ABS. The number of occupied households is assumed at 9.06 million and the population at 25.2 million for the 2018/19 year*.







Research Method cont'

Data on **production area** and **number of trees** has been gathered from Industry Representative Bodies and the ABS Agricultural Commodities publications**. This information has been included for indicative purposes only, and should be viewed as such.

Information on major growing regions has been sourced both from the ABS Agricultural statistics, and through consultation with the major Industry Representative Bodies. These sources have also been used to profile seasonality and production volumes by state and by main variety of the category. Note the information on volume by state and main variety has been included for illustrative purposes, and actual volumes may be within 10-25% of the listed volume.

Throughout the document when data sources have been relied upon, this has been noted. Some of the more common sources have been abbreviated. The full list of sources has been provided on pages 20 and 21.

*ABS, Australian Demographic Statistics cat. no. 3101.0

**ABS, Agricultural Commodities cat. no. 7121.0

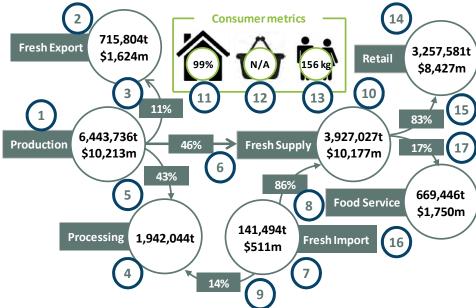


How to use this book

This section outlines how to interpret the various graphs, tables and supply chain models used to profile each of the horticultural commodities covered in this handbook.

Fresh supply chain—Fruit and Vegetables

This example supply chain outlines the flow of a fruit or vegetable category over the year ending June 2019. It contains the following elements:



- 1. Production. This is the volume of the category grown in Australia over the year ending June 2019. This profiles the **Production** (volume in tonnes), as well as the value in million dollars obtained by the producers i.e. the **Value of Production**, sometimes known as the farm gate value.
- **2. Fresh Exports**. The volume in tonnes of the production that was exported in a fresh form, and the value in million dollars received.
- **3. Export Share**. The percentage share of production that was exported.
- **4. Processing**. The volume in tonnes of the production that was sent to be processed (such as juicing, freezing or preserving etc).
- **5. Processing Share**. The percentage share of production that was processed.

How to use this book

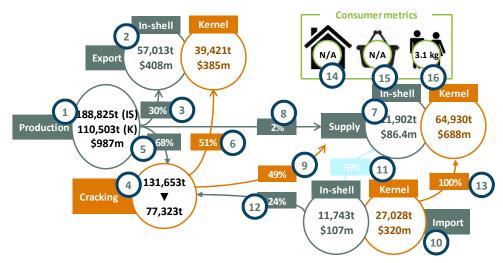
- **6. Fresh Supply Share**. The percentage share of production that was sent to the Australian fresh market.
- **7. Fresh Imports**. The volume in tonnes of the category that was imported in a fresh format from another country, and the value in million dollars paid to import.
- **8. Import Fresh Supply Share**. The percentage share of fresh imports that was sent to the Australian fresh market.
- **9. Import Processing Share**. The percentage share of fresh imports that was sent to be processed.
- 10. Fresh Supply. The volume of the category available to the Australian fresh market. It includes both Production that was sold into the fresh market, as well as Fresh Imports that were sold into the fresh market. This profiles the Fresh Supply (volume in tonnes), and the Wholesale Value in million dollars, which is the value of the Fresh Supply at a wholesale market level.
- 11. Household Penetration. The percentage of Australian households who bought the category at least once at retail, to be consumed either in or out of the home, over the year ending June 2019. 'Out of home' consumption is food prepared away from the home typically via food service channels and not prepared from ingredients purchased via retail.
- **12. Average Purchase Quantity**. The average quantity purchased at retail per shopping trip by Australian households over the year ending June 2019. A shopping trip refers to a trip where this category is purchased.
- **13. Fresh Supply per Capita**. The volume of fresh supply available to the Australian population, on a per capita basis.
- 14. Retail. The volume of the category that went into the Australian retail market. This profiles the Retail Volume (volume in tonnes), and the Retail Wholesale Value in million dollars, which is the value of the Retail at a wholesale market level.
- **15. Retail Share**. The percentage of fresh supply that was sent to the Australian fresh Retail market.
- 16. Food Service. The volume of the category that went into the Australian food service market. This profiles the Food Service Volume (volume in tonnes), and the Food Service Wholesale Value in million dollars, which is the value of Food Service at a wholesale market level.
- **17. Food Service Share.** The percentage of fresh supply that was sent to the Australian fresh Food Service market.



How to use this book

Supply chain—Nuts & Olives

This example supply chain outlines the flow of a nut category over the year ending June 2019. Because nuts are sold both in an In-Shell and Kernel format, the nut supply chain profiles both elements, indicated by *green* for *In-Shell* and orange for Kernel. The chain contains the following elements:



- **Production**. This is the volume of the category grown in Australia over the 1. year ending June 2019. This profiles the **Production** (volume in tonnes), in both *In-Shell* (written in *green* and denoted by *IS*) and the *Kernel* equivalent of this volume after cracking (written in *orange* and denoted by K), as well as the value in million dollars obtained by the producers i.e. the Value of Production.
- **Exports**. The volume in tonnes of the production that was exported, and the value in million dollars received. This profiles both *In-Shell* exports and Kernel exports.
- In-Shell Export Share. The percentage share of In-Shell production that was exported.
- Cracking. The volume in tonnes of the *In-Shell* production and imported *In-***Shell** product that was sent to be cracked so as to produce kernel. This profiles both the *In-Shell* volume in, and the *Kernel* volume out.

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Cracking Share. The percentage share of In-Shell production that was 5. cracked.

- Kernel Export Share. The percentage share of cracked Kernel that was 6. exported.
- **Supply**. This is the volume of the category available to the Australian 7. market. It includes both Production that was sold into the market, as well as Imports that were sold into the market. This profiles the **Supply** (volume in tonnes), and the Wholesale Value in million dollars, which is the value of the Supply at a wholesale market level. It covers both *In-Shell* and *Kernel* supply.
- In-Shell Supply Share. The volume in tonnes of the In-Shell Production that was supplied to the market.
- 9. **Kernel Supply Share**. The volume in tonnes of cracked **Kernel** that was supplied to the market.
- **Imports**. The volume in tonnes of the category that was imported from another country, and the value in million dollars paid to import. Profiles both *In-Shell* and *Kernel* imports.
- *In-Shell* Import Supply Share. The percentage share of *In-Shell* imports that was sent to the Australian market.
- *In-Shell* Import Cracking Share. The percentage share of *In-Shell* imports that was sent to be cracked.
- **Kernel Import Supply Share.** The percentage share of **Kernel** imports that was sent to the Australian market.
- Household Penetration. The percentage of Australian households who 14. bought the category at least once at retail, to be consumed either in or out of the home, over the year ending June 2019. See page 15 for full definition.
- Average Purchase Quantity. The average quantity purchased at retail per shopping trip by Australian households over the year ending June 2019. A shopping trip refers to a trip where this category is purchased.
- Fresh Supply per capita. The volume of fresh supply available to the Australian population.

Note: Supply into retail and food service are not reported for Nuts & Olives.

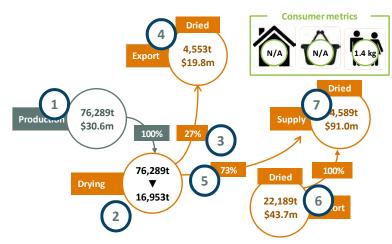
Note: Olives (fruit) uses the same supply chain format as nuts. However, instead of an in-shell form, the supply chain refers to table olives, and instead of a kernel form, the supply chain refers to olive oil. The term "Cracking" is also replaced with "Oil Production".



How to use this book

Processed supply chain—Dried/Canned Fruit

This example supply chain outlines the flow of the three dried/canned fruit categories over the year ending June 2019. It contains the following elements:



- Production. The volume of the category grown in Australia over the year ending June 2019. This profiles the Fresh Production (written in green) and as well as the value in million dollars obtained by the producers i.e. the Value of Production.
- Drying/Canning. The volume in tonnes of the Fresh production that was sent to be processed. This profiles both the Fresh volume in, and the Processed volume out (written in orange).
- **3. Export Share**. The percentage share of **Processing** that was exported.
- **4. Dried/Canned Exports**. The volume in tonnes of the **Processing** that was exported in a **Processed** form, and the value in million dollars received.
- **5. Supply Share**. The percentage share of **Processing** that was sold locally.
- **6. Dried/Canned Imports**. The volume in tonnes of imported **Processed** product, and the value in million dollars paid to import.
- 7. Supply. This profiles the Supply (volume in tonnes), and the Wholesale Value in million dollars, which is the value of the Supply at a wholesale market level. It includes both *Processed* production that was sold into the market, as well as *Processed* Imports that were sold into the market.

Note: Supply into retail and food service are not reported for Dried & Canned Fruit.

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Data Tables

These tables are provided for each category. They profile key elements over the last three years (for the years ending June 2017, June 2018 and June 2019), as well as the percentage change in value year on year. They contain:

| Year Ending June | | 2017 | | 2018 | | | 2019 | | |
|------------------------------------|----|--------------|----|--------------|---------------|----|---------|-------|--|
| rear Ending June | 1 | Value | ١ | Value | % YoY | \ | /alue | % YoY | |
| Production (t) | : | 318,198 | : | 330,652 | +4% | 3 | 332,598 | <1% | |
| Production (\$m) | \$ | 231.3 | \$ | 215.7 | - 7 % | \$ | 219.3 | +2% | |
| Production area (Ha) | | <i>5,785</i> | | 5,628 | -3% | | - | - | |
| Fresh Export Volume (t) | | 102,937 | | 108,172 | +5% | 1 | 110,213 | +2% | |
| Fresh Export Value (\$m) | \$ | 90.8 | \$ | 94.6 | +4% | \$ | 96.6 | +2% | |
| Fresh Import Volume (t) | | 10 | | - | -100% | | - | - | |
| Fresh Import Value (\$m) | | < \$0.1 | \$ | - | -100% | \$ | - | - | |
| Fresh Supply (t) | : | 195,710 | : | 202,153 | +3% | 2 | 201,939 | >-1% | |
| Fresh Supply Wholesale Value (\$m) | \$ | 179.8 | \$ | 157.8 | - 12 % | \$ | 160.0 | +1% | |
| Supply per Capita (kg) | | 7.98 | | 8.11 | +2% | | 8.01 | -1% | |

- **Production**. The volume of the category grown in Australia.
- Value of Production. The value of the production over the year.
- **Production Area/Number of Trees/Vines**. A measure of the growing area of the category (in hectares), or the number of trees/vines used to grow the category over the year. This data has been gathered from the Australian Bureau of Statistics Agricultural Statistics information, the largest survey of growers available. *This information has been included for indicative purposes only, and should be viewed as such.*
- **Export Volume and Value**. The volume in tonnes and the value in million dollars of the category exported in a fresh form over the year.
- **Import Volume and Value**. The volume in tonnes and the value in million dollars of the category imported in a fresh form over the year.
- Supply. The volume in tonnes of the category made available to the local Australian fresh market, including locally grown product and imported fresh product.
- Wholesale Value. The value in million dollars of the supply at a wholesale market level.
- Supply per capita. The volume available to the Australian public.
 Calculated as the volume supply divided by the population for the year.



11/03/2019

Research Method

Common Data Sources

| Abbreviation | Data Source | Further information |
|------------------------|--|--|
| ABS | Agricultural Commodities, Australian Bureau of Statistics | Information from Agricultural Commodities cat. no. 7121.0, 2017-18, 2016-17, 2015-16, 2014-15 and 2013-14 editions has been compiled. Australian Demographic Statistics cat. no. 3101.0 June 2019 edition. 2016 Census of Population and Housing |
| AC | Ausmarket Consultants | Wholesale pricing information from the Adelaide, Brisbane, Melbourne and Sydney wholesale markets. |
| CFVIWA | Chamber of Fruit and Vegetable Industries of Western Australia | Wholesale pricing information from the Perth wholesale market. |
| Freshlogic Analysis | THRUChain analysis— Freshlogic | Supply chain modelling system that aligns the volumes of production and international trade with the volumes distributed through processing and all domestic market channels. |
| GTA | IHS —Global Trade Atlas® | www.gtis.com/gta |

| Abbreviation | Data Source | Further information |
|--------------|---|---|
| IRB | Industry Representative Bodies | Consultation with informed bodies to ensure information reconciles. The abbreviation 'IRB' is listed where multiple industry bodies were contacted for a category/group. Where one industry body was contacted for an individual category, the relevant name is listed. |
| MP & DD | Mealpulse TM panel and DocketData TM | Freshlogic operated information gathering tools that provide the detail of household purchasing behaviours and a basis to reconcile supply with Australian market distribution channels. |







Data sharing-List of projects

Data sharing-List of projects

List of projects

In addition to common data sources, a number of Hort Innovation funded projects have provided data outputs which have informed the information provided in this handbook. These are outlined in the table below. Hort Innovation would like to acknowledge their input.

| Project Code | Project Title | | |
|-----------------------------|--|--|--|
| AL16003 (Almonds) | Australian Almond Industry Statistics | | |
| AP16002 (Apple/Pear) | Apple and Pear Crop Estimates | | |
| AP16006 (Avocado) | June 2019 Infocado Report | | |
| BA16009 | Banana Enterprise Comparison 2016/17 | | |
| CT18002 (Citrus) | Citrus Market Development; Market Access and Quality Program | | |
| CU15002 (Custard Apples) | Custard Apple Dispatch System 2 | | |
| MC15009 (Macadamias) | Macadamia Crop Forecasting 2015 - 2018 | | |
| MG17000 (Mangoes) | Building best management practice capacity for the Australian mango industry | | |
| MT15031 (Dried Grapes) | Australian Dried Fruit Communications Program | | |
| NY17008 (Nursery) | Nursery industry statistics and research 2017/18 | | |
| OL16001 (Olives) | Australian Olive Industry Benchmarking Program | | |

| Project Code | Project Title |
|--|---|
| PI17001 (Pineapples) | Study groups enabling industry adaption to pineapple market changes |
| TU17005 (Turf) Turf industry statistics 2017-18 to 2019-2020 | |
| TM17000 (Tomatoes) Tomato Industry Capacity Building | |
| VG15077 (Vegetables) | Financial Performance of Australian Vegetable Farms 2016-2017 to 2018-2019 |







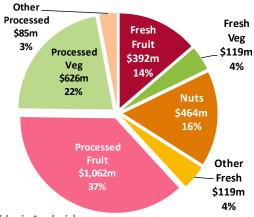






Total Imports

For the year ending June 2019, Australia imported **\$2.87 billion** worth of horticultural products. *The values below do not include wine grapes*. Processed fruit was the largest value import grouping. The value of imports by group is profiled in the chart and table below. The table below also includes the **top 3** import categories by value within each group. The value for nuts includes some processed nut products.



Sources: GTA; (Freshlogic Analysis)

| Fresh Fruit | \$392.2m | Other Fresh Horticulture | \$119.2m |
|------------------|------------------|--------------------------|-------------------|
| Grapes | \$81.3m | Cut Flowers | \$77.3m |
| Avocados | \$73 . 3m | Bulbs | \$20.9m |
| Kiwifruit | \$60.3m | Live Plants | \$ 20. 9m |
| Fresh Vegetables | \$118.9m | Processed Fruit | \$1,062.2m |
| Garlic | \$28 . 3m | Olives and Olive Oil | \$254 . 9m |
| Asparagus | \$25 . 0m | Orange Juice | \$55 .1 m |
| Mushrooms | \$13.2m | Dried Tree Fruits | \$44 .1 m |
| Nuts | \$467.4m | Processed Vegetables | \$625.8m |
| Cashews | \$172.6m | Potatoes | \$203.2m |
| Almonds | \$42.8m | Tomatoes | \$128 . 1m |
| Walnuts | \$37 . 4m | Beans | \$63 . 7m |

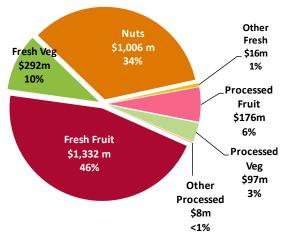
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Total Exports

For the year ending June 2019, Australia exported **\$2.92 billion** worth of horticultural products. Fresh fruit was the largest value export grouping. The value of exports by group is profiled in the chart and table below. The table below also includes the top 3 export categories within each group. *These values do not include wine grapes*.



Sources: GTA; (Freshlogic Analysis)

| Fresh Fruit | \$1,332.0m | Other Fresh Horticulture\$15.6m |
|------------------|-------------------|-------------------------------------|
| Table Grapes | \$555.2m | Cut Flowers \$10.1m |
| Oranges | \$308.1m | Live Plants \$5.2m |
| Mandarins | \$139.4m | Bulbs \$0.3m |
| Fresh Vegetables | \$292.2m | Processed Fruit \$175.6m |
| Carrots | \$96.6m | Dried Grapes and Grape Juice\$42.9m |
| Onions | \$39.2m | Dried Mangoes \$30.7m |
| Potatoes | \$30 . 7m | Olives and Olive Oil \$16.6m |
| Nuts | \$1,005.9m | Processed Vegetables\$96.7m |
| Almonds | \$675 . 0m | Potatoes \$18.5m |
| Macadamias | \$257 . 2m | Tomatoes \$16.1m |
| Walnuts | \$17.9m | Ginger |



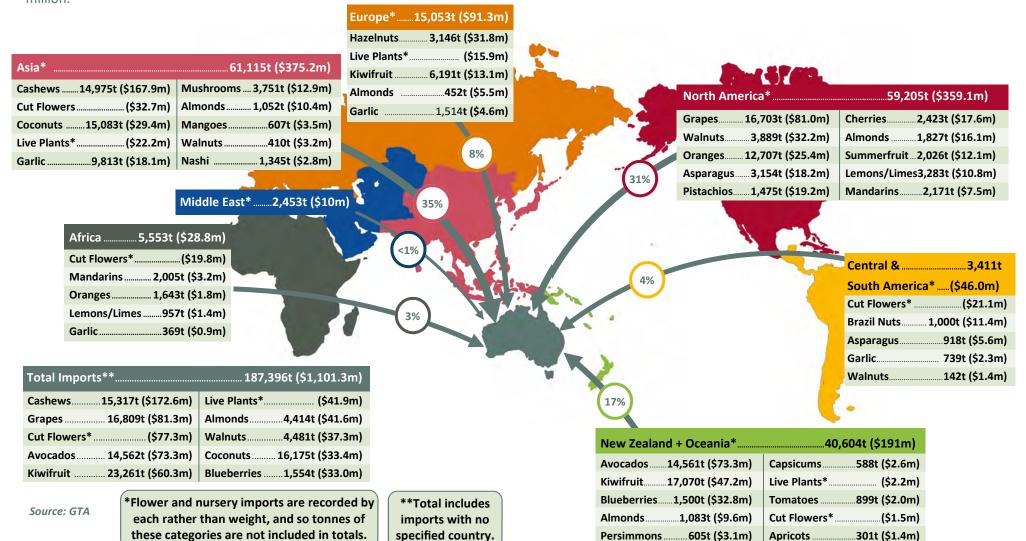


International Trade—Fresh imports by region

Imports of fresh horticultural products by region

These pages profile total imports of **fresh** horticultural products by 7 world regions. For each region, the total imports of fresh products is profiled, as well as up to the top 10 products by value, on products where imports exceed \$1 million.

The relative share of the **value** of imports from each of the 7 regions is also profiled in the circle associated with each region. Note that the total value and volume for all regions (located at the bottom left of the page) includes import information with no specified country, and therefore may exceed the sum of the individual regions.



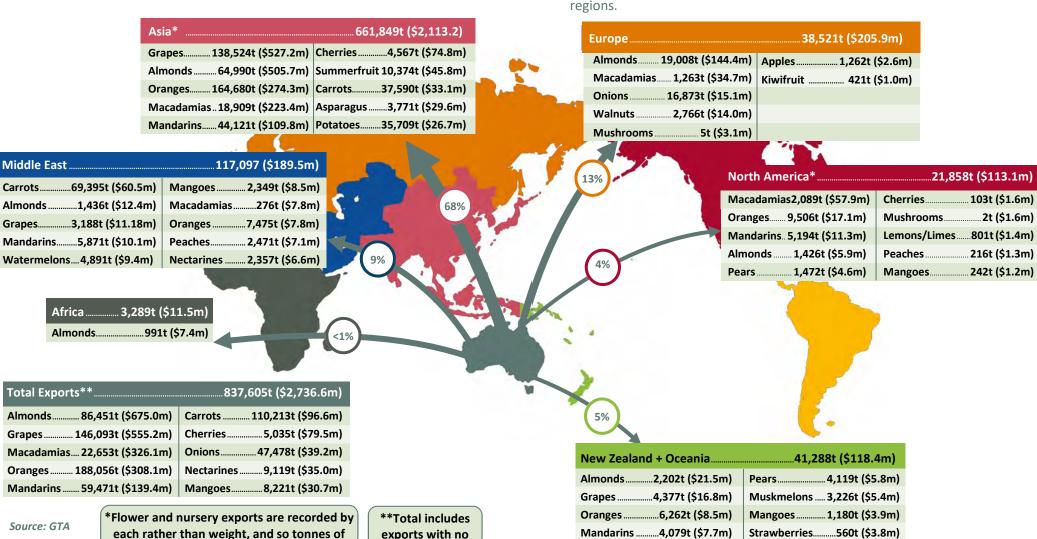




Exports of fresh horticultural products by region

These pages profile total exports of **fresh** horticultural products by 6 world regions. For each region, the total exports of fresh product is profiled, as well as up to the top 10 products **by value**, on products where exports exceed \$1 million.

The relative share of the **value** of exports to each of the 6 regions is also profiled in the circle associated with each region. Note that the total value and volume for all regions (located at the bottom left of the page) includes export information with no specified country, and therefore may exceed the sum of the individual regions.







these categories are not included in totals.

specified country.

.1,699t (\$7.0m)

Beans.

Watermelons.... 2,356t (\$3.2m)

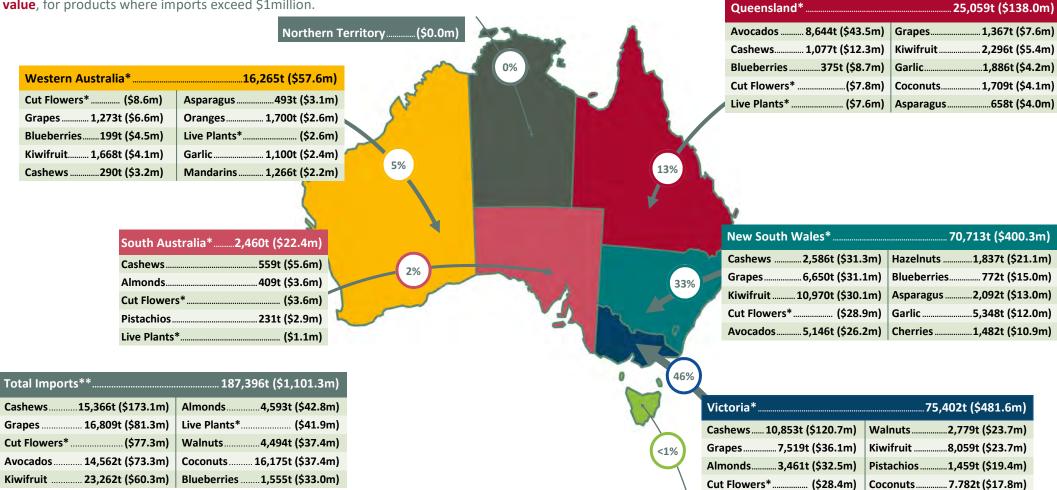


International Trade—Fresh imports by state

Imports of fresh horticultural products by state

These pages profile total imports of **fresh** horticultural products by Australian state or territory. The total imports of fresh products is profiled for each state. And the text box at the bottom left of the page depicts the top 10 products by value, for products where imports exceed \$1million.

The relative share of the **value** of imports to each of the states is also profiled in the circle associated with each region. Note that the total value and volume for all states (located at the bottom left of the page) includes import information with no specified state, and therefore may exceed the sum of the individual states.



Source: GTA

*Flower and nursery imports are recorded by each rather than weight, and so tonnes of these categories are not included in totals.

**Total includes imports with no specified state.

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Live Plants*....

(\$1.3m)

(\$27.0m)



Oranges.





Tasmania

.5,806t (\$11.4m)



International Trade—Fresh exports by state

Exports of fresh horticultural products by state

These pages profile total exports of **fresh** horticultural products by Australian state or territory of production. The total exports of fresh products is profiled for each state. And the text box at the bottom left of the page depicts the top 10 products by value, for products where exports exceed \$1million.

The relative share of the value of exports from each of the states is also profiled in the circle associated with each region. Note that the total value and volume for all states (located at the bottom left of the page) includes export information with no specified state, and therefore may exceed the sum of the individual states.

Cherries.....1,986t (\$30.8m)

Cherries.

Onions.

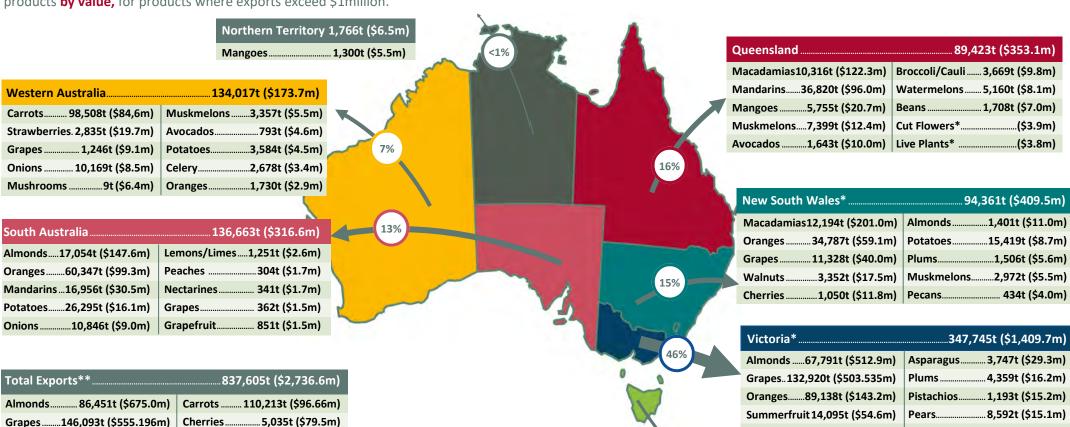
Carrots.

Tasmania 33,243t (\$64.5m)

..1,896t (\$35.8m)

.24,081t (\$19.5m)

.6,709t (\$6.2m)



Source: GTA

*Flower and nursery exports are recorded by each rather than weight, and so tonnes of these categories are not included in totals.

Summerfruit* ... 5,402t (\$64.0m)

.47,478t (\$39.2m)

.8,221t (\$30.7m)

**Total includes exports with no specified state.

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Mandarins..



Macadamias.... 22,653t (\$326.1m)

Oranges......188,056t (\$308.1m)

Mandarins 59,471t (\$139.4m)



Onions...

Mangoes....

.4,377t (\$9.4m)



Data Tables—Production

Production Volume

The table below summarises the **Production** in **tonnes** of all products profiled in this statistics handbook, where appropriate, for the year ending June 2019.

| Year Ending June 2019 | Production (t) |
|----------------------------|----------------|
| All Horticultural Products | 6,731,638 |
| All Fruit | 2,793,432 |
| Apples | 310,875 |
| Avocados | 85,546 |
| Bananas | 372,204 |
| Berries - Combined | 105,090 |
| Blueberries | 19,008 |
| Rubus Berries | 9,478 |
| Strawberries | 76,604 |
| Cherries | 20,148 |
| Citrus - Combined | 744,374 |
| Grapefruit | 11,132 |
| Lemons/Limes | 48,232 |
| Mandarins | 156,914 |
| Oranges | 528,095 |
| Custard Apples | 1,836 |
| Kiwifruit | 7,134 |
| Lychees | 2,733 |
| Mangoes | 74,920 |
| Melons - Combined | 291,089 |
| Muskmelons | 61,280 |
| Watermelons | 229,809 |
| Nashi | 1,384 |
| | |

| Year Ending June 2019 | Production (t) |
|----------------------------|----------------|
| Passionfruit | 4,469 |
| Papaya/Pawpaw | 14,921 |
| Persimmons | 2,600 |
| Pears | 114,496 |
| Pineapples | 70,538 |
| Summerfruit - Combined | 161,044 |
| Apricots | 9,027 |
| Nectarines/Peaches | 119,775 |
| Plums | 32,241 |
| Table Grapes | 208,276 |
| Processing Fruit Combined* | 259,167 |
| Dried Grapes | 68,616 |
| Prunes* | 6,983 |
| Other Dried Tree Fruit* | 1,722 |
| Canned Fruit* | 56,845 |
| Olives | 125,000 |
| Other Fruit | 6,138 |
| All Vegetables | 3,722,378 |
| Artichokes | 449 |
| Asparagus | 10,237 |
| Beans | 38,012 |
| Beetroot | 14,262 |
| Broccoli/Baby Broccoli | 75,957 |

Note: The processed fruit lines marked with an asterisk () do not contribute to total fruit production, as they have been counted towards the total in their respective categories (eg production of canning pineapples are already counted in the pineapple category). The exceptions are dried grapes, which is not a part of the table grapes category, and olives, which is not part of another fruit category.

| Year Ending June 2019 | Production (t) |
|-----------------------------|----------------|
| Brussels Sprouts | 5,733 |
| Cabbage | 77,422 |
| Capsicums | 77,030 |
| Carrots | 332,598 |
| Cauliflower | 75,647 |
| Celery | 61,245 |
| Chillies | 2,255 |
| Cucumbers | 93,768 |
| Eggplant | 9,509 |
| Eng.Spinach/Silverbeet/Kale | 7,061 |
| Fresh Herbs - Combined | 11,749 |
| Fennel | 1,449 |
| Parsley and Other Herbs | 10,301 |
| Garlic | 2,812 |
| Ginger | 6,992 |
| Leafy Asian Vegetables | 29,229 |
| Leafy Salad Vegetables | 67,039 |
| Leeks | 10,809 |
| Head Lettuce | 136,937 |
| Mushrooms | 72,007 |
| Onions | 258,195 |
| Parsnips | 3,315 |
| Peas | 33,278 |

| Year Ending June 2019 | Production (t) |
|-----------------------|----------------|
| Potatoes | 1,380,385 |
| Pumpkins | 117,790 |
| Sweet Corn | 71,794 |
| Sweetpotatoes | 101,196 |
| Tomatoes | 469,199 |
| Zucchini | 43,671 |
| Other Vegetables | 24,797 |
| All Nuts | 215,828 |
| Almonds (Inshell)** | 148,571 |
| Chestnuts (Inshell) | 1,050 |
| HazeInuts (Inshell)** | 1,000 |
| Macadamias (Inshell) | 42,900 |
| Pecans (Inshell) | 3,100 |
| Pistachios (Inshell) | 1,850 |
| Walnuts (Inshell) | 12,300 |
| Other Nuts (Inshell) | 5,057 |
| Other Horticulture | N/A |
| Cut Flowers | N/A |
| Nursery | N/A |
| Turf | N/A |







Sources: ABS; GTA; IRB; MP & DD (Freshlogic Analysis)

^{**}Note: Total in-shell nut production includes the volumes of almonds and hazelnuts (marked with **) in an in-shell equivalent weight.







Production Value

The table below summarises the **Value of Production** in **million dollars** of all products profiled in this statistics handbook, where appropriate, for the year ending June 2019.

| Year Ending June 2019 | Production (\$m) |
|----------------------------|---------------------|
| All Horticultural Products | \$14,366.9 |
| All Fruit | \$5,525.3 |
| Apples | \$512.8 |
| Avocados | \$444.0 |
| Bananas | \$594.6 |
| Berries - Combined | \$938.6 |
| Blueberries | \$338.7 |
| Rubus Berries | \$207.5 |
| Strawberries | \$392.4 |
| Cherries | \$189.3 |
| Citrus - Combined | \$829.3 |
| Grapefruit | \$16.1 |
| Lemons/Limes | \$115.7 |
| Mandarins | \$298.6 |
| Oranges | \$398.8 |
| Custard Apples | \$6.9 |
| Kiwifruit | \$19.0 |
| Lychees | \$34.4 |
| Mangoes | \$198.6 |
| Melons - Combined | \$181.4 |
| Muskmelons | \$74.5 |
| Watermelons | \$106.9 |
| Nashi | \$4.2 |

| Year Ending June 2019 | Production |
|----------------------------|------------|
| | (\$m) |
| Passionfruit | \$19.4 |
| Papaya/Pawpaw | \$27.5 |
| Persimmons | \$9.6 |
| Pears | \$115.4 |
| Pineapples | \$49.7 |
| Summerfruit - Combined | \$461.0 |
| Apricots | \$35.1 |
| Nectarines/Peaches | \$350.3 |
| Plums | \$75.7 |
| Table Grapes | \$693.2 |
| Processing Fruit Combined* | \$210.4 |
| Dried Grapes | \$29.2 |
| Prunes* | \$6.3 |
| Other Dried Tree Fruit* | \$0.6 |
| Canned Fruit* | \$19.3 |
| Olives | \$155.0 |
| Other Fruit | \$12.1 |
| All Vegetables | \$4,722.1 |
| Artichokes | \$0.9 |
| Asparagus | \$86.6 |
| Beans | \$110.7 |
| Beetroot | \$12.6 |
| Broccoli/Baby Broccoli | \$255.7 |

Note: The processed fruit lines marked with an asterisk () do not contribute to total fruit value, as they have been counted towards the total in their respective categories (eg value of canning pineapples are already counted in the pineapple category). The exceptions are dried grapes, which is not a part of the table grapes category, and olives, which is not part of another fruit category.

| Year Ending June 2019 | Production |
|-----------------------------|------------|
| | (\$m) |
| Brussels Sprouts | \$19.0 |
| Cabbage | \$44.1 |
| Capsicums | \$171.1 |
| Carrots | \$219.3 |
| Cauliflower | \$54.1 |
| Celery | \$74.9 |
| Chillies | \$8.9 |
| Cucumbers | \$180.3 |
| Eggplant | \$19.6 |
| Eng.Spinach/Silverbeet/Kale | \$16.6 |
| Fresh Herbs - Combined | \$197.9 |
| Fennel | \$2.9 |
| Parsley and Other Herbs | \$195.0 |
| Garlic | \$19.3 |
| Ginger | \$26.8 |
| Leafy Asian Vegetables | \$65.9 |
| Leafy Salad Vegetables | \$396.3 |
| Leeks | \$25.7 |
| Head Lettuce | \$172.8 |
| Mushrooms | \$437.7 |
| Onions | \$191.2 |
| Parsnips | \$11.8 |
| Peas | \$62.7 |

| Year Ending June 2019 | Production (\$m) |
|-----------------------|---------------------|
| otatoes | \$752.6 |
| umpkins | \$82.0 |
| weet Corn | \$76.9 |
| weetpotatoes | \$72.3 |
| omatoes | \$674.2 |
| Lucchini | \$92.3 |
| Other Vegetables | \$89.1 |
| All Nuts | \$1,156.7 |
| Almonds | \$835.1 |
| Chestnuts | \$7.8 |
| lazelnuts | \$3.0 |
| Macadamias | \$193.9 |
| Pecans | \$21.8 |
| Pistachios | \$23.5 |
| Valnuts | \$43.7 |
| Other Nuts | \$27.9 |
| Other Horticulture | \$2,962.7 |
| Cut Flowers | \$281.3 |
| Nursery† | \$2,437.6 |
| urf | \$243.9 |
| · | |

Sources: ABS; AC; CFVIWA; GTA; IRB; MP & DD (Freshlogic Analysis)

†Note: **The nursery** production value has been reported for indication only. This value has been provided outside of THRUchain methodology and is based directly on project output from **NY17008**. See pages 472 to 477.











Volume of Fresh Exports

The table below summarises the **Volume of Fresh Exports** in **tonnes** of all products profiled in this statistics handbook, where appropriate, for the year ending June 2019.

| Year Ending June 2019 | Fresh Export |
|----------------------------|--------------|
| | Volume (t) |
| All Horticultural Products | 827,775 |
| All Fruit | 478,274 |
| Apples | 4,416 |
| Avocados | 3,202 |
| Bananas | |
| Berries - Combined | 3,894 |
| Blueberries | 201 |
| Rubus Berries | 8 |
| Strawberries | 3,685 |
| Cherries | 5,035 |
| Citrus - Combined | 252,250 |
| Grapefruit | 1,203 |
| Lemons/Limes | 3,394 |
| Mandarins | 59,471 |
| Oranges | 188,056 |
| Custard Apples | 92 |
| Kiwifruit | 660 |
| Lychees | 484 |
| Mangoes | 8,221 |
| Melons - Combined | 21,455 |
| Muskmelons | 14,143 |
| Watermelons | 7,312 |
| Nashi | |

| Year Ending June 2019 | Fresh Export Volume (t) |
|---------------------------|----------------------------|
| Passionfruit | |
| Papaya/Pawpaw | 45 |
| Persimmons | 125 |
| Pears | 9,190 |
| Pineapples | |
| Summerfruit - Combined | 23,045 |
| Apricots | 561 |
| Nectarines/Peaches | 15,645 |
| Plums | 6,839 |
| Table Grapes | 146,093 |
| Processing Fruit Combined | |
| Dried Grapes | |
| Prunes | |
| Other Dried Tree Fruit | |
| Canned Fruit | |
| Olives | |
| Other Fruit | 68 |
| All Vegetables | 237,530 |
| Artichokes | 6 |
| Asparagus | 3,799 |
| Beans | 1,741 |
| Beetroot | 351 |
| Broccoli/Baby Broccoli | 6,633 |

| Year Ending June 2019 | Fresh Export Volume (t) |
|-----------------------------|----------------------------|
| Brussels Sprouts | 365 |
| Cabbage | 1,739 |
| Capsicums | 352 |
| Carrots | 110,213 |
| Cauliflower | 904 |
| Celery | 5,310 |
| Chillies | 4 |
| Cucumbers | 93 |
| Eggplant | 7 |
| Eng.Spinach/Silverbeet/Kale | 266 |
| Fresh Herbs - Combined | |
| Fennel | |
| Parsley and Other Herbs | |
| Garlic | |
| Ginger | 16 |
| Leafy Asian Vegetables | |
| Leafy Salad Vegetables | 1,518 |
| Leeks | 156 |
| Head Lettuce | 565 |
| Mushrooms | 71 |
| Onions | 47,490 |
| Parsnips | |
| Peas | 10 |

| Year Ending June 2019 | Fresh Export Volume (t) |
|-----------------------|----------------------------|
| otatoes | 45,912 |
| Pumpkins | 2,653 |
| weet Corn | |
| weetpotatoes | 1,479 |
| omatoes | 1,000 |
| Zucchini | |
| Other Vegetables | 4,876 |
| All Nuts* | 111,971 |
| Almonds* | 86,451 |
| Chestnuts* | |
| lazeInuts* | 16 |
| Macadamias* | 17,705 |
| ecans* | 539 |
| Pistachios* | 1,324 |
| Valnuts* | 3,389 |
| Other Nuts* | 2,548 |
| Other Horticulture | N/A |
| Cut Flowers | N/A |
| Nursery | N/A |
| urf | N/A |
| | |

*Note: Nut exports includes both the kernel and in-shell form. Further information on volumes of each type is provided on pages 424 to 458.







Value of Fresh Exports

The table below summarises the Value of Fresh Exports in million dollars of all products profiled in this statistics handbook, where appropriate, for the year ending June 2019.

| Year Ending June 2019 | Fresh Export Value (\$m) |
|----------------------------|-----------------------------|
| All Horticultural Products | \$2,645.7 |
| All Fruit | \$1,332.0 |
| Apples | \$10.6 |
| Avocados | \$19.7 |
| Bananas | |
| Berries - Combined | \$29.3 |
| Blueberries | \$4.8 |
| Rubus Berries | \$0.1 |
| Strawberries | \$24.4 |
| Cherries | \$79.5 |
| Citrus - Combined | \$457.1 |
| Grapefruit | \$2.1 |
| Lemons/Limes | \$7.2 |
| Mandarins | \$139.4 |
| Oranges | \$308.1 |
| Custard Apples | \$0.4 |
| Kiwifruit | \$2.1 |
| Lychees | \$7.4 |
| Mangoes | \$30.7 |
| Melons - Combined | \$37.0 |
| Muskmelons | \$24.3 |
| Watermelons | \$12.7 |
| Nashi | |

| Year Ending June 2019 | Fresh Export Value (\$m) |
|---------------------------|-----------------------------|
| Passionfruit | |
| Papaya/Pawpaw | \$0.2 |
| Persimmons | \$0.8 |
| Pears | \$16.4 |
| Pineapples | |
| Summerfruit - Combined | \$89.0 |
| Apricots | \$2.4 |
| Nectarines/Peaches | \$61.6 |
| Plums | \$25.0 |
| Table Grapes | \$555.2 |
| Processing Fruit Combined | |
| Dried Grapes | |
| Prunes | |
| Other Dried Tree Fruit | |
| Canned Fruit | |
| Olives | |
| Other Fruit | <\$0.1 |
| All Vegetables | \$292.2 |
| Artichokes | <\$0.1 |
| Asparagus | \$29.8 |
| Beans | \$7.3 |
| Beetroot | \$1.1 |
| Broccoli/Baby Broccoli | \$19.5 |

| Year Ending June 2019 | Fresh Export Value (\$m) |
|-----------------------------|-----------------------------|
| Brussels Sprouts | \$2.1 |
| Cabbage | \$3.1 |
| Capsicums | \$1.3 |
| Carrots | \$96.6 |
| Cauliflower | \$2.2 |
| Celery | \$9.1 |
| Chillies | <\$0.1 |
| Cucumbers | \$0.3 |
| Eggplant | <\$0.1 |
| Eng.Spinach/Silverbeet/Kale | \$2.3 |
| Fresh Herbs - Combined | |
| Fennel | |
| Parsley and Other Herbs | |
| Garlic | |
| Ginger | \$0.2 |
| Leafy Asian Vegetables | |
| Leafy Salad Vegetables | \$11.0 |
| Leeks | \$0.6 |
| Head Lettuce | \$1.8 |
| Mushrooms | \$7.5 |
| Onions | \$39.2 |
| Parsnips | |
| Peas | \$0.1 |

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| Year Ending June 2019 | Fresh Export Value (\$m) |
|-----------------------|-----------------------------|
| Potatoes | \$30.7 |
| Pumpkins | \$4.2 |
| Sweet Corn | |
| Sweetpotatoes | \$2.4 |
| Tomatoes | \$3.7 |
| Zucchini | |
| Other Vegetables | \$16.2 |
| All Nuts* | \$1,005.9 |
| Almonds* | \$675.0 |
| Chestnuts* | |
| HazeInuts* | \$0.1 |
| Macadamias* | \$257.2 |
| Pecans* | \$5.7 |
| Pistachios* | \$16.6 |
| Walnuts* | \$17.9 |
| Other Nuts* | \$33.3 |
| Other Horticulture | \$15.6 |
| Cut Flowers | \$10.1 |
| Vursery | \$5.5 |
| Гurf | |
| | |

*Note: Nut exports includes both the kernel and in-shell form. Further information on volumes of each type is provided on pages 424 to 458.









Volume of Fresh Imports

The table below summarises the **Volume of Fresh Imports** in **tonnes** of all products profiled in this statistics handbook, where appropriate, for the year ending June 2019.

| Year Ending June 2019 | Fresh Import Volume (t) |
|----------------------------|----------------------------|
| All Horticultural Products | 186,308 |
| All Fruit | 108,529 |
| Apples | 732 |
| Avocados | 14,562 |
| Bananas | |
| Berries - Combined | 1,557 |
| Blueberries | 1,555 |
| Rubus Berries | |
| Strawberries | 2 |
| Cherries | 2,425 |
| Citrus - Combined | 24,760 |
| Grapefruit | 1,221 |
| Lemons/Limes | 4,403 |
| Mandarins | 4,612 |
| Oranges | 14,523 |
| Custard Apples | |
| Kiwifruit | 23,262 |
| Lychees | |
| Mangoes | 826 |
| Melons - Combined | 97 |
| Muskmelons | 21 |
| Watermelons | 77 |
| Nashi | 1,345 |

| Year Ending June 2019 | Fresh Import Volume (t) |
|---------------------------|----------------------------|
| Passionfruit | |
| Papaya/Pawpaw | 40 |
| Persimmons | 635 |
| Pears | |
| Pineapples | |
| Summerfruit - Combined | 2,704 |
| Apricots | 339 |
| Nectarines/Peaches | 2,027 |
| Plums | 339 |
| Table Grapes | 16,809 |
| Processing Fruit Combined | |
| Dried Grapes | |
| Prunes | |
| Other Dried Tree Fruit | |
| Canned Fruit | |
| Olives | |
| Other Fruit | 18,776 |
| All Vegetables | 32,964 |
| Artichokes | |
| Asparagus | 4,092 |
| Beans | 431 |
| Beetroot | 8 |
| Broccoli/Baby Broccoli | |

| Year Ending June 2019 | Fresh Import Volume (t) |
|-----------------------------|----------------------------|
| Brussels Sprouts | |
| Cabbage | 1 |
| Capsicums | 672 |
| Carrots | |
| Cauliflower | |
| Celery | |
| Chillies | 7 |
| Cucumbers | |
| Eggplant | 1 |
| Eng.Spinach/Silverbeet/Kale | 65 |
| Fresh Herbs - Combined | |
| Fennel | |
| Parsley and Other Herbs | |
| Garlic | 13,060 |
| Ginger | 216 |
| Leafy Asian Vegetables | |
| Leafy Salad Vegetables | 18 |
| Leeks | |
| Head Lettuce | |
| Mushrooms | 3,839 |
| Onions | 4,983 |
| Parsnips | |
| Peas | 773 |

| Year Ending June 2019 | Fresh Import Volume (t) |
|-----------------------|----------------------------|
| Potatoes | |
| Pumpkins | |
| Sweet Corn | |
| Sweetpotatoes | 640 |
| Tomatoes | 899 |
| Zucchini | |
| Other Vegetables | 3,259 |
| All Nuts* | 44,815 |
| Almonds* | 4,593 |
| Chestnuts* | |
| HazeInuts* | 3,242 |
| Macadamias* | 466 |
| Pecans* | |
| Pistachios* | 2,114 |
| Walnuts* | 4,494 |
| Other Nuts* | 29,906 |
| Other Horticulture | N/A |
| Cut Flowers | N/A |
| Nursery | N/A |
| Turf | N/A |
| | |

*Note: Nut imports includes both the kernel and in-shell form. Further information on volumes of each type is provided on pages 424 to 458.

Sources: GTA; IRB; (Freshlogic Analysis)









Value of Fresh Imports

The table below summarises the Value of Fresh Imports in million dollars of all products profiled in this statistics handbook, where appropriate, for the year ending June 2019.

| Year Ending June 2019 | Fresh Import Value (\$m) |
|----------------------------|-----------------------------|
| All Horticultural Products | \$1,094.5 |
| All Fruit | \$392.2 |
| Apples | \$1.9 |
| Avocados | \$73.3 |
| Bananas | |
| Berries - Combined | \$33.0 |
| Blueberries | \$33.0 |
| Rubus Berries | |
| Strawberries | <\$0.1 |
| Cherries | \$17.6 |
| Citrus - Combined | \$54.1 |
| Grapefruit | \$2.4 |
| Lemons/Limes | \$12.5 |
| Mandarins | \$11.7 |
| Oranges | \$27.5 |
| Custard Apples | |
| Kiwifruit | \$60.3 |
| Lychees | |
| Mangoes | \$4.2 |
| Melons - Combined | \$0.2 |
| Muskmelons | <\$0.1 |
| Watermelons | \$0.1 |
| Nashi | \$2.8 |

| Year Ending June 2019 | Fresh Import Value (\$m) |
|---------------------------|-----------------------------|
| Passionfruit | |
| Papaya/Pawpaw | \$0.2 |
| Persimmons | \$3.2 |
| Pears | |
| Pineapples | |
| Summerfruit - Combined | \$15.6 |
| Apricots | \$1.6 |
| Nectarines/Peaches | \$12.1 |
| Plums | \$2.0 |
| Table Grapes | \$81.3 |
| Processing Fruit Combined | |
| Dried Grapes | |
| Prunes | |
| Other Dried Tree Fruit | |
| Canned Fruit | |
| Olives | |
| Other Fruit | \$44.6 |
| All Vegetables | \$118.9 |
| Artichokes | <\$0.1 |
| Asparagus | \$25.0 |
| Beans | \$0.5 |
| Beetroot | <\$0.1 |
| Broccoli/Baby Broccoli | |

| Year Ending June 2019 | Fresh Import Value (\$m) |
|-----------------------------|-----------------------------|
| Brussels Sprouts | |
| Cabbage | <\$0.1 |
| Capsicums | \$2.7 |
| Carrots | |
| Cauliflower | |
| Celery | |
| Chillies | \$0.1 |
| Cucumbers | |
| Eggplant | <\$0.1 |
| Eng.Spinach/Silverbeet/Kale | \$0.1 |
| Fresh Herbs - Combined | |
| Fennel | |
| Parsley and Other Herbs | |
| Garlic | \$28.3 |
| Ginger | \$0.9 |
| Leafy Asian Vegetables | |
| Leafy Salad Vegetables | \$0.1 |
| Leeks | |
| Head Lettuce | |
| Mushrooms | \$13.2 |
| Onions | \$4.6 |
| Parsnips | |
| Peas | \$2.1 |

| Year Ending June 2019 | Fresh Import Value (\$m) | | | | |
|-----------------------|-----------------------------|--|--|--|--|
| otatoes | | | | | |
| Pumpkins | | | | | |
| weet Corn | | | | | |
| weetpotatoes | \$0.9 | | | | |
| omatoes | \$2.0 | | | | |
| .ucchini | | | | | |
| Other Vegetables | \$38.2 | | | | |
| All Nuts* | \$464.3 | | | | |
| Almonds* | \$42.8 | | | | |
| Chestnuts* | | | | | |
| lazeInuts* | \$32.8 | | | | |
| //acadamias* | \$0.7 | | | | |
| ecans* | | | | | |
| Pistachios* | \$29.7 | | | | |
| Walnuts* | \$37.4 | | | | |
| Other Nuts* | \$320.9 | | | | |
| Other Horticulture | \$119.2 | | | | |
| Cut Flowers | \$77.3 | | | | |
| Nursery | \$41.9 | | | | |
| urf | | | | | |
| | | | | | |

*Note: Nut imports includes both the kernel and in-shell form. Further information on volumes of each type is provided on pages 424 to 458.









Data Tables—Fresh Supply

Fresh Supply Volume

The table below summarises the Volume of Fresh Supply in tonnes of all products profiled in this statistics handbook, where appropriate, for the year ending June 2019.

| Year Ending June 2019 | Fresh Supply (t) |
|----------------------------|---------------------|
| All Horticultural Products | 4,085,859 |
| All Fruit | 1,771,712 |
| Apples | 213,711 |
| Avocados | 91,516 |
| Bananas | 371,091 |
| Berries - Combined | 95,115 |
| Blueberries | 18,713 |
| Rubus Berries | 8,825 |
| Strawberries | 67,577 |
| Cherries | 15,379 |
| Citrus - Combined | 294,585 |
| Grapefruit | 10,680 |
| Lemons/Limes | 45,050 |
| Mandarins | 98,978 |
| Oranges | 139,877 |
| Custard Apples | 1,744 |
| Kiwifruit | 29,736 |
| Lychees | 2,249 |
| Mangoes | 63,957 |
| Melons - Combined | 259,544 |
| Muskmelons | 45,013 |
| Watermelons | 214,531 |
| Nashi | 2,729 |

| Year Ending June 2019 | Fresh Supply (t) | | | | |
|----------------------------|---------------------|--|--|--|--|
| Passionfruit | 4,216 | | | | |
| Papaya/Pawpaw | 14,710 | | | | |
| Persimmons 3,105 | | | | | |
| Pears | 66,136 | | | | |
| Pineapples | 45,370 | | | | |
| Summerfruit - Combined | 108,278 | | | | |
| Apricots | 7,223 | | | | |
| Nectarines/Peaches | 84,689 | | | | |
| Plums 16,3 | | | | | |
| Table Grapes | 78,992 | | | | |
| Processing Fruit Combined* | | | | | |
| Dried Grapes* | | | | | |
| Prunes* | | | | | |
| Other Dried Tree Fruit* | | | | | |
| Canned Fruit* | | | | | |
| Olives* | | | | | |
| Other Fruit | 9,548 | | | | |
| All Vegetables | 2,220,245 | | | | |
| Artichokes | 443 | | | | |
| Asparagus | 10,530 | | | | |
| Beans | 36,702 | | | | |
| Beetroot | 5,337 | | | | |
| Broccoli/Baby Broccoli | 65,603 | | | | |

Note: The processed fruit lines marked with an asterisk (*) do not contribute to total fresh fruit supply volume because they are sold in a processed form.

| Year Ending June 2019 | Fresh Supply (t) | | | |
|-----------------------------|---------------------|--|--|--|
| Brussels Sprouts | 4,353 | | | |
| Cabbage | 63,874 | | | |
| Capsicums | 72,819 | | | |
| Carrots | 201,939 | | | |
| Cauliflower | 68,496 | | | |
| Celery | 55,030 | | | |
| Chillies | 1,738 | | | |
| Cucumbers | 88,786 | | | |
| Eggplant | 8,893 | | | |
| Eng.Spinach/Silverbeet/Kale | 6,343 | | | |
| Fresh Herbs - Combined | 11,311 | | | |
| Fennel | 1,407 | | | |
| Parsley and Other Herbs | 9,905 | | | |
| Garlic | 10,175 | | | |
| Ginger | 3,721 | | | |
| Leafy Asian Vegetables | 29,229 | | | |
| Leafy Salad Vegetables | 54,134 | | | |
| Leeks | 10,653 | | | |
| Head Lettuce | 136,373 | | | |
| Mushrooms | 73,949 | | | |
| Onions | 197,674 | | | |
| Parsnips | 3,219 | | | |
| Peas | 7,335 | | | |

| Year Ending June 2019 | Fresh Supply (t) |
|-----------------------|---------------------|
| Potatoes | 435,058 |
| Pumpkins | 111,485 |
| Sweet Corn | 32,330 |
| Sweetpotatoes | 96,465 |
| Tomatoes | 250,807 |
| Zucchini | 42,898 |
| Other Vegetables | 22,541 |
| All Nuts | 93,902 |
| Almonds** | 38,722 |
| Chestnuts** | 1,050 |
| HazeInuts** | 3,993 |
| Macadamias** | 4,004 |
| Pecans** | 1,514 |
| Pistachios** | 4,188 |
| Walnuts** | 9,258 |
| Other Nuts** | 31,173 |
| Other Horticulture | N/A |
| Cut Flowers | N/A |
| Nursery | N/A |
| Гurf | N/A |
| | |



Sources: ABS; GTA; IRB; MP & DD (Freshlogic Analysis)

11/03/2019



^{**}Note: Nut supply volume includes both the kernel and in-shell form. Further information on volumes of each type is provided on pages 424 to 458.



Data Tables—Wholesale Value

Fresh Supply Wholesale Value

The table below summarises the **Wholesale Value** of the Fresh Supply in **million dollars** of all products profiled in this statistics handbook, where appropriate, for the year ending June 2019.

| Year Ending June 2019 | Wholesale |
|----------------------------|-------------|
| | Value (\$m) |
| All Horticultural Products | \$14,407.7 |
| All Fruit | \$5,208.3 |
| Apples | \$572.6 |
| Avocados | \$512.2 |
| Bananas | \$720.5 |
| Berries - Combined | \$1,113.5 |
| Blueberries | \$436.1 |
| Rubus Berries | \$243.2 |
| Strawberries | \$434.2 |
| Cherries | \$167.6 |
| Citrus - Combined | \$539.0 |
| Grapefruit | \$19.0 |
| Lemons/Limes | \$142.2 |
| Mandarins | \$221.7 |
| Oranges | \$156.2 |
| Custard Apples | \$7.7 |
| Kiwifruit | \$93.0 |
| Lychees | \$33.0 |
| Mangoes | \$201.5 |
| Melons - Combined | \$175.8 |
| Muskmelons | \$63.2 |
| Watermelons | \$112.6 |
| Nashi | \$9.9 |
| | |

| Year Ending June 2019 | Wholesale Value (\$m) | | | | |
|----------------------------|--------------------------|--|--|--|--|
| Passionfruit | \$22.8 | | | | |
| Papaya/Pawpaw | \$32.3 | | | | |
| Persimmons \$13.2 | | | | | |
| Pears | \$121.1 | | | | |
| Pineapples | \$46.0 | | | | |
| Summerfruit - Combined | \$449.0 | | | | |
| Apricots | \$40.0 | | | | |
| Nectarines/Peaches | \$351.2 | | | | |
| Plums \$57.8 | | | | | |
| Table Grapes | \$330.8 | | | | |
| Processing Fruit Combined* | | | | | |
| Dried Grapes* | | | | | |
| Prunes* | | | | | |
| Other Dried Tree Fruit* | | | | | |
| Canned Fruit* | | | | | |
| Olives* | | | | | |
| Other Fruit | \$47.0 | | | | |
| All Vegetables | \$5,010.0 | | | | |
| Artichokes | \$1.0 | | | | |
| Asparagus | \$118.0 | | | | |
| Beans | \$124.4 | | | | |
| Beetroot | \$12.1 | | | | |
| Broccoli/Baby Broccoli | \$280.2 | | | | |

Note: The processed fruit lines marked with an asterisk (*) do not contribute to total fresh fruit wholesale value because they are sold in a processed form.

| Year Ending June 2019 | Wholesale Value (\$m) | | | |
|-----------------------------|--------------------------|--|--|--|
| Brussels Sprouts | \$19.8 | | | |
| Cabbage | \$47.9 | | | |
| Capsicums | \$200.7 | | | |
| Carrots | \$160.0 | | | |
| Cauliflower | \$61.0 | | | |
| Celery | \$78.9 | | | |
| Chillies | \$10.2 | | | |
| Cucumbers | \$211.0 | | | |
| Eggplant | \$22.9 | | | |
| Eng.Spinach/Silverbeet/Kale | \$17.3 | | | |
| Fresh Herbs - Combined | \$232.0 | | | |
| Fennel | \$3.4 | | | |
| Parsley and Other Herbs | \$228.6 | | | |
| Garlic | \$86.4 | | | |
| Ginger | \$29.2 | | | |
| Leafy Asian Vegetables | \$77.5 | | | |
| Leafy Salad Vegetables | \$447.1 | | | |
| Leeks | \$29.7 | | | |
| Head Lettuce | \$201.5 | | | |
| Mushrooms | \$534.1 | | | |
| Onions | \$189.0 | | | |
| Parsnips | \$13.9 | | | |
| Peas | \$60.6 | | | |

| Year Ending June 2019 | Wholesale Value (\$m) |
|-----------------------|--------------------------|
| Potatoes | \$521.7 |
| Pumpkins | \$91.9 |
| Sweet Corn | \$81.7 |
| Sweetpotatoes | \$83.0 |
| Tomatoes | \$760.5 |
| Zucchini | \$108.4 |
| Other Vegetables | \$67.3 |
| All Nuts | \$1,006.9 |
| Almonds | \$383.7 |
| Chestnuts | \$9.2 |
| Hazelnuts | \$40.5 |
| Macadamias | \$113.3 |
| Pecans | \$23.5 |
| Pistachios | \$62.5 |
| Walnuts | \$97.2 |
| Other Nuts | \$276.8 |
| Other Horticulture | \$3,182.5 |
| Cut Flowers | \$378.1 |
| Nursery† | \$2,560.5 |
| Turf | \$243.9 |
| | |

Sources: ABS; AC; CFVIWA; GTA; IRB; MP & DD (Freshlogic Analysis)

†Note: **The nursery wholesale** value has been reported for indication only. This value has been provided outside of THRUchain methodology and is based directly on project output from **NY17008**. See pages 472 to 477.











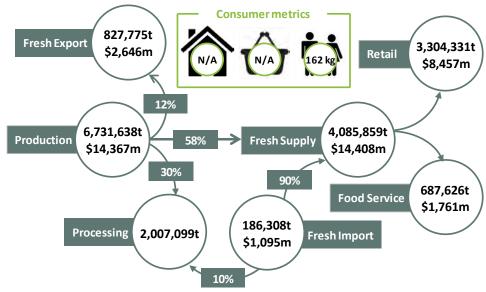
All Fresh Horticulture Overview

Pages 50-53 profile total horticultural production and trade. It combines information on fruit, vegetables, nuts and other horticultural categories (cut flowers, nursery and turf).

For the year ending June 2019:

- 6.73 million tonnes of horticultural products
 (not including cut flowers, nursery and turf
 products) was produced in Australia and the value for all categories was \$14.4
 billion.
- The wholesale value of the fresh supply was \$14.4 billion for all categories. with \$8.5 billion into retail and \$1.8 billion into food service (not including cut flowers, nursery, turf and nut products).
- The supply per capita was 162 kg, based on the volume supplied.

All Fresh Horticulture Supply Chain—Year Ending June 2019



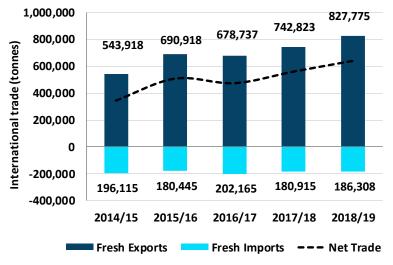
Sources: ABS; AC; CFVIWA; GTA; IRB; MP & DD (Freshlogic Analysis)

| Year Ending June | 2017 | 201 | 8 | 2019 | | |
|------------------------------------|------------|------------|-------|------------|-------|--|
| real chang June | Value | Value | % YoY | Value | % YoY | |
| Production (t) | 6,459,157 | 6,639,824 | +3% | 6,731,638 | +1% | |
| Production (\$m) | \$13,000.0 | \$13,258.5 | +2% | \$14,366.9 | +8% | |
| Production area (Ha) | - | - | - | - | _ | |
| Fresh Export Volume (t) | 678,737 | 742,823 | +9% | 827,775 | +11% | |
| Fresh Export Value (\$m) | \$ 2,035.1 | \$ 2,079.8 | +2% | \$ 2,645.7 | +27% | |
| Fresh Import Volume (t) | 202,165 | 180,915 | -11% | 186,308 | +3% | |
| Fresh Import Value (\$m) | \$ 1,082.0 | \$ 1,012.2 | -6% | \$ 1,094.5 | +8% | |
| Fresh Supply (t) | 4,039,677 | 4,102,309 | +2% | 4,085,859 | >-1% | |
| Fresh Supply Wholesale Value (\$m) | \$13,408.8 | \$13,535.1 | <1% | \$14,407.7 | +6% | |
| Supply per Capita (kg) | 164.81 | 164.54 | >-1% | 162.11 | -1% | |

Sources: ABS; AC; CFVIWA; GTA; IRB; MP & DD (Freshlogic Analysis)

All Fresh Horticulture International Trade

Australia is a net exporter of fresh horticultural products. For the year ending June 2019, Australia exported **826,669 tonnes** of fresh horticultural products (not including nursery, turf and flower categories), as profiled in the graph below, where imports are counted as negative tonnes.



Source: GTA







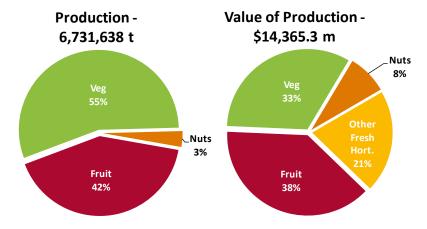
^{*}Note: Figures have been modified from those published in the previous edition of the handbook (2017/18 edition).





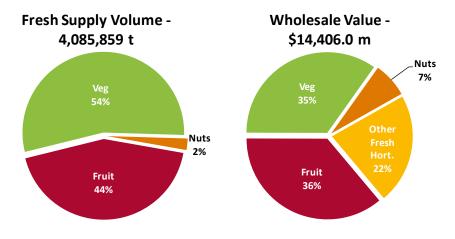
Production

The charts below profile the share of total Australian production of all horticultural categories during the year ending June 2019. For the below charts, only the value of the Other Fresh Horticulture grouping has been recorded, due to inconsistencies in the units used to measure volumes for this group.



Fresh supply

The charts below profile the share of the total fresh supply of all horticultural categories during the year ending June 2019.



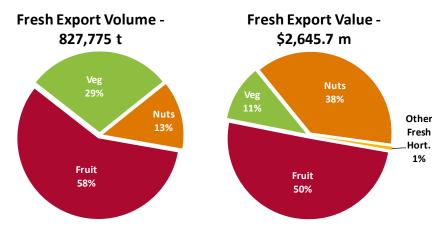
2018/19 Australian Horticulture

Statistics Handbook

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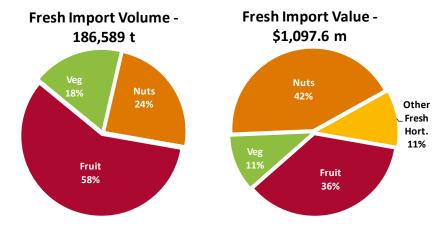
Fresh exports

The charts below profile the share of total Australian fresh exports of all horticultural categories during the year ending June 2019.



Fresh imports

The charts below profile the share of total Australian fresh imports of all horticultural categories during the year ending June 2019.













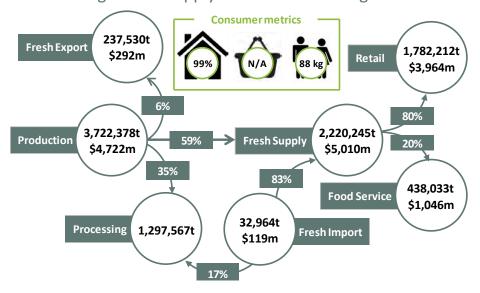
Overview

Pages 236-237 profile total vegetable production and trade. It combines information on all vegetable categories covered in this handbook.

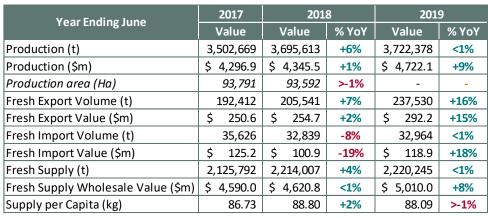
For the year ending June 2019:

- 3.7 million tonnes produced and valued at \$4,716 million.
- The wholesale value of the fresh supply was \$5.03 billion, with \$3,960 million distributed into retail and \$1,043 million into food service.
- The supply per capita was 88 kg, based on the volume supplied.

All Fresh Vegetables Supply Chain—Year Ending June 2019



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

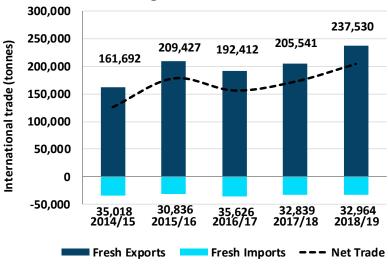


Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

All Fresh Vegetables International Trade

Australia is a net exporter of fresh vegetables. For the year ending June 2019 Australia exported 237,530 tonnes of fresh vegetables, as profiled in the graph below, where exports are counted as negative tonnes.

Net All Fresh Vegetables International Trade



Source: GTA







^{*&#}x27;Other Vegetables' are included in the calculation of the category overview totals but have not been profiled separately.

^{*}Note: Figures have been modified from those published in the previous edition of the handbook (2017/18 edition).





Fresh Artichoke Overview

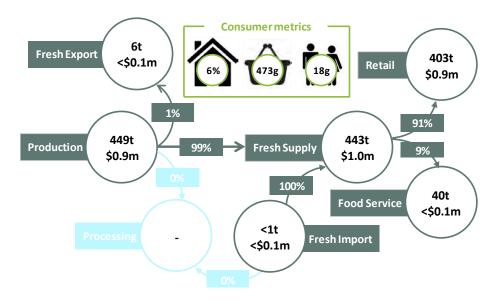
In this report, 'artichokes' refers only to globe artichokes. It does not cover Jerusalem Artichokes. Artichoke production occurs predominantly in Victoria, with other states producing smaller quantities. The majority of artichokes grown in Australia are destined for the fresh market, with a small export market.



For the year ending June 2019:

- 449 tonnes was produced and valued at \$0.9 m.
- The wholesale value of the fresh supply was \$1.0 m, with \$0.9 m distributed into retail and \$0.1 m into food service.
- 6% of Australian households purchased artichokes, buying an average of 473 g of artichokes per shopping trip.
- The supply per capita was 18 g, based on the volume supplied.

Fresh Artichoke Supply Chain—Year Ending June 2019



2018/19 Australian Horticulture

Statistics Handbook

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | 2018 | | 2019 | | | |
|------------------------------------|----|---------|------|---------|---------------|-------|---------|-------|
| real Lituing Julie | ١ | Value | | /alue | % YoY | Value | | % YoY |
| Production (t) | | 374 | | 402 | +8% | | 449 | +12% |
| Production (\$m) | \$ | 0.9 | \$ | 1.0 | +5% | \$ | 0.9 | -5% |
| Production area (Ha) | | - | | - | - | | - | - |
| Fresh Export Volume (t) | | 7 | | 5 | - 27 % | | 6 | +14% |
| Fresh Export Value (\$m) | | < \$0.1 | | < \$0.1 | - 17 % | | <\$0.1 | -9% |
| Fresh Import Volume (t) | | - | | - | - | | <1 | - |
| Fresh Import Value (\$m) | \$ | - | \$ | - | - | | < \$0.1 | - |
| Fresh Supply (t) | | 367 | | 397 | +8% | | 443 | +12% |
| Fresh Supply Wholesale Value (\$m) | \$ | 1.0 | \$ | 1.1 | +6% | \$ | 1.0 | -5% |
| Supply per Capita (kg) | | 0.01 | | 0.02 | +6% | | 0.02 | +10% |

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Artichoke Production Areas

Artichokes are produced in the southern states of Australia, predominantly in the Victorian region of Werribee. The Perth region of Western Australia is also a significant producing area.



Source: AUSVEG









16/03/2020

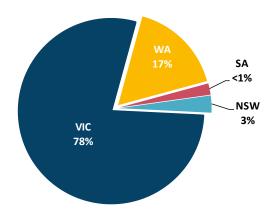








2018/19 Fresh Artichokes Production by State



Source: AUSVEG

Fresh Artichokes Seasonality by State

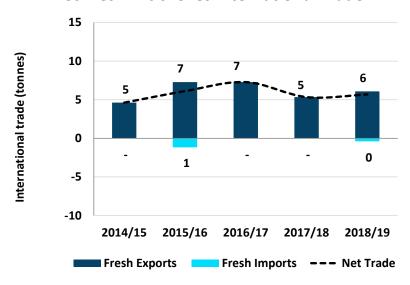
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|---------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 9 | | | | | | | | | | | | |
| Victoria | 231 | | | | | | | | | | | | |
| Western Australia | 49 | | | | | | | | | | | | |
| South Australia | 6 | | | | | | | | | | | | |
| Availability legend | | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AUSVEG

Fresh Artichokes International Trade

There is minimal trade of artichokes, with Australia only occasionally importing small volumes, and typically exporting between **1-7 tonnes** every year. For the year ending June 2019, Australia exported **6 tonnes**. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

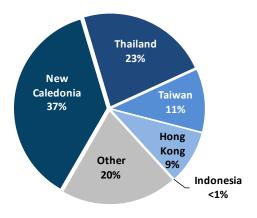
Net Fresh Artichokes International Trade



Source: GTA

For the year ending June 2019, **37%** of exported fresh artichokes were sent to New Caledonia, as profiled in the chart below.

2018/19 Fresh Artichokes Exports by Country



Source: GTA



















Fresh Artichokes Imports and Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by state of production origin (Tonnes) | | | | | | |
|------------------|--------------|--------------|-------|--|-------|------|------|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | |
| New South Wales | - | - | < 0.5 | Victoria | 5 | 3 | 3 | | | |
| Other | - | - | < 0.5 | New South Wales | 1 | 1 | 2 | | | |
| TOTAL | - | - | 0.40 | Queensland | 1 | 1 | 1 | | | |
| | | | | South Australia | < 0.5 | - | - | | | |
| | | | Other | < 0.5 | - | - | | | | |
| | | | | | 7 | 5 | 6 | | | |

Fresh Artichokes Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Exports by country (Tonnes) | | | | | | | |
|------------------|--------------|------------|-------|-----------------------------|-------|-------|-------|--|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | | |
| Egypt | - | - | < 0.5 | New Caledonia | 4 | 2 | 2 | | | | |
| Other | - | - | < 0.5 | Thailand | 1 | < 0.5 | 1 | | | | |
| TOTAL | - | - | <1 | Taiwan | < 0.5 | < 0.5 | 1 | | | | |
| | | | | Hong Kong | < 0.5 | < 0.5 | 1 | | | | |
| | | | | Indonesia | < 0.5 | 1 | < 0.5 | | | | |
| | | | | Other | 2 | 3 | 1 | | | | |
| | | | | TOTAL | 7 | 5 | 6 | | | | |

Source: GTA



















Asparagus



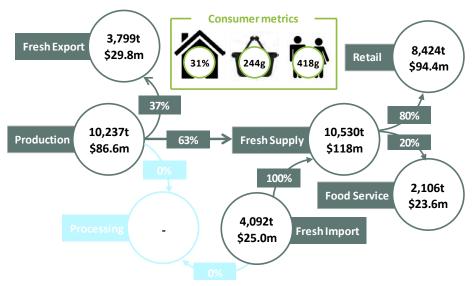
Fresh Asparagus Overview

Asparagus production occurs predominantly in Victoria. There are typically two asparagus harvests: a spring cut, mainly destined for the export market, and a summer cut, primarily destined for the domestic market. There is minimal processing of local production, due to the low cost of imported product.



- 10,237 t produced and valued at \$86.6 m.
- The wholesale value of the fresh supply was \$118 m, with \$94.4 m distributed into retail and \$23.6 m into food service.
- 31% of Australian households purchased asparagus, buying an average of 244 g of asparagus per shopping trip.
- The supply per capita was 418 g, based on the volume supplied.

Fresh Asparagus Supply Chain—Year Ending June 2019



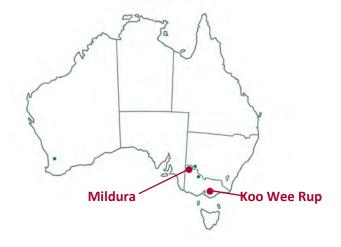
Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | 2017 | | 2018 | | | | 2019 | | | |
|------------------------------------|------|-------|------|-------|---------------|----|--------|-------------|--|--|
| real Enanigrane | | /alue | 1 | Value | % YoY | , | Value | % YoY | | |
| Production (t) | | 8,033 | | 7,576 | -6% | | 10,237 | +35% | | |
| Production (\$m) | \$ | 52.9 | \$ | 61.0 | +15% | \$ | 86.6 | +42% | | |
| Production area (Ha) | | - | | - | - | | - | - | | |
| Fresh Export Volume (t) | | 5,056 | | 3,711 | - 27 % | | 3,799 | +2% | | |
| Fresh Export Value (\$m) | \$ | 31.0 | \$ | 27.8 | -10% | \$ | 29.8 | +7 % | | |
| Fresh Import Volume (t) | | 4,249 | | 4,272 | <1% | | 4,092 | -4% | | |
| Fresh Import Value (\$m) | \$ | 25.2 | \$ | 22.3 | -11% | \$ | 25.0 | +12% | | |
| Fresh Supply (t) | | 7,226 | | 8,138 | +13% | | 10,530 | +29% | | |
| Fresh Supply Wholesale Value (\$m) | \$ | 75.9 | \$ | 92.4 | +22% | \$ | 118.0 | +28% | | |
| Supply per Capita (kg) | | 0.29 | | 0.33 | +11% | | 0.42 | +28% | | |

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Asparagus Production Areas

Asparagus is primarily grown in Victoria, particularly in the Koo Wee Rup region near Melbourne. Mildura is another major growing region. Other states produce smaller quantities. Koo Wee Rup is well suited to growing asparagus due to the peaty loam soil.



Source: AUSVEG









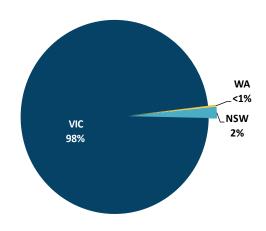








2018/19 Fresh Asparagus Production by State



Source: AUSVEG

Fresh Asparagus Seasonality by State

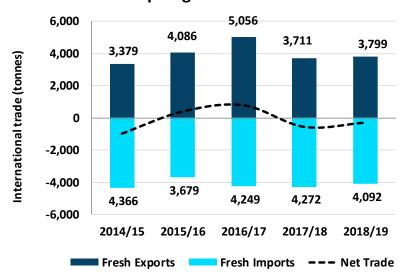
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|---------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 206 | | | | | | | | | | | | |
| Victoria | 10,007 | | | | | | | | | | | | |
| Western Australia | 24 | | | | | | | | | | | | |
| Imported | 4,092 | | | | | | | | | | | | |
| Availability legend | | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AUSVEG

Fresh Asparagus International Trade

Australia is a net exporter of fresh asparagus, typically importing between 4,000-4,400 tonnes per year. For the year ending June 2019, Australia imported 4,092 tonnes, and exported 3,799 tonnes. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

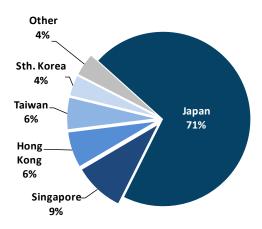
Net Fresh Asparagus International Trade



Source: GTA

For the year ending June 2019, 71% of exported fresh asparagus was sent to Japan, as profiled in the chart below.

2018/19 Fresh Asparagus Export by Country



Source: GTA

Statistics Handbook

















Fresh Asparagus Imports and Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by state of production origin (Tonnes) | | | | | | |
|-------------------|--------------|--------------|-------|--|-------|-------|-------|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | |
| New South Wales | 2,287 | 2,279 | 2,092 | Victoria | 5,043 | 3,672 | 3,747 | | | |
| Victoria | 1,068 | 928 | 849 | New South Wales | 7 | 34 | 31 | | | |
| Queensland | 454 | 593 | 659 | Queensland | 5 | 5 | 10 | | | |
| Western Australia | 440 | 472 | 493 | Tasmania | 1 | - | 9 | | | |
| Other | < 0.5 | - | < 0.5 | Western Australia | < 0.5 | - | 1 | | | |
| TOTAL | 4,249 | 4,272 | 4,092 | Other | < 0.5 | < 0.5 | < 0.5 | | | |
| | | | | TOTAL | 5,056 | 3,711 | 3,799 | | | |

Fresh Asparagus Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Exports by country (Tonnes) | | | | | | | |
|------------------|--------------|------------|-------|-----------------------------|-------|-------|-------|--|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | | |
| Mexico | 3,098 | 3,074 | 3,108 | Japan | 4,086 | 2,792 | 2,687 | | | | |
| Peru | 1,033 | 1,008 | 918 | Singapore | 307 | 297 | 347 | | | | |
| US | 75 | 172 | 42 | Hong Kong | 262 | 217 | 247 | | | | |
| Thailand | 22 | 10 | 19 | Taiwan | 227 | 257 | 220 | | | | |
| Canada | - | - | 4 | Sth. Korea | 105 | 90 | 142 | | | | |
| Other | 21 | 8 | 1 | Other | 70 | 59 | 156 | | | | |
| TOTAL | 4,249 | 4,272 | 4,092 | TOTAL | 5,056 | 3,711 | 3,799 | | | | |

Source: GTA

Processed Asparagus International Trade

For the year ending June 2019, an additional **1,482 tonnes** of preserved asparagus were imported, while **3 tonnes** were exported. These volumes have not been included in the fresh imports and exports profiled on page 246.



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Source: GTA















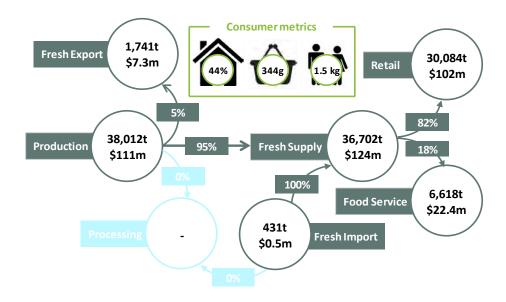
Fresh Beans Overview

'Beans' refers to green beans, French beans and runner beans. This report does not cover Navy beans and other varieties that are commonly sold tinned. Green bean production occurs predominantly in Queensland. There is minimal processing of local production, due to the low cost of imported product.

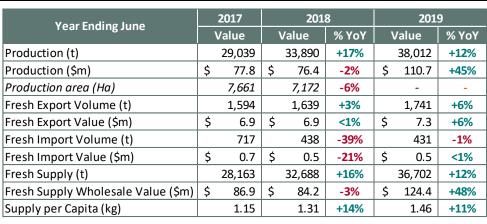
For the year ending June 2019:

- 38,012 t produced and valued at \$111 m.
- The wholesale value of the fresh supply was \$124 m, with \$102 m distributed into retail and \$22.4 m into food service.
- 44% of Australian households purchased green beans, buying an average of 344 g of beans per trip.
- The supply per capita was 1.5 kg, based on the volume supplied.

Fresh Beans Supply Chain—Year Ending June 2019



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Beans Production Areas

Beans are grown predominantly along the East Coast of Australia, with the majority of production occurring in Queensland. The major growing regions are Innisfail and Bundaberg in Queensland. Gippsland in Victoria is another major growing region.



Source: AUSVEG







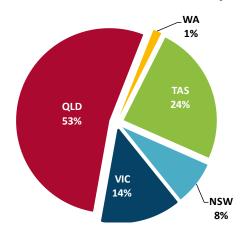








2018/19 Fresh Beans Production by State



Source: ABS

Fresh Beans Seasonality by State

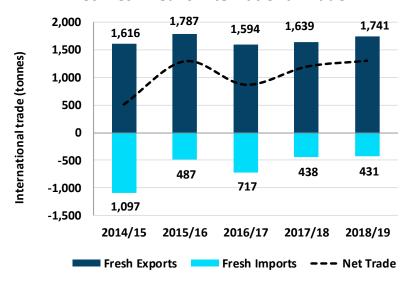
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|---------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 2,893 | | | | | | | | | | | | |
| Victoria | 5,139 | | | | | | | | | | | | |
| Queensland | 20,196 | | | | | | | | | | | | |
| Western Australia | 555 | | | | | | | | | | | | |
| Tasmania | 9,230 | | | | | | | | | | | | |
| Availability legend | | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AUSVEG

Fresh Beans International Trade

Australia is a net exporter of fresh beans, typically exporting between **1,500-1,800 tonnes** per year. For the year ending June 2019, Australia exported **1,741 tonnes.** The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

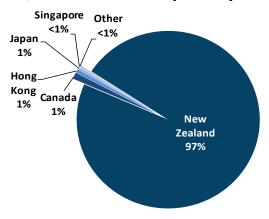
Net Fresh Beans International Trade



Source: GTA

For the year ending June 2019, 97% of exported fresh beans were sent to New Zealand, as profiled in the chart below.

2018/19 Fresh Beans Exports by Country



Source: GTA















Fresh Beans Imports and Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by state of production origin (Tonnes | | | | | | |
|-------------------|--------------|--------------|------|---|-------|-------|-------|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | |
| Victoria | 673 | 327 | 293 | Queensland | 1,573 | 1,611 | 1,708 | | | |
| Western Australia | 26 | 56 | 74 | New South Wales | 3 | 23 | 23 | | | |
| New South Wales | - | - | 48 | Victoria | 7 | 1 | 10 | | | |
| Queensland | 18 | 54 | 16 | Western Australia | 1 | 3 | - | | | |
| TOTAL | 717 | 438 | 431 | Tasmania | - | < 0.5 | - | | | |
| | | | | Other | 9 | < 0.5 | - | | | |
| | | | | TOTAL | 1,594 | 1,639 | 1,741 | | | |

Fresh Beans Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Expor | ts by country | y (Tonnes) | |
|------------------|--------------|------------|------|------------------|---------------|------------|-------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| Canada | 277 | 219 | 252 | New Zealand | 1,547 | 1,597 | 1,695 |
| US | 360 | 116 | 53 | Canada | 6 | 23 | 20 |
| Myanmar | 39 | 43 | 38 | Hong Kong | 22 | 15 | 11 |
| Belgium | 2 | 12 | 36 | Japan | - | - | 7 |
| Tanzania | - | - | 24 | Singapore | 11 | < 0.5 | 2 |
| Other | 39 | 47 | 28 | Other | 7 | 4 | 6 |
| TOTAL | 717 | 438 | 431 | TOTAL | 1,594 | 1,639 | 1,741 |

Source: GTA

Processed Beans International Trade

For the year ending June 2019, an additional **7,050 tonnes** of frozen beans were imported, while **47 tonnes** were exported.



















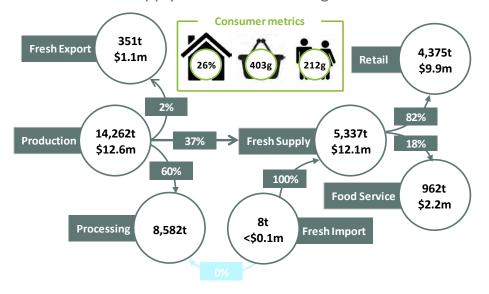
Fresh Beetroot Overview

Beetroot production occurs predominantly in Queensland. Volumes grown for processing have decreased in recent years, however the majority of processed volume is tinned.

For the year ending June 2019:

- 14,262 t produced and valued at \$12.6 m with 60% sent to processing.
- The wholesale value of the fresh supply was \$12.1 m, with \$9.9 m distributed into retail and \$2.2 m into food service.
- 26% of Australian households purchased fresh beetroot, buying an average of 403 g of beetroot per shopping trip.
- The supply per capita was 212 g, based on the volume supplied.

Fresh Beetroot Supply Chain—Year Ending June 2019

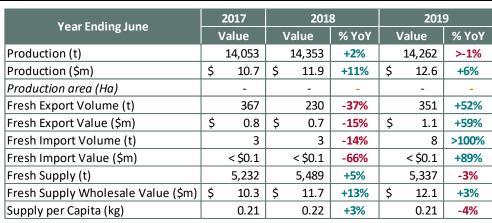


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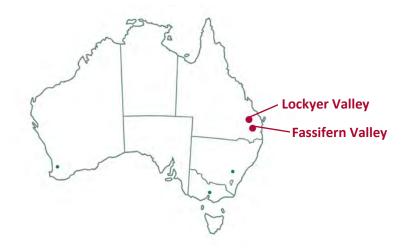
Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Beetroot Production Areas

The majority of beetroot production occurs in Queensland. The major growing regions are the Lockyer Valley and Fassifern Valley in Queensland.



Source: AUSVEG











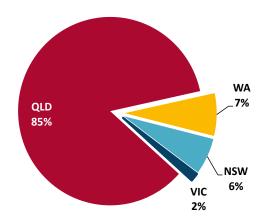






2018/19 Fresh Beetroot Production by State

Beetroot



Source: AUSVEG

Fresh Beetroot Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 893 | | | | | | | | | | | | |
| Victoria | 206 | | | | | | | | | | | | |
| Queensland | 12,121 | | | | | | | | | | | | |
| Western Australia | 1,042 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

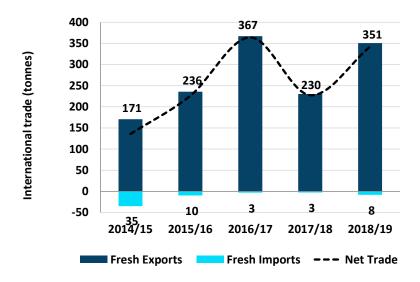
Source: AUSVEG

Fresh Beetroot International Trade

Note: Trade data combines fresh beetroot, celeriacs and radishes.

For the year ending June 2019, Australia exported **351 tonnes**. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

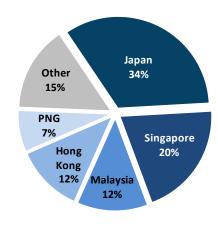
Net Fresh Beetroot/Celeriacs/Radishes International Trade



Source: GTA

For the year ending June 2019, 34% of exported fresh beetroot was sent to Japan, as profiled in the chart below.

2018/19 Fresh Beetroot/Celeriacs/Radishes Export by Country

















Fresh Beetroot/Celeriacs/Radishes Imports and Exports by State

Beetroot

| Imports by | state destir | nation (Tonn | es) | Exports by state | e of product | of production origin (Tonnes) | | | | |
|-------------------|--------------|--------------|------|-------------------|--------------|-------------------------------|------|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | |
| Western Australia | 3 | 2 | 4 | Queensland | 98 | 93 | 181 | | | |
| New South Wales | 2 | 1 | 4 | Victoria | 83 | 65 | 81 | | | |
| Victoria | 1 | - | - | South Australia | 59 | 29 | 45 | | | |
| TOTAL | 5 | 3 | 8 | New South Wales | 41 | 32 | 35 | | | |
| | | | | Western Australia | 86 | 10 | 6 | | | |
| | | | | Other < 0.5 1 | | | | | | |
| | | | | TOTAL 367 230 | | | | | | |

Fresh Beetroot/Celeriacs/Radishes Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Exports by country (Tonnes) | | | | | |
|------------------|--------------|------------|------|-----------------------------|------|------|------|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | |
| New Zealand | - | - | 4 | Japan | 14 | 40 | 118 | | |
| India | 1 | 1 | 4 | Singapore | 218 | 49 | 71 | | |
| Belgium | 3 | 2 | - | Malaysia | 24 | 43 | 43 | | |
| Austria | 1 | - | - | Hong Kong | 32 | 35 | 41 | | |
| Vietnam | 1 | - | - | PNG | 19 | 14 | 25 | | |
| Other | < 0.5 | - | - 0 | Other | 60 | 50 | 52 | | |
| TOTAL | 5 | 3 | 8 | TOTAL | 367 | 230 | 351 | | |

Source: GTA

Processed Beetroot International Trade

Australia imports a significant amount of preserved beetroot, particularly from New Zealand. However, information on exact volumes is not currently available.











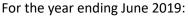






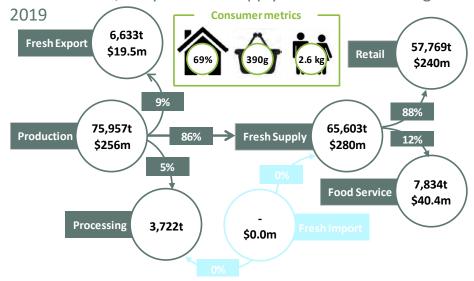
Fresh Broccoli/Baby Broccoli Overview

This section combines **broccoli** and **baby broccoli**. Baby broccoli refers to two distinct crops: baby broccoli is one of a number of varieties of modified broccoli; and BroccoliniTM, a cross between broccoli and the leafy Asian Vegetable 'Gai Lan' (Chinese Broccoli).



- 75,957 t produced and valued at \$256 m with 5% sent to processing.
- The wholesale value of the fresh supply was \$280 m, with \$240 m distributed into retail and \$40.4 m into food service.
- 69% of Australian households purchased broccoli, buying an average of 390 g
 of broccoli per shopping trip.
- The supply per capita was 2.6 kg, based on the volume supplied.

Fresh Broccoli/Baby Broccoli Supply Chain—Year Ending June



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | | 201 | 9 |
|------------------------------------|-------|--------|----|---------------|--------------|-------|--------|--------------|
| rear Ending June | Value | | 1 | Value | % YoY | Value | | % YoY |
| Production (t) | | 75,247 | | 76,104 | +1% | | 75,957 | >-1% |
| Production (\$m) | \$ | 228.6 | \$ | 229.8 | <1% | \$ | 255.7 | +11% |
| Production area (Ha) | | 8,190 | | <i>6,7</i> 55 | -18% | | - | - |
| Fresh Export Volume (t) | | 5,010 | | 5,861 | +17% | | 6,633 | +13% |
| Fresh Export Value (\$m) | \$ | 15.3 | \$ | 16.0 | +5% | \$ | 19.5 | +22% |
| Fresh Import Volume (t) | | - | | - | - | | - | - |
| Fresh Import Value (\$m) | \$ | - | \$ | - | - | \$ | - | - |
| Fresh Supply (t) | | 66,500 | | 66,471 | >-1% | | 65,603 | -1% |
| Fresh Supply Wholesale Value (\$m) | \$ | 252.7 | \$ | 253.4 | <1% | \$ | 280.2 | +11% |
| Supply per Capita (kg) | | 2.71 | | 2.67 | - 2 % | | 2.60 | - 2 % |

Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Broccoli/Baby Broccoli Production Areas

Broccoli is grown in most states of Australia, with the largest producing state being Victoria. The major growing regions include: the **Lockyer Valley** and **Stanthorpe** in Queensland; **Windsor** and **Forbes** in New South Wales; **Robinvale** and the **Melbourne region** in Victoria, and the **Adelaide region** in South Australia.



Sources: AUSVEG









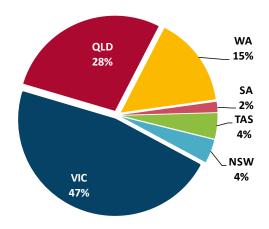








2018/19 Fresh Broccoli Production by State



Source: ABS

Fresh Broccoli Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 3,046 | | | | | | | | | | | | |
| Victoria | 35,478 | | | | | | | | | | | | |
| Queensland | 21,208 | | | | | | | | | | | | |
| Western Australia | 11,592 | | | | | | | | | | | | |
| South Australia | 1,337 | | | | | | | | | | | | |
| Tasmania | 3,295 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

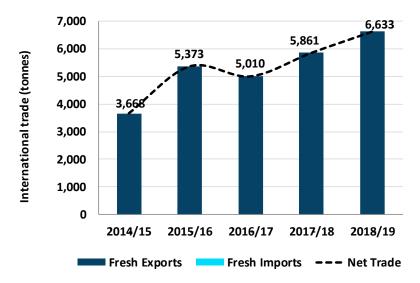
Source: AUSVEG

Fresh Broccoli and Cauliflower International **Trade**

Note: Trade data combines fresh broccoli and cauliflower.

Australia is a net exporter of broccoli and cauliflower. For the year ending June 2019, Australia exported 6,633 tonnes. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

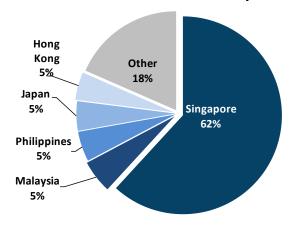
Net Fresh Broccoli and Cauliflower International Trade



Source: GTA

For the year ending June 2019, 62% of exported fresh broccoli/cauliflower was sent to Singapore, as profiled in the chart below.

2018/19 Fresh Broccoli and Cauliflower Export by Country

















Fresh Broccoli and Cauliflower Exports by State

| Expor | ts by countr | y (Tonnes) | |
|-------------------|--------------|------------|-------|
| Year Ending June | 2017 | 2018 | 2019 |
| Queensland | 3,199 | 3,106 | 3,669 |
| Victoria | 1,712 | 2,023 | 2,151 |
| Western Australia | 382 | 894 | 871 |
| New South Wales | 321 | 541 | 816 |
| South Australia | 6 | 29 | 17 |
| Other | 74 | 68 | 13 |
| TOTAL | 5,693 | 6,661 | 7,537 |

Fresh Broccoli and Cauliflower Exports by Country

| Expor | ts by countr | y (Tonnes) | |
|------------------|--------------|------------|-------|
| Year Ending June | 2017 | 2018 | 2019 |
| Singapore | 4,206 | 4,766 | 4,660 |
| Malaysia | 211 | 289 | 409 |
| Philippines | 40 | 180 | 372 |
| Japan | 53 | 159 | 364 |
| Hong Kong | 149 | 222 | 342 |
| Other | 1,035 | 1,044 | 1,391 |
| TOTAL | 5,693 | 6,661 | 7,537 |

Source: GTA

Processed Broccoli/Baby Broccoli International Trade

Australia imports some volume of frozen broccoli. However, information on exact volumes is not available due to the way trade data is recorded.









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Brussels Sprouts Overview

Brussels sprouts production occurs in the southern states of Australia, with the majority of production occurring in South Australia.

For the year ending June 2019:

- 5,733 t was produced and valued at \$19 m with 18% sent to processing.
- The wholesale value of the fresh supply was \$19.8 m, with \$18.3 m distributed to retail and \$1.6 m into food service.

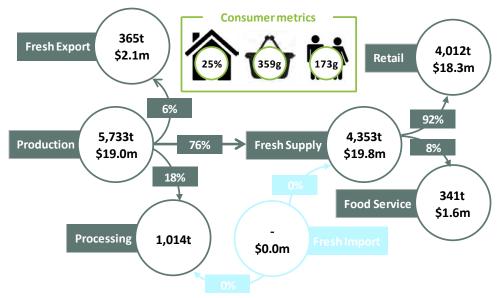


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- 25% of Australian households purchased Brussels sprouts, buying an average of 359 g of Brussels sprouts per shopping trip.
- The supply per capita was 173 g, based on the volume supplied.

Fresh Brussels Sprouts Supply Chain—Year Ending June 2019



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | | 201 | 9 |
|------------------------------------|----|-------|----|-------|-------------|----|-------|-------|
| real cituing June | \ | /alue | \ | /alue | % YoY | \ | /alue | % YoY |
| Production (t) | | 5,734 | | 6,210 | +8% | | 5,733 | -8% |
| Production (\$m) | \$ | 17.7 | \$ | 18.3 | +3% | \$ | 19.0 | +4% |
| Production area (Ha) | | 356 | | 365 | +3% | | - | - |
| Fresh Export Volume (t) | | 248 | | 266 | +7 % | | 365 | +37% |
| Fresh Export Value (\$m) | \$ | 1.1 | \$ | 1.2 | +13% | \$ | 2.1 | +69% |
| Fresh Import Volume (t) | | - | | - | - | | - | - |
| Fresh Import Value (\$m) | \$ | - | \$ | - | - | \$ | - | - |
| Fresh Supply (t) | | 4,471 | | 4,845 | +8% | | 4,353 | -10% |
| Fresh Supply Wholesale Value (\$m) | \$ | 19.4 | \$ | 19.9 | +3% | \$ | 19.8 | >-1% |
| Supply per Capita (kg) | | 0.18 | | 0.19 | +7% | | 0.17 | -11% |

Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Brussels Sprouts Production Areas

Brussels sprouts are grown in the southern states of Australia, with the largest producing state being South Australia. The major growing regions include the **Adelaide Hills** in South Australia, **Coldstream** in Victoria, and **Forth** in Tasmania.



Source: AUSVEG









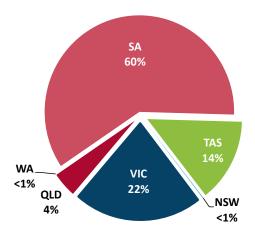
16/03/2020







2018/19 Fresh Brussels Sprouts Production by State



Source: ABS

Fresh Brussels Sprouts Seasonality by State

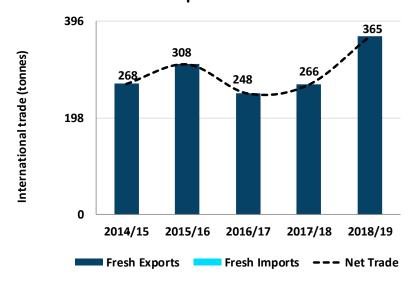
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 7 | | | | | | | | | | | | |
| Victoria | 1,247 | | | | | | | | | | | | |
| Queensland | 242 | | | | | | | | | | | | |
| Western Australia | 0 | | | | | | | | | | | | |
| South Australia | 3,434 | | | | | | | | | | | | |
| Tasmania | 803 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AUSVEG

Fresh Brussels Sprouts International Trade

Australia is a net exporter of Brussels Sprouts. For the year ending June 2019, Australia exported 365 tonnes. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

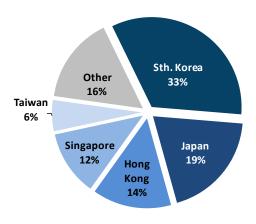
Net Fresh Brussels Sprouts International Trade



Source: GTA

For the year ending June 2019, 33% of exported fresh Brussels Sprouts was sent to South Korea, as profiled in the chart below.

2018/19 Fresh Brussels Sprouts Exports by Country



















Fresh Brussels Sprouts Exports by State

| Exports by state of production origin (Tonnes) | | | | | | | | | | |
|--|------|------|------|--|--|--|--|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | | | | | | | |
| Western Australia | 2 | 26 | 61 | | | | | | | |
| Queensland | 9 | 10 | 15 | | | | | | | |
| Victoria | 165 | 139 | 140 | | | | | | | |
| Tasmania | 3 | 1 | - | | | | | | | |
| New South Wales | 7 | 9 | 29 | | | | | | | |
| Other | 62 | 82 | 121 | | | | | | | |
| TOTAL | 248 | 266 | 365 | | | | | | | |

Fresh Brussels Sprouts Exports by Country

| Expor | ts by countr | y (Tonnes) | |
|------------------|--------------|------------|------|
| Year Ending June | 2017 | 2018 | 2019 |
| Singapore | 38 | 38 | 43 |
| Japan | 68 | 69 | 71 |
| Malaysia | 15 | 15 | 13 |
| PNG | 1 | 1 | 1 |
| Hong Kong | 20 | 26 | 52 |
| Other | 106 | 118 | 186 |
| TOTAL | 248 | 266 | 365 |

Source: GTA

Processed Brussels Sprouts International Trade

Australia imports some volume of frozen Brussels Sprouts. However, information on exact volumes is not available due to the way trade data is recorded.

















Fresh Cabbages Overview

Cabbage production occurs in most states of Australia, with production occurring during the winter months.

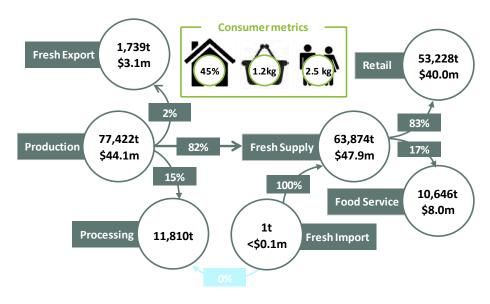
For the year ending June 2019:

- 77,422 t produced and valued at \$44.1 m with 15% sent to processing.
- The wholesale value of the fresh supply was \$47.9 m, with \$40 m distributed into retail and \$8 m into food service.



- 45% of Australian households purchased cabbages, buying an average of 1.2 kg of cabbages per shopping trip.
- The supply per capita was 2.5 kg, based on the volume supplied.

Fresh Cabbages Supply Chain—Year Ending June 2019



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

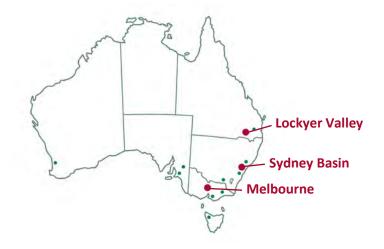
| Year Ending June | | 2017 | | 201 | 8 | | 201 | L9 | |
|------------------------------------|-------|---------|-------|---------|-------|----|---------|-------|--|
| real Litting Julie | Value | | Value | | % YoY | , | Value | % YoY | |
| Production (t) | | 71,125 | | 75,165 | +6% | | 77,422 | +3% | |
| Production (\$m) | \$ | 45.0 | \$ | 41.6 | -8% | \$ | 44.1 | +6% | |
| Production area (Ha) | | 2,801 | | 2,793 | >-1% | | - | - | |
| Fresh Export Volume (t) | | 2,624 | | 1,706 | -35% | | 1,739 | +2% | |
| Fresh Export Value (\$m) | \$ | 4.6 | \$ | 3.2 | -31% | \$ | 3.1 | -3% | |
| Fresh Import Volume (t) | | <1 | | 8 | >100% | | 1 | -87% | |
| Fresh Import Value (\$m) | | < \$0.1 | | < \$0.1 | >100% | | < \$0.1 | -66% | |
| Fresh Supply (t) | | 57,652 | | 62,001 | +8% | | 63,874 | +3% | |
| Fresh Supply Wholesale Value (\$m) | \$ | 47.5 | \$ | 45.0 | -5% | \$ | 47.9 | +7% | |
| Supply per Capita (kg) | | 2.35 | | 2.49 | +6% | | 2.53 | +2% | |

Cabbages

Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Cabbage Production Areas

Cabbages are grown across most states of Australia, with the largest producing state being Victoria. The major growing regions include the Lockyer Valley in Queensland; the Sydney region in New South Wales; and the Melbourne region in Victoria.



Source: AUSVEG









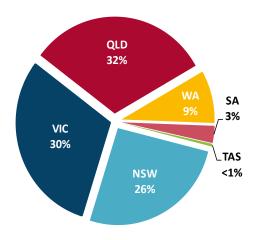








2018/19 Fresh Cabbages Production by State



Sources: ABS

Fresh Cabbages Seasonality by State

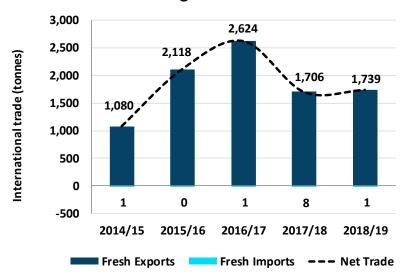
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|---------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 20,128 | | | | | | | | | | | | |
| Victoria | 23,515 | | | | | | | | | | | | |
| Queensland | 24,400 | | | | | | | | | | | | |
| Western Australia | 6,817 | | | | | | | | | | | | |
| South Australia | 2,214 | | | | | | | | | | | | |
| Tasmania | 347 | | | | | | | | | | | | |
| Availability legend | | | Hi | gh | | Med | lium | | Lc | w | | No | ne |

Sources: AUSVEG

Fresh Cabbages International Trade

Australia is a net exporter of cabbages. For the year ending June 2019, Australia exported 1,739 tonnes. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

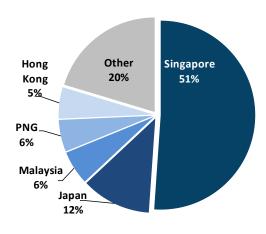
Net Fresh Cabbages International Trade



Source: GTA

For the year ending June 2019, 51% of exported fresh cabbages was sent to Singapore, as profiled in the chart below.

2018/19 Fresh Cabbages Exports by Country

















Fresh Cabbages Imports and Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by state of production origin (Tonnes) | | | | | | |
|------------------|--------------|--------------|------|--|-------|-------|-------|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | |
| Victoria | 1 | 7 | 1 | Western Australia | 409 | 312 | 928 | | | |
| New South Wales | < 0.5 | 2 | - | Queensland | 1,421 | 1,112 | 555 | | | |
| Other | < 0.5 | - | - | Victoria | 371 | 181 | 168 | | | |
| TOTAL | 1 | 8 | 1 | Tasmania | < 0.5 | 10 | 45 | | | |
| | | | | New South Wales | 129 | 84 | 30 | | | |
| | | | | Other | 294 | 7 | 13 | | | |
| | | | | TOTAL | 2,624 | 1,707 | 1,739 | | | |

Fresh Cabbages Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Exports by country (Tonnes) | | | | | |
|------------------|--------------|------------|------|-----------------------------|-------|-------|-------|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | |
| China | 1 | 6 | 1 | Singapore | 992 | 466 | 889 | | |
| Fiji | < 0.5 | 2 | - | Japan | 760 | 460 | 207 | | |
| Sth. Korea | - | < 0.5 | - | Malaysia | 32 | 58 | 101 | | |
| Other | < 0.5 | < 0.5 | - | PNG | 131 | 100 | 95 | | |
| TOTAL | 1 | 8 | 1 | Hong Kong | 68 | 34 | 93 | | |
| | - | | | Other | 641 | 588 | 354 | | |
| | | | | TOTAL | 2,624 | 1,707 | 1,739 | | |

Source: GTA

Processed Cabbages International Trade

Australia imports some volume of frozen and preserved cabbages. However, information on exact volumes is not available due to the way trade data is recorded.











2018/19 Australian Horticulture

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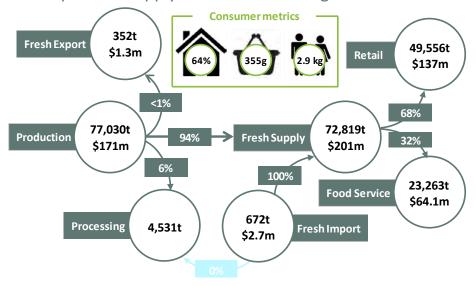
Fresh Capsicums Overview

Capsicums, or bell peppers, are grown in most states of Australia. The majority of capsicums are currently grown outdoors in Queensland. However, increasingly capsicums are being grown year-round in high-tech greenhouses in the southern states.

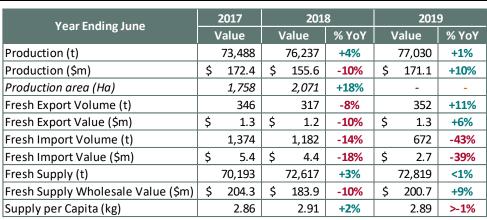
For the year ending June 2019:

- 77,030 t produced and valued at \$171 m with 6% sent to processing.
- The wholesale value of the fresh supply was \$201 m, with \$137 m distributed into retail and \$64.1 m into food service.
- 64% of Australian households purchased capsicums, buying an average of 355 g of capsicums per shopping trip.
- The supply per capita was 2.9 kg, based on the volume supplied.

Fresh Capsicums Supply Chain—Year Ending June 2019



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Capsicum Production Areas

Capsicums are grown across most states of Australia, with the majority of capsicums being grown in Queensland. The major outdoor growing regions include **Bowen** and **Bundaberg** in Queensland; and **Carnarvon** in Western Australia.



Sources: ABS: AUSVEG









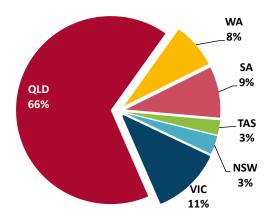








2018/19 Fresh Capsicums Production by State



Source: ABS

Fresh Capsicums Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 2,462 | | | | | | | | | | | | |
| Victoria | 8,794 | | | | | | | | | | | | |
| Queensland | 51,090 | | | | | | | | | | | | |
| Western Australia | 5,994 | | | | | | | | | | | | |
| South Australia | 6,767 | | | | | | | | | | | | |
| Tasmania | 1,923 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AUSVEG

Fresh Capsicums and Chillies International Trade

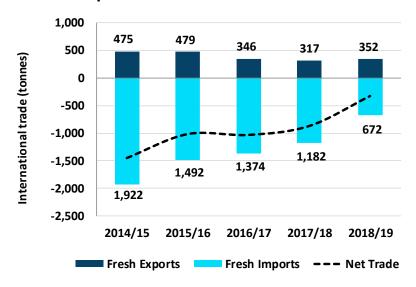
Note: Trade data combines fresh capsicums and chillies.

Australia is a net importer of capsicums and chillies, typically importing between 600-2,000 tonnes every year, predominantly from New Zealand. For the year ending June 2019, Australia imported 352 tonnes. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

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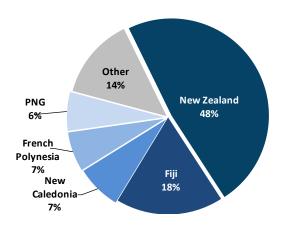
Net Fresh Capsicums and Chillies International Trade



Source: GTA

For the year ending June 2019, 48% of exported fresh capsicums/chillies were sent to New Zealand, as profiled in the chart below.

2018/19 Fresh Capsicums and Chillies Exports by Country



Source: GTA









16/03/2020







Fresh Capsicums and Chillies Imports and Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by state of production origin (Tonnes) | | | | | | |
|-------------------|--------------|--------------|------|--|-------|------|------|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | |
| New South Wales | 612 | 562 | 436 | Queensland | 327 | 294 | 270 | | | |
| Victoria | 493 | 389 | 98 | Victoria | 9 | 13 | 61 | | | |
| Western Australia | 197 | 162 | 81 | South Australia | 2 | 1 | 10 | | | |
| Queensland | 83 | 76 | 62 | New South Wales | 9 | 10 | 6 | | | |
| South Australia | 3 | 5 | 3 | Western Australia | 2 | 1 | - | | | |
| Other | - | < 0.5 | - | Other | < 0.5 | 1 | 8 | | | |
| TOTAL | 1,388 | 1,194 | 679 | TOTAL | 350 | 321 | 356 | | | |

Fresh Capsicums and Chillies Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Exports by country (Tonnes) | | | | | | | |
|------------------|--------------|------------|------|-----------------------------|------|------|------|--|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | | |
| New Zealand | 1,308 | 922 | 588 | New Zealand | 201 | 148 | 171 | | | | |
| India | 24 | 82 | 58 | Fiji | 30 | 41 | 63 | | | | |
| Vietnam | 41 | 98 | 22 | New Caledonia | 32 | 29 | 27 | | | | |
| China | 15 | 90 | 11 | French Polynesia | 1 | 17 | 23 | | | | |
| Mexico | - | 2 | - | PNG | 51 | 48 | 23 | | | | |
| Other | - | 1 | - 0 | Other | 34 | 39 | 48 | | | | |
| TOTAL | 1,388 | 1,194 | 679 | TOTAL | 350 | 321 | 356 | | | | |

Source: GTA

Processed Capsicums International Trade

Australia imports some volume of dried and preserved capsicums. However, specific information on exact volumes is not available due to the way trade data is recorded.



2018/19 Australian Horticulture

Statistics Handbook









16/03/2020



Carrots

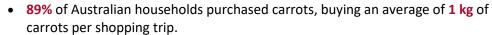


Fresh Carrots Overview

Carrot production occurs primarily in the southern states of Australia, with a large volume of carrots grown for the export market in Western Australia.

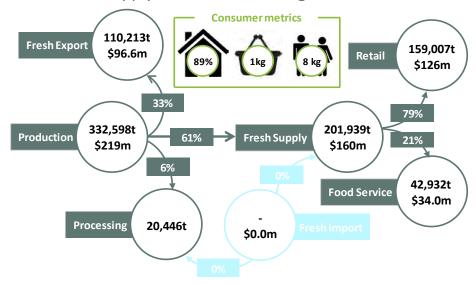
For the year ending June 2019:

- 332,598 t produced and valued at \$219 m with 6% sent to processing.
- The wholesale value of the fresh supply was \$160 m, with \$126 m distributed into retail and \$34 m into food service.

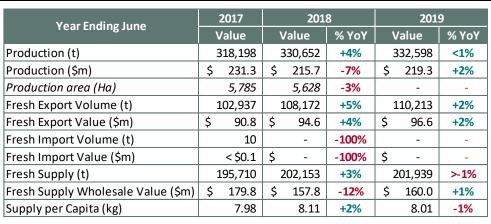


The supply per capita was 8 kg, based on the volume supplied.

Fresh Carrots Supply Chain—Year Ending June 2019



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Carrot Production Areas

Major carrot production areas include Gingin and Preston in Western Australia; the Riverland region of South Australia; East Gippsland in Victoria; and Forth in Tasmania.



Source: AUSVEG









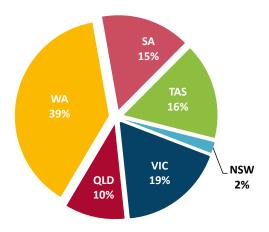








2017/18 Fresh Carrot Production by State



Source: AUSVEG

Fresh Carrots Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 6,371 | | | | | | | | | | | | |
| Victoria | 58,230 | | | | | | | | | | | | |
| Queensland | 34,137 | | | | | | | | | | | | |
| Western Australia | 128,430 | | | | | | | | | | | | |
| South Australia | 50,919 | | | | | | | | | | | | |
| Tasmania | 54,510 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

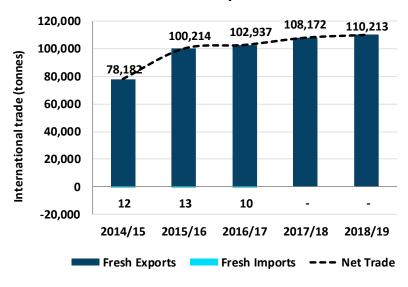
Source: AUSVEG

Fresh Carrots and Turnips International Trade

Note: Trade data combines fresh carrots and turnips.

Australia is a net exporter of carrots and turnips, typically exporting between 80,000-110,000 tonnes every year, predominantly from Western Australia. For the year ending June 2019, Australia exported 110,213 tonnes. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

Net Fresh Carrots and Turnips International Trade











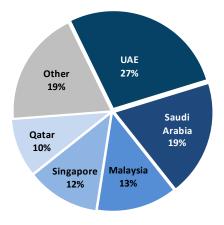






For the year ending June 2019, 27% of exported fresh carrots/turnips were sent to the United Arab Emirates (UAE), as profiled in the chart below.

2018/19 Fresh Carrots and Turnips Exports by Country



Source: GTA

Fresh Carrots and Turnips Imports and Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by state of production origin (Tonnes) | | | | | |
|------------------|--------------|--------------|------|--|---------|---------|---------|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | |
| Victoria | 10 | - | - | Western Australia | 88,326 | 96,111 | 98,508 | | |
| TOTAL | 10 | - | - | Tasmania | 6,989 | 8,590 | 6,709 | | |
| | | | | Queensland | 2,618 | 1,686 | 2,632 | | |
| | | | | Victoria | 4,211 | 1,019 | 1,794 | | |
| | | | | South Australia | 594 | 581 | 388 | | |
| | | | | Other | 199 | 187 | 182 | | |
| | | | | | 102,937 | 108,175 | 110,213 | | |

Fresh Carrots and Turnips Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Exports by country (Tonnes) | | | | | | | |
|------------------|--------------|------------|----------|-----------------------------|---------|---------|---------|--|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | | |
| China | hina 10 | | 33,466 | 30,284 | | | | | | | |
| TOTAL | TOTAL 10 | | | | 14,743 | 15,087 | 21,027 | | | | |
| | | | Malaysia | 13,924 | 14,150 | 14,450 | | | | | |
| | | | | Singapore | 13,180 | 13,051 | 13,061 | | | | |
| | | | | Qatar | 7,031 | 9,626 | 10,460 | | | | |
| | | | | Other | 21,963 | 22,794 | 20,931 | | | | |
| | | | | TOTAL | 102,937 | 108,175 | 110,213 | | | | |

















Cauliflowers

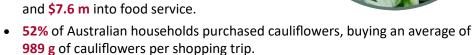


Fresh Cauliflowers Overview

Cauliflower production occurs across most states in Australia, with production occurring during the winter months.

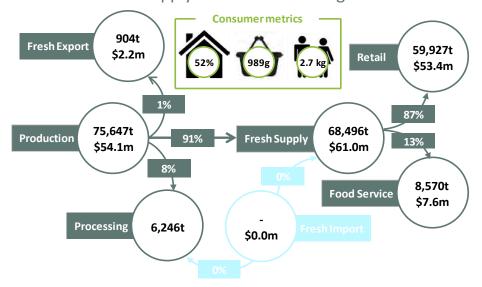
For the year ending June 2019:

- 75,647 t produced and valued at \$54.1 m with 8% sent to processing.
- The wholesale value of the fresh supply was \$61.0 m, with \$53.4 m distributed into retail and \$7.6 m into food service.

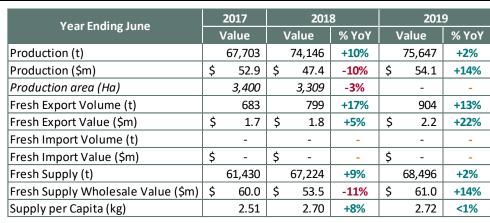


• The supply per capita was 2.7 kg, based on the volume supplied.

Fresh Cauliflowers Supply Chain—Year Ending June 2019



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Cauliflower Production Areas

Cauliflower is grown in most states of Australia, with the largest producing states being Victoria and Queensland. The major growing regions include the **Lockyer Valley** in Queensland and **Werribee** in Victoria.



Source: AUSVEG









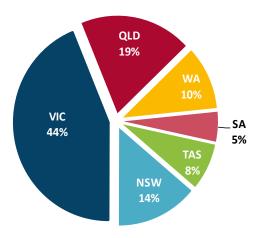








2018/19 Fresh Cauliflowers Production by State



Source: ABS

Fresh Cauliflowers Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|---------------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 10,540 | | | | | | | | | | | | |
| Victoria | 33,080 | | | | | | | | | | | | |
| Queensland | 14,448 | | | | | | | | | | | | |
| Western Australia | 7,980 | | | | | | | | | | | | |
| South Australia | 3,730 | | | | | | | | | | | | |
| Tasmania | 5,868 | | | | | | | | | | | | |
| Availability | Availability legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: ABS

Fresh Cauliflowers International Trade

Note: Trade data combines fresh broccoli and cauliflower. For this combined analysis see pages 260-262.

Processed Cauliflowers International Trade

Australia imports some volume of frozen cauliflowers. However, specific information on exact volumes is not available due to the way trade data is recorded.

















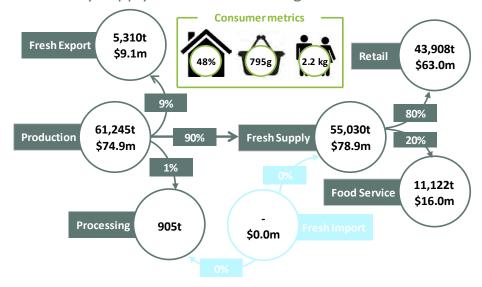
Fresh Celery Overview

Celery is grown in most states of Australia, with the majority of production occurring in Victoria. Most of the celery grown in Australia is destined for the fresh local market, with a small but growing fresh export market.

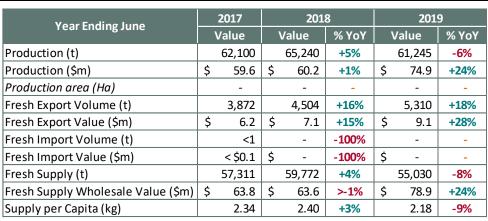
For the year ending June 2019:

- 61,245 t produced and valued at \$74.9 m with 1% sent to processing.
- The wholesale value of the fresh supply was
 \$78.9 m, with \$63 m distributed into retail and \$16 m into food service.
- 48% of Australian households purchased celery, buying an average of 795 g of celery per shopping trip.
- The supply per capita was 2.2 kg, based on the volume supplied.

Fresh Celery Supply Chain—Year Ending June 2019



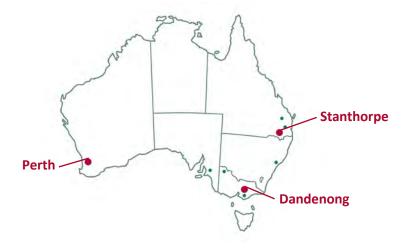
Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Celery Production Areas

Celery is grown across most states of Australia, with the majority of celery being grown in Victoria. The major outdoor growing regions include the **Dandenong region** in Victoria; as well as the **Perth region** of Western Australia; and **Stanthorpe** and the **Darling Downs** in the Granite Belt region of southern Oueensland.



Source: AUSVEG







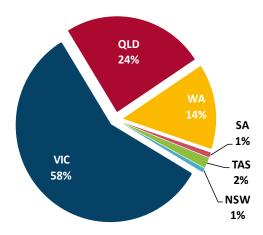








2018/19 Fresh Celery Production by State



Source: AUSVEG

Fresh Celery Seasonality by State

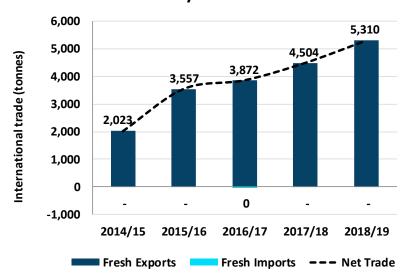
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 438 | | | | | | | | | | | | |
| Victoria | 35,332 | | | | | | | | | | | | |
| Queensland | 15,025 | | | | | | | | | | | | |
| Western Australia | 8,832 | | | | | | | | | | | | |
| South Australia | 525 | | | | | | | | | | | | |
| Tasmania | 1,092 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AUSVEG

Fresh Celery International Trade

Australia is a net exporter of celery, with exports growing in recent years. For the year ending June 2019, Australia exported **5,310 tonnes**. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

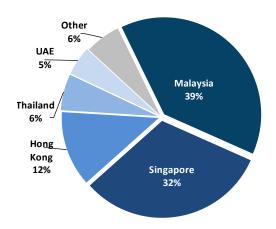
Net Fresh Celery International Trade



Source: GTA

2018/19 Fresh Celery Exports by Country

For the year ending June 2019, **39%** of exported fresh celery was sent to Malaysia, as profiled in the chart below.

















Fresh Celery Exports by State

| Imports by | state destir | nation (Tonn | ies) | Exports by state | Tonnes) | | | | |
|------------------|--------------|--------------|------|-------------------|---------|-------|-------|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | |
| Victoria | < 0.5 | - | - | Western Australia | 1,687 | 2,777 | 2,678 | | |
| Other | < 0.5 | - | - | Victoria | 1,830 | 1,488 | 2,376 | | |
| TOTAL | 0 | | - | Queensland | 170 | 144 | 132 | | |
| | | | | New South Wales | 152 | 83 | 105 | | |
| | | | | South Australia | 2 | 12 | 18 | | |
| | | | | Other 30 - | | | | | |
| | | | | TOTAL | 3.872 | 4.504 | 5.310 | | |

Fresh Celery Exports by Country

| Impor | ts by country | y (Tonnes) | | Expor | ts by country | y (Tonnes) | |
|------------------|---------------|------------|------|------------------|---------------|------------|-------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| India | < 0.5 | - | - | Malaysia | 1,902 | 1,799 | 2,065 |
| Other | < 0.5 | - | - | Singapore | 1,223 | 1,908 | 1,685 |
| TOTAL | 0 | - | - | Hong Kong | 130 | 148 | 668 |
| | | | | Thailand | 36 | 39 | 321 |
| | | | | UAE | 288 | 415 | 256 |
| | | | | Other | 292 | 195 | 315 |
| | | | | TOTAL | 3,872 | 4,504 | 5,310 |

















Fresh Chillies Overview

Chillies are grown in most states of Australia. The majority of chillies are currently grown in Queensland.

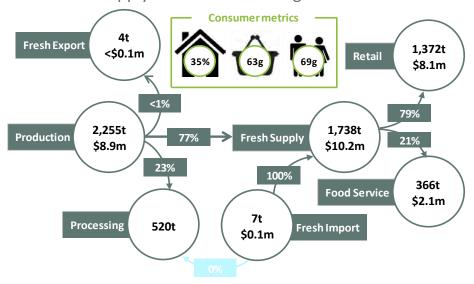
For the year ending June 2019:

- 2,255 t produced and valued at \$8.9 m with 23% sent to processing.
- The wholesale value of the fresh supply was \$10.2 m, with \$8.1 m distributed into retail and \$2.1 m into food service.



- 35% of Australian households purchased chillies, buying an average of 63 g of chillies per shopping trip.
- The supply per capita was 69 g, based on the volume supplied.

Fresh Chillies Supply Chain—Year Ending June 2019



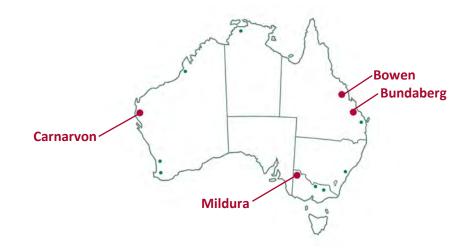
Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | | 201 | 9 |
|------------------------------------|----|--------------|----|--------------|-------|----|---------|--------------|
| rear criding June | ١ | Value | ١ | Value | % YoY | ' | /alue | % YoY |
| Production (t) | | 2,213 | | 2,246 | +1% | | 2,255 | <1% |
| Production (\$m) | \$ | 9.4 | \$ | 9.1 | -4% | \$ | 8.9 | - 2 % |
| Production area (Ha) | | - | | - | - | | - | - |
| Fresh Export Volume (t) | | 3 | | 3 | -8% | | 4 | +11% |
| Fresh Export Value (\$m) | | < \$0.1 | | < \$0.1 | -10% | | < \$0.1 | +6% |
| Fresh Import Volume (t) | | 14 | | 12 | -14% | | 7 | -43% |
| Fresh Import Value (\$m) | \$ | 0.2 | \$ | 0.2 | -18% | \$ | 0.1 | -39% |
| Fresh Supply (t) | | 1,713 | | 1,737 | +1% | | 1,738 | <1% |
| Fresh Supply Wholesale Value (\$m) | \$ | 10.8 | \$ | 10.4 | -4% | \$ | 10.2 | - 2 % |
| Supply per Capita (kg) | | 0.07 | | 0.07 | >-1% | | 0.07 | -1% |

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Chilli Production Areas

Chillies are grown across most states of Australia, with the majority of chillies being grown in Queensland. The major growing regions include **Bowen** and Bundaberg in Queensland; Carnavon in Western Australia; and Mildura in Victoria.



Source: AUSVEG









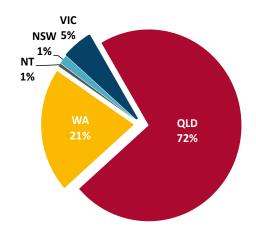








2018/19 Fresh Chillies Production by State



Source: AUSVEG

Fresh Chillies Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|---------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 34 | | | | | | | | | | | | |
| Victoria | 112 | | | | | | | | | | | | |
| Queensland | 1,623 | | | | | | | | | | | | |
| Western Australia | 473 | | | | | | | | | | | | |
| Northern Territory | 12 | | | | | | | | | | | | |
| Availability legend | | | Hi | gh | | Med | lium | | Lc | w | | No | ne |

Source: AUSVEG

Fresh Chillies International Trade

Note: Trade data combines fresh capsicums and chillies. For this combined analysis see pages 278-280.

Processed Chillies International Trade

For the year ending June 2019, an additional 4,443 tonnes of dried chillies were imported, while 127 tonnes were exported.



Source: GTA

16/03/2020



















Cucumbers



Fresh Cucumbers Overview

The majority of cucumber production currently occurs in protected cropping, either covered or increasingly in high-tech glasshouses.

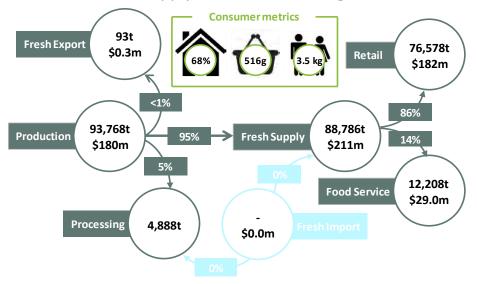
For the year ending June 2019:

- 93,768 t produced and valued at \$180 m with 5% sent to processing.
- The wholesale value of the fresh supply was \$211 m, with \$182 m distributed into retail and \$29 m into food service.



- 68% of Australian households purchased cucumbers, buying an average of **516** g of cucumbers per shopping trip.
- The supply per capita was 3.5 kg, based on the volume supplied.

Fresh Cucumbers Supply Chain—Year Ending June 2019



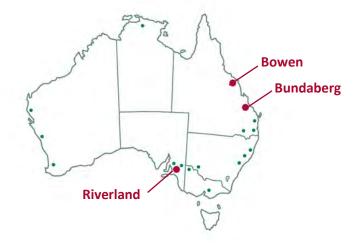
Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | | 201 | 9 |
|------------------------------------|----|---------|----|--------|-------|----|--------|-------|
| real chang June | , | Value | , | Value | % YoY | 1 | Value | % YoY |
| Production (t) | | 87,776 | | 91,084 | +4% | | 93,768 | +3% |
| Production (\$m) | \$ | 182.1 | \$ | 157.3 | -14% | \$ | 180.3 | +15% |
| Production area (Ha) | | - | | - | _ | | - | - |
| Fresh Export Volume (t) | | 105 | | 134 | +28% | | 93 | -30% |
| Fresh Export Value (\$m) | \$ | 0.4 | \$ | 0.4 | +3% | \$ | 0.3 | -15% |
| Fresh Import Volume (t) | | <1 | | - | -100% | | - | - |
| Fresh Import Value (\$m) | | < \$0.1 | \$ | - | -100% | \$ | - | - |
| Fresh Supply (t) | | 83,096 | | 86,202 | +4% | | 88,786 | +3% |
| Fresh Supply Wholesale Value (\$m) | \$ | 213.2 | \$ | 184.0 | -14% | \$ | 211.0 | +15% |
| Supply per Capita (kg) | | 3.39 | | 3.46 | +2% | | 3.52 | +2% |

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Cucumber Production Areas

The majority of cucumbers are grown in protected cropping environments in Australia. Currently the largest producers are in **Bowen** and **Bundaberg** in Queensland, and the Riverland region in South Australia.



Source: AUSVEG









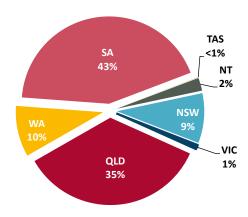








2018/19 Fresh Cucumbers Production by State



Source: AUSVEG

Fresh Cucumbers Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|--------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 8,654 | | | | | | | | | | | | |
| Victoria | 780 | | | | | | | | | | | | |
| Queensland | 32,819 | | | | | | | | | | | | |
| Western Australia | 8,848 | | | | | | | | | | | | |
| South Australia | 40,370 | | | | | | | | | | | | |
| Tasmania | 46 | | | | | | | | | | | | |
| Northern Territory | 2,250 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AUSVEG

Main Cucumber Varieties

There are currently 3 main varieties grown in Australia. These include: Continental cucumbers, also known as Telegraph cucumbers, the most common variety in Australia. Continental cucumbers accounted for 59% of fresh production for the year ending June 2019.

Lebanese cucumbers, a smaller cucumber with bumpy ridged skin. Lebanese cucumbers accounted for 31% of fresh production.

Baby cucumbers, including the trademarked Qukes[™], accounted for 9% of fresh

production.

Other varieties, including white and apple cucumbers, accounted for 1% of fresh production.

Seasonality by Cucumber Variety

The seasonal availability of some major varieties is profiled in the table below.

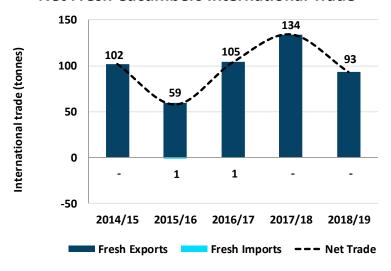
| Variety | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|--------------|--------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Continental | 54,560 | | | | | | | | | | | | |
| Lebanese | 29,068 | | | | | | | | | | | | |
| Baby | 9,202 | | | | | | | | | | | | |
| Other | 938 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | ium | | Lo | w | | No | ne |

Source: AUSVEG

Fresh Cucumbers International Trade

Australia is a net exporter of fresh cucumbers, typically exporting 100-150 tonnes every year. For the year ending June 2019, Australia exported 93 tonnes. The exports and imports over the last 5 financial years is profiled in the graph below, where imports are counted as negative tonnes.

Net Fresh Cucumbers International Trade











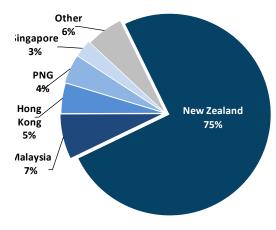






For the year ending June 2019, 75% of exported fresh cucumbers were sent to New Zealand, as profiled in the chart below.

2018/19 Fresh Cucumbers Exports by Country



Source: GTA Fresh Cucumbers Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by state | e of product | ion origin (T | onnes) |
|-------------------|--------------|--------------|------|-------------------|--------------|---------------|--------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| Western Australia | 1 | - | - | Queensland | 93 | 119 | 79 |
| TOTAL | 1 | - | - | New South Wales | 6 | 10 | 10 |
| | | | | Victoria | 3 | 3 | 2 |
| | | | | Western Australia | 2 | 1 | 1 |
| | | | | South Australia | 1 | < 0.5 | 1 |
| | | | | Other | < 0.5 | < 0.5 | - |
| | | | | TOTAL | 105 | 134 | 93 |

Fresh Cucumbers Exports by Country

| Impor | ts by countr | y (Tonnes) | | Expor | ts by countr | y (Tonnes) | |
|------------------|--------------|------------|------|------------------|--------------|------------|------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| Belgium | 1 | - | - | New Zealand | 61 | 89 | 70 |
| TOTAL | 1 | - | - | Malaysia | 5 | 5 | 7 |
| | | | | Hong Kong | 2 | 3 | 4 |
| | | | | PNG | 12 | 10 | 4 |
| | | | | Singapore | 7 | 13 | 3 |
| | | | | Other | 17 | 13 | 5 |
| | | | | TOTAL | 105 | 134 | 93 |

















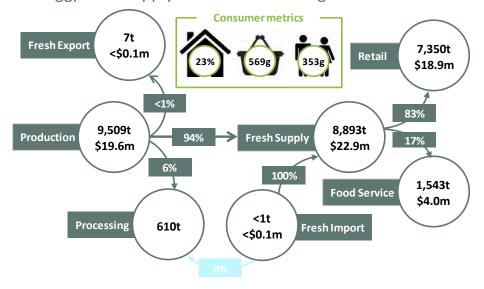
Fresh Eggplants Overview

Eggplants are grown in most states of Australia, with the majority of production occurring along the east coast. Currently, most eggplants are grown outdoors. However, increasing volumes are being grown year-round in high-tech greenhouses in the southern states.

For the year ending June 2019:

- 9,509 t produced and valued at \$19.6 m with
 6% sent to processing.
- The wholesale value of the fresh supply was \$22.9 m, with \$18.9 m distributed into retail and \$4 m into food service.
- 23% of Australian households purchased eggplants, buying an average of 569 g of eggplants per shopping trip.
- The supply per capita was **353** g, based on the volume supplied.

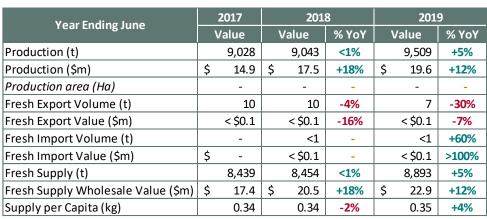
Fresh Eggplants Supply Chain—Year Ending June 2019



2018/19 Australian Horticulture

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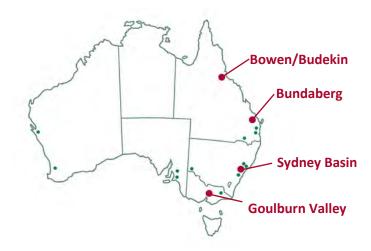
Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Eggplant Production Areas

Eggplants are grown around Australia. The major production regions include: the **Bowen/Budekin** region and **Bundaberg** in Queensland; the **Sydney region** in New South Wales; and the **Goulburn Valley** region in Victoria.



Source: AUSVEG









16/03/2020

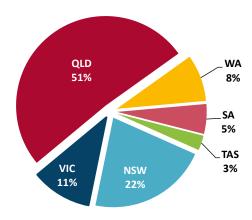








2018/19 Fresh Eggplants Production by State



Source: AUSVEG

Fresh Eggplants Seasonality by State

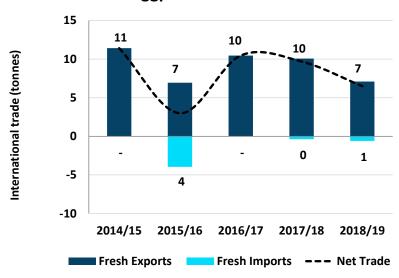
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 2,048 | | | | | | | | | | | | |
| Victoria | 1,024 | | | | | | | | | | | | |
| Queensland | 4,864 | | | | | | | | | | | | |
| Western Australia | 805 | | | | | | | | | | | | |
| South Australia | 512 | | | | | | | | | | | | |
| Tasmania | 256 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AUSVEG

Fresh Eggplants International Trade

There is minimal trade of eggplants, with Australia typically exporting less than 20 tonnes each year. For the year ending June 2019, Australia exported 7 tonnes. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

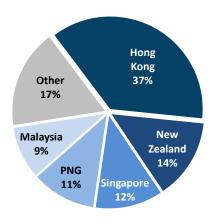
Net Fresh Eggplant International Trade



Source: GTA

For the year ending June 2019, 37% of exported fresh eggplants were sent to Hong Kong, as profiled in the chart below.

2018/19 Fresh Eggplants Exports by Country



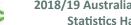
Source: GTA

2018/19 Australian Horticulture

Statistics Handbook















Fresh Eggplants Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by stat | e of product | ion origin (T | onnes) |
|------------------|--------------|--------------|------|-------------------|--------------|---------------|--------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| Queensland | - | - | 1 | Victoria | 2 | 1 | 2 |
| New South Wales | - | < 0.5 | - | New South Wales | - | < 0.5 | 2 |
| Other | - | < 0.5 | - | Queensland | 9 | 4 | 2 |
| TOTAL | - | 0 | 1 | South Australia | - | 3 | 1 |
| | | | | Western Australia | < 0.5 | < 0.5 | - |
| | | | | Other | < 0.5 | 2 | < 0.5 |
| | | | | TOTAL | 10 | 10 | 7 |

Fresh Eggplants Exports by Country

| Impor | ts by countr | y (Tonnes) | | Expor | | | |
|------------------|--------------|------------|---------------|------------------|-------|-------|-------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| India | - | < 0.5 | 1 | Hong Kong | < 0.5 | 4 | 3 |
| Other | - | < 0.5 | - | Malaysia | 6 | 1 | 2 |
| TOTAL | - | 0 | 1 | Nauru | < 0.5 | 1 | 1 |
| | | | New Caledonia | - | 1 | < 0.5 | |
| | | | | Singapore | 2 | 1 | < 0.5 |
| | | | | Other | 2 | 3 | 1 |
| | | | | TOTAL | 10 | 10 | 7 |











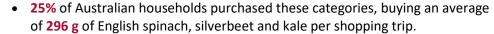


Fresh English Spinach/ Silverbeet/Kale Overview

This section combines information on **English spinach**, **silverbeet** and **kale**. These categories are produced in most states of Australia.

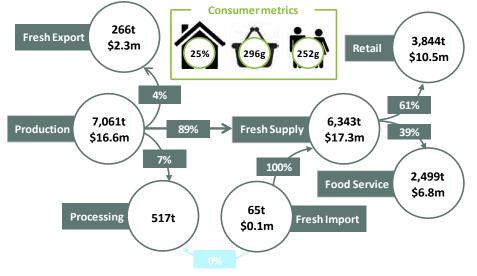
For the year ending June 2019:

- 7,061 t produced and valued at \$16.6 m with
 7% sent to processing.
- The wholesale value of the fresh supply was \$17.3 m, with \$10.5 m distributed into retail and \$6.8 m into food service.



• The supply per capita was 252 g, based on the volume supplied.

Fresh English Spinach/Silverbeet/Kale Supply Chain—Year Ending June 2019



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

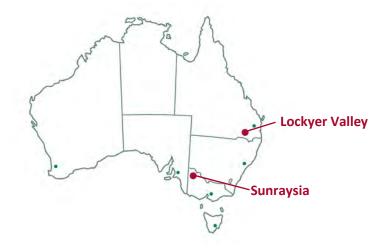
English Spinach/Silverbeet/Kale

| Year Ending June | | 2017 Value | | 201 | 8 | 2019 | | | |
|------------------------------------|----|---------------|----|---------|-------------|------|-------|---------------|--|
| | | | | /alue | % YoY | ١ | /alue | % YoY | |
| Production (t) | | 7,205 | | 7,028 | -2 % | | 7,061 | <1% | |
| Production (\$m) | \$ | 20.4 | \$ | 19.3 | -5% | \$ | 16.6 | -14% | |
| Production area (Ha) | | - | | - | - | | - | - | |
| Fresh Export Volume (t) | | 166 | | 243 | +46% | | 266 | +10% | |
| Fresh Export Value (\$m) | \$ | 1.4 | \$ | 2.0 | +39% | \$ | 2.3 | +18% | |
| Fresh Import Volume (t) | | - | | 31 | - | | 65 | >100% | |
| Fresh Import Value (\$m) | \$ | - | | < \$0.1 | - | \$ | 0.1 | >100% | |
| Fresh Supply (t) | | 6,512 | | 6,302 | -3% | | 6,343 | <1% | |
| Fresh Supply Wholesale Value (\$m) | \$ | 22.4 | \$ | 20.8 | -7% | \$ | 17.3 | - 17 % | |
| Supply per Capita (kg) | | 0.27 | | 0.25 | -5% | | 0.25 | >-1% | |

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major English Spinach/Silverbeet/Kale Production Areas

English spinach, silverbeet and kale is grown around Australia. The major production regions include the **Lockyer Valley** in Queensland; and the **Sunraysia region** in Victoria.



Source: AUSVEG







16/03/2020

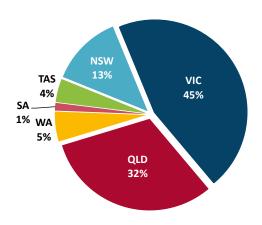
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2018/19 Fresh English Spinach/Silverbeet/Kale **Production by State**



Source: AUSVEG

Fresh English Spinach/Silverbeet/Kale Seasonality by State

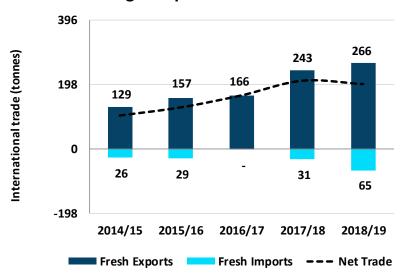
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|---------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 895 | | | | | | | | | | | | |
| Victoria | 3,182 | | | | | | | | | | | | |
| Queensland | 2,222 | | | | | | | | | | | | |
| Western Australia | 373 | | | | | | | | | | | | |
| South Australia | 96 | | | | | | | | | | | | |
| Tasmania | 293 | | | | | | | | | | | | |
| Imported | 65 | | | | | | | | | | | | |
| Availability legend | | | Hi | gh | | Med | lium | | Lc | w | | No | ne |

Source: AUSVEG

Fresh Spinach/Silverbeet International Trade

There is minimal trade of fresh English spinach, although Australia's exports have been increasing recently. There is currently no trade in fresh silverbeet. For the year ending June 2019, Australia exported 266 tonnes. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

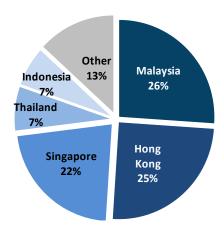
Net Fresh English Spinach International Trade



Source: GTA

For the year ending June 2019, 26% of exported fresh English spinach was sent to Malaysia, as profiled in the chart below.

2018/19 Fresh English Spinach Export by Country



















Fresh English Spinach Imports and Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by stat | te of production origin (Tonnes) | | | | | |
|------------------|--------------|-----------------|------|-------------------|----------------------------------|-------|-------|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | |
| Victoria | - | 31 | 65 | Victoria | 114 | 130 | 162 | | | |
| TOTAL | - | 31 | 65 | Western Australia | 7 | 75 | 49 | | | |
| | | • | | Queensland | 18 | 21 | 30 | | | |
| | | New South Wales | 27 | 16 | 20 | | | | | |
| | | | | South Australia | < 0.5 | < 0.5 | < 0.5 | | | |
| | | | | Other | < 0.5 | < 0.5 | 5 | | | |
| | | | | TOTAL | 166 | 243 | 266 | | | |

Fresh English Spinach Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Exports by country (Tonnes) | | | | | | |
|------------------|--------------|------------|------|-----------------------------|------|------|------|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | |
| US | - | 31 | 65 | Malaysia | 30 | 82 | 69 | | | |
| China | - | - | 1 | Hong Kong | 43 | 45 | 66 | | | |
| TOTAL | - | 31 | 65 | Singapore | 48 | 64 | 59 | | | |
| | | Thailand | 14 | 13 | 19 | | | | | |
| | | | | Indonesia | 14 | 15 | 17 | | | |
| | | Other | 17 | 24 | 35 | | | | | |
| | | | | TOTAL | 166 | 243 | 266 | | | |

Source: GTA

Processed Spinach International Trade

For the year ending June 2019, an additional **5,853 tonnes** of frozen spinach was imported, while **2 tonnes** were exported.















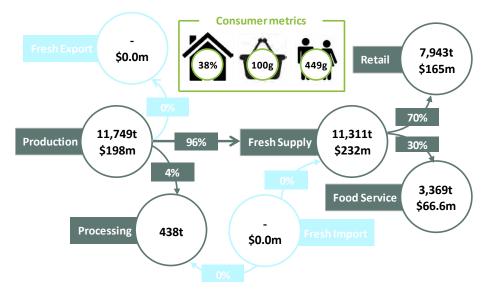
Fresh Herbs Overview

Pages 320-321 profile total fresh herb production and trade. They combine information on fennel, parsley and other fresh **herbs**. The following pages profile each fresh herb category in more detail.

For the year ending June 2019:

- 11,749 t produced and valued at \$198 m with 4% sent to processing.
- The wholesale value of the fresh supply was \$232 m, with \$165 m distributed into retail and \$66.6 m into food service.
- 38% of Australian households purchased a fresh herb, buying an average of 100 g of fresh herbs per shopping trip.
- The supply per capita was 449 g, based on the volume supplied.

Fresh Herbs Supply Chain—Year Ending June 2019



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | 2017 | | 2018 | | | | 2019 | | | |
|------------------------------------|------|--------|------|--------|-------|----|--------|-------|--|--|
| real Enailig Julie | | Value | | /alue | % YoY | , | Value | % YoY | | |
| Production (t) | | 11,367 | | 11,632 | +2% | | 11,749 | +1% | | |
| Production (\$m) | \$ | 155.5 | \$ | 179.4 | +15% | \$ | 197.9 | +10% | | |
| Production area (Ha) | | - | | - | - | | - | - | | |
| Fresh Export Volume (t) | | - | | - | - | | - | - | | |
| Fresh Export Value (\$m) | \$ | - | \$ | - | - | \$ | - | - | | |
| Fresh Import Volume (t) | | - | | - | - | | - | - | | |
| Fresh Import Value (\$m) | \$ | - | \$ | - | - | \$ | - | - | | |
| Fresh Supply (t) | | 10,941 | | 11,196 | +2% | | 11,311 | +1% | | |
| Fresh Supply Wholesale Value (\$m) | \$ | 182.4 | \$ | 210.4 | +15% | \$ | 232.0 | +10% | | |
| Supply per Capita (kg) | | 0.45 | | 0.45 | <1% | | 0.45 | >-1% | | |

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)











^{*}Note: Figures have been modified from those published in the previous edition of the handbook (2017/18 edition).



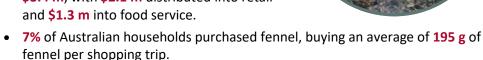


Fresh Fennel Overview

The majority of fennel is grown in Australia, with the majority of production being used in the fresh market.

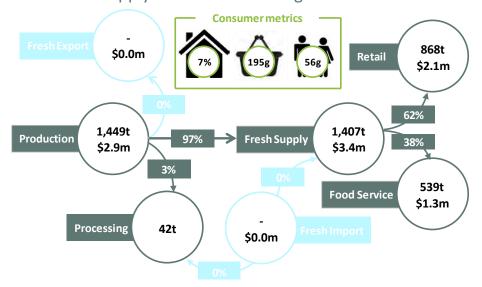
For the year ending June 2019:

- 1,449 t produced and valued at \$2.9 m with
 3% sent to processing.
- The wholesale value of the fresh supply was \$3.4 m, with \$2.1 m distributed into retail and \$1.3 m into food service.

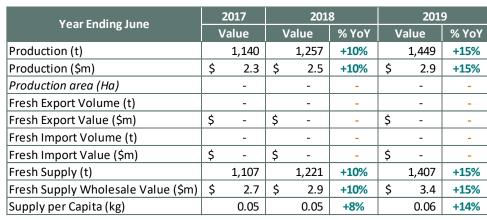


• The supply per capita was **56** g, based on the volume supplied.

Fresh Fennel Supply Chain—Year Ending June 2019



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Fennel Production Areas

Fennel is grown around Australia. Currently the major production region is the **Werribee region** in Victoria.









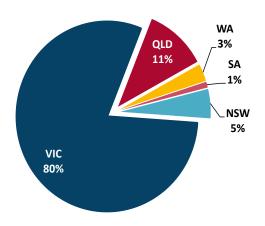


^{*}Note: Figures have been modified from those published in the previous edition of the handbook (2017/18 edition).





2018/19 Fresh Fennel Production by State



Source: AUSVEG

Fresh Fennel Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| New South Wales | 52 | | | | | | | | | | | | |
| Victoria | 827 | | | | | | | | | | | | |
| Queensland | 114 | | | | | | | | | | | | |
| Western Australia | 31 | | | | | | | | | | | | |
| South Australia | 10 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | ium | | Lo | w | | No | ne |















Fresh Herbs—Parsley and other Fresh Herbs

Fresh Herbs—Parsley and other Fresh Herbs



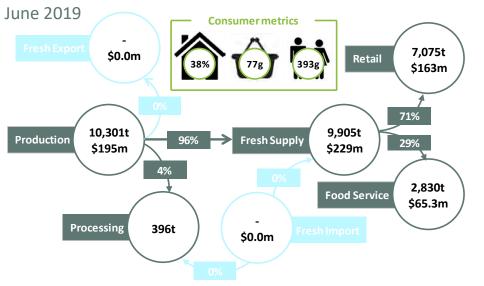
Fresh Parsley and other Fresh Herbs Overview

Fresh herbs, including parsley, are grown in most states of Australia, typically in market gardens near the major capitals. Increasingly volumes are being grown year-round in hightech greenhouses in New South Wales.



- 10,301 t produced and valued at \$195 m with 4% sent to processing.
- The wholesale value of the fresh supply was \$229 m, with \$163 m distributed into retail and \$65.3 m into food service.
- 38% of Australian households purchased fresh herbs, buying an average of 77 g of fresh herbs per shopping trip.
- The supply per capita was 393 g, based on the volume supplied.

Fresh Parsley and Other Fresh Herbs Supply Chain—Year Ending



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | | 201 | 9 |
|------------------------------------|----|--------|----|--------|-------|----|--------------|-------|
| real Litting Julie | ١ | /alue | ١ | /alue | % YoY | 1 | Value | % YoY |
| Production (t) | | 10,227 | | 10,374 | +1% | | 10,301 | >-1% |
| Production (\$m) | \$ | 153.3 | \$ | 176.9 | +15% | \$ | 195.0 | +10% |
| Production area (Ha) | | - | | - | - | | - | - |
| Fresh Export Volume (t) | | - | | - | - | | - | - |
| Fresh Export Value (\$m) | \$ | - | \$ | - | - | \$ | - | - |
| Fresh Import Volume (t) | | - | | - | - | | - | - |
| Fresh Import Value (\$m) | \$ | - | \$ | - | - | \$ | - | - |
| Fresh Supply (t) | | 9,834 | | 9,975 | +1% | | 9,905 | >-1% |
| Fresh Supply Wholesale Value (\$m) | \$ | 179.7 | \$ | 207.4 | +15% | \$ | 228.6 | +10% |
| Supply per Capita (kg) | | 0.40 | | 0.40 | >-1% | | 0.39 | -2% |

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Parsley and other Herbs Production Areas

Fresh herbs are grown in most states of Australia, typically in market gardens near the major capitals. Increasingly volumes are being grown year-round in hightech greenhouses in the New South Wales regions of the Sydney Basin and **Northern New South Wales.**







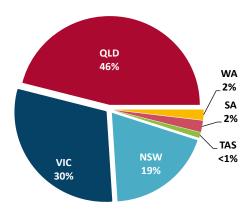




Fresh Herbs—Parsley and other Fresh Herbs

s 🎉

2018/19 Fresh Parsley and other Fresh Herbs Production by State



Source: AUSVEG

Fresh Parsley and other Fresh Herbs Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 1,957 | | | | | | | | | | | | |
| Victoria | 3,090 | | | | | | | | | | | | |
| Queensland | 4,738 | | | | | | | | | | | | |
| Western Australia | 196 | | | | | | | | | | | | |
| South Australia | 216 | | | | | | | | | | | | |
| Tasmania | 103 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Low | | | No | ne |

Source: AUSVEG

Main Parsley and other Fresh Herbs Varieties

There are a large number of fresh herb varieties grown in Australia. Some of the major varieties include:

Parsley, including continental and curly-leaf parsley. Parsley accounted for **26%** of fresh production.

Coriander, a small leafed fresh herb. Coriander accounted for 28% of fresh

production.

Basil, a large flat leafed fresh herb, accounted for 17% of fresh production.

Mint, a smaller leafed fresh herb, accounted for 9% of fresh production.

Chives, including garlic chives, a long thin fresh herb, accounted for **5%** of fresh production.

Other varieties accounted for 17% of fresh production.

Seasonality by Parsley and other Fresh Herb Variety

| Variety | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|--------------|--------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Coriander | 2,833 | | | | | | | | | | | | |
| Parsley | 2,627 | | | | | | | | | | | | |
| Basil | 1,700 | | | | | | | | | | | | |
| Mint | 927 | | | | | | | | | | | | |
| Chives | 464 | | | | | | | | | | | | |
| Other | 1,751 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | ium | | Lo | w | | No | ne |

The seasonal availability of some major varieties is profiled in the table below.















Australia has a small but growing garlic industry, with the majority of current fresh supply being sourced from imports.

For the year ending June 2019:

- 2,812 t produced and valued at \$19.3 m with 5% sent to processing.
- The wholesale value of the fresh supply was \$86.4 m, with \$57.4 m distributed into retail and \$29 m into food service.

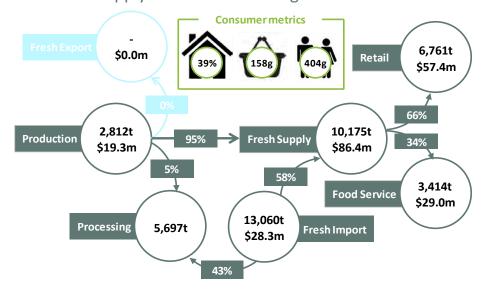


2018/19 Australian Horticulture

Statistics Handbook

- 39% of Australian households purchased fresh garlic, buying an average of 158 g of garlic per shopping trip.
- The supply per capita was 404 g, based on the volume supplied.

Fresh Garlic Supply Chain—Year Ending June 2019



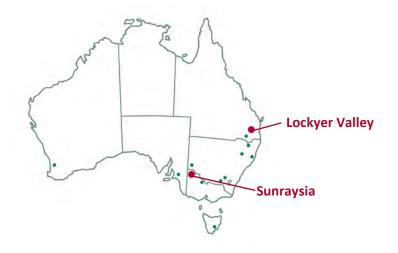
Sources: AC; Australian Garlic Industry Association (AGIA); CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | 201 | 9 |
|------------------------------------|----|--------|----|--------|--------------|------------|-------|
| real Litting Julie | , | Value | , | Value | % YoY | Value | % YoY |
| Production (t) | | 1,786 | | 2,122 | +19% | 2,812 | +33% |
| Production (\$m) | \$ | 13.1 | \$ | 15.4 | +17% | \$ 19.3 | +26% |
| Production area (Ha) | | - | | - | - | - | - |
| Fresh Export Volume (t) | | 94 | | - | -100% | - | - |
| Fresh Export Value (\$m) | \$ | 0.4 | \$ | - | -100% | \$ - | - |
| Fresh Import Volume (t) | | 12,792 | | 12,224 | -4% | 13,060 | +7% |
| Fresh Import Value (\$m) | \$ | 46.0 | \$ | 27.5 | -40% | \$ 28.3 | +3% |
| Fresh Supply (t) | | 9,900 | | 9,860 | >-1% | 10,175 | +3% |
| Fresh Supply Wholesale Value (\$m) | \$ | 92.2 | \$ | 87.8 | -5% | \$ 86.4 | -2% |
| Supply per Capita (kg) | | 0.40 | | 0.40 | - 2 % | 0.40 | +2% |

Sources: AC; AGIA; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Garlic Production Areas

Garlic is grown around Australia. The major production regions include the **Lockyer Valley** in Queensland; and the **Sunraysia region** in Victoria.



Source: AGIA











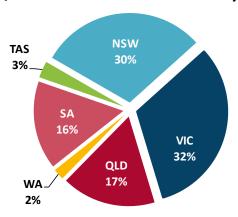


^{*}Note: Production & Export figures have been modified from those published in the previous edition of the handbook (2017/18 edition).





2018/19 Fresh Garlic Production by State



Source: AGIA

Fresh Garlic Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 603 | | | | | | | | | | | | |
| Victoria | 643 | | | | | | | | | | | | |
| Queensland | 342 | | | | | | | | | | | | |
| Western Australia | 40 | | | | | | | | | | | | |
| South Australia | 321 | | | | | | | | | | | | |
| Tasmania | 60 | | | | | | | | | | | | |
| Imported | 13,060 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | W | | No | ne |

Source: AGIA, GTA

Main Garlic varieties

Although there are currently a number of varieties grown in Australia, production for the fresh market is dominated by 5 main varieties. These include:

Turban accounted for 60% of fresh production.

Artichoke accounted for 20% of fresh production.

Subtropical accounted for 15% of fresh production.

Creole accounted for 3% of fresh production.

Marbled purple stripe accounted for 2% of fresh production.

Seasonality by Garlic Variety

The seasonal availability of some major varieties is profiled in the table below.

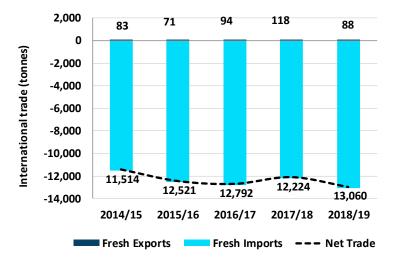
| Variety | 17/18 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|----------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| Turban | 1,206 | | | | | | | | | | | | |
| Artichoke | 402 | | | | | | | | | | | | |
| Subtropical | 301 | | | | | | | | | | | | |
| Creole | 60 | | | | | | | | | | | | |
| 1arbled Purple Strip | 40 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AGIA

Fresh Garlic International Trade

Australia is a net importer of fresh garlic importing 13,000 tonnes annually. For the year ending June 2019, Australia imported 13,060 tonnes of fresh garlic and exported 88 tonnes. Garlic exports include re-exports of imported garlic and Australian production accounts for less than 1% of total export volumes. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

Net Fresh Garlic International Trade











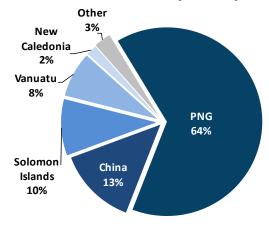






For the year ending June 2019, 64% of exported fresh garlic was sent to Papua New Guinea (PNG), as profiled in the chart below.

2018/19 Fresh Garlic Exports by Country



Source: GTA Fresh Garlic Imports and Exports by State

| Imports by | state destir | ation (Tonn | es) | Exports by stat | e of product | ion origin (T | onnes) |
|-------------------|--------------|-------------|--------|------------------|--------------|---------------|--------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| New South Wales | 4,732 | 4,481 | 5,348 | Queensland | 48 | 49 | 52 |
| Victoria | 4,563 | 4,258 | 4,654 | New South Wales | 22 | 14 | 17 |
| Queensland | 2,093 | 2,429 | 1,886 | Victoria | 8 | 4 | 3 |
| Western Australia | 1,269 | 1,022 | 1,100 | South Australia | < 0.5 | < 0.5 | - |
| South Australia | 135 | 34 | 72 | Tasmania | < 0.5 | < 0.5 | - |
| TOTAL | 12,792 | 12,224 | 13,060 | Other | 16 | 52 | 17 |
| | | | | TOTAL | 94 | 118 | 88 |

Fresh Garlic Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Expor | ts by countr | y (Tonnes) | |
|------------------|--------------|------------|--------|------------------|--------------|------------|------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| China | 8,761 | 9,422 | 9,810 | PNG | 54 | 54 | 57 |
| Spain | 1,226 | 1,169 | 1,491 | China | 11 | 49 | 12 |
| Mexico | 1,148 | 668 | 589 | Solomon Islands | 8 | 9 | 9 |
| Argentina | 677 | 603 | 570 | Vanuatu | 15 | 3 | 7 |
| Egypt | 592 | 145 | 369 | New Caledonia | - | - | 2 |
| Other | 388 | 217 | 231 | Other | 7 | 3 | 3 |
| TOTAL | 12,792 | 12,224 | 13,060 | TOTAL | 94 | 118 | 88 |

Source: GTA

Processed Garlic International Trade

For the year ending June 2019, 88 tonnes of processed garlic was exported.



















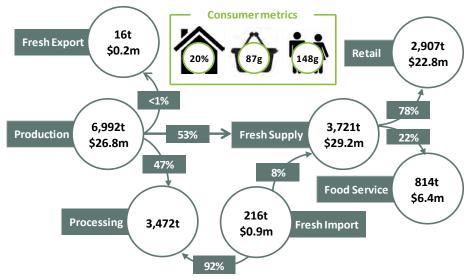
Fresh Ginger Overview

Australian ginger is grown mostly in Queensland. Processed ginger is often minced, candied and used in beverages. Australia imports fresh ginger, but the majority of these fresh imports are processed without entering the fresh supply chain. Fijian ginger has recently been granted access to the Australian fresh supply market.



- 6,992 t produced and valued at \$26.8 m with 47% sent to processing.
- The wholesale value of the fresh supply was \$29.2 m, with \$22.8 m distributed into retail and \$6.4 m into food service.
- 20% of Australian households purchased fresh ginger, buying an average of 87 g of ginger per shopping trip.
- The supply per capita was 148 g, based on the volume supplied.

Fresh Ginger Supply Chain—Year Ending June 2019



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | | 201 | 9 |
|------------------------------------|----|-------|----|-------|--------------|----|-------|-------|
| real chang June | \ | /alue | , | /alue | % YoY | , | Value | % YoY |
| Production (t) | | 7,405 | | 7,234 | -2 % | | 6,992 | -3% |
| Production (\$m) | \$ | 19.8 | \$ | 48.7 | >100% | \$ | 26.8 | -45% |
| Production area (Ha) | | - | | - | - | | - | - |
| Fresh Export Volume (t) | | 17 | | 9 | -50% | | 16 | +84% |
| Fresh Export Value (\$m) | \$ | 0.2 | \$ | 0.1 | -33% | \$ | 0.2 | +34% |
| Fresh Import Volume (t) | | 120 | | 224 | +86% | | 216 | -3% |
| Fresh Import Value (\$m) | \$ | 0.6 | \$ | 0.7 | +20% | \$ | 0.9 | +23% |
| Fresh Supply (t) | | 3,932 | | 3,857 | - 2 % | | 3,721 | -4% |
| Fresh Supply Wholesale Value (\$m) | \$ | 21.5 | \$ | 53.3 | >100% | \$ | 29.2 | -45% |
| Supply per Capita (kg) | | 0.16 | | 0.15 | -4% | | 0.15 | -5% |

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Ginger Production Areas

Most ginger is grown in Queensland, with the majority of this production occurring in the **Buderim** region.











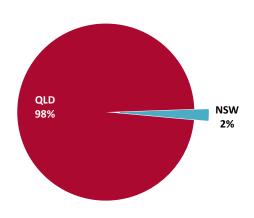








2018/19 Fresh Ginger Production by State



Source: AUSVEG

Fresh Ginger Seasonality by State

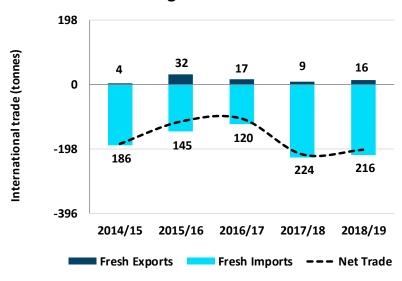
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-----------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 140 | | | | | | | | | | | | |
| Queensland | 6,852 | | | | | | | | | | | | |
| Imported | 216 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AUSVEG

Fresh Ginger International Trade

Australia is a net importer of fresh ginger, although traditionally this has all been used in the processing industry without being allowed to enter the fresh supply chain. However Fijian ginger now has fresh market access. Due to the way trade data is recorded, fresh and crushed ginger was recorded without differentiation prior to 2012, but has been differentiated since. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

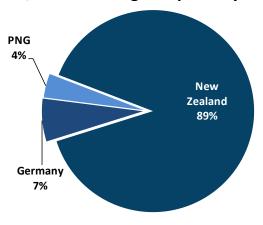
Net Fresh Ginger International Trade



Source: GTA

For the year ending June 2019, 89% of exported fresh ginger was sent to New Zealand, as profiled in the chart below.

2018/19 Fresh Ginger Exports by Country















Fresh Ginger Imports and Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by stat | e of product | ion origin (T | onnes) |
|-------------------|--------------|--------------|-------|------------------|--------------|---------------|--------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| Victoria | 64 | 84 | 94 | New South Wales | 1 | 4 | 13 |
| New South Wales | 22 | 93 | 86 | Queensland | 12 | < 0.5 | 2 |
| Queensland | 28 | 30 | 26 | Victoria | - | 4 | 1 |
| Western Australia | 5 | 11 | 11 | Other | 4 | < 0.5 | - |
| South Australia | 1 | 5 | < 0.5 | TOTAL | 17 | 9 | 16 |
| Other | - 0 | < 0.5 | < 0.5 | | | | |
| TOTAL | 120 | 224 | 216 | | | | |

Fresh Ginger Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Expor | ts by countr | y (Tonnes) | |
|------------------|--------------|------------|------|------------------|--------------|------------|-------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| China | 58 | 78 | 107 | New Zealand | 9 | 7 | 14 |
| Vietnam | 12 | 71 | 70 | Germany | - | < 0.5 | 1 |
| Thailand | 6 | 37 | 20 | PNG | < 0.5 | < 0.5 | 1 |
| India | 15 | 8 | 9 | Singapore | < 0.5 | < 0.5 | < 0.5 |
| Malaysia | 11 | 6 | 4 | Nauru | - | - | < 0.5 |
| Other | 19 | 23 | 8 | Other | 8 | 1 | < 0.5 |
| TOTAL | 120 | 224 | 216 | TOTAL | 17 | 9 | 16 |

Source: GTA

Processed Ginger International Trade

For the year ending June 2019, **0.4 tonnes** of preserved ginger was imported, while 675 tonnes were exported.





















Fresh Head Lettuce

Overview

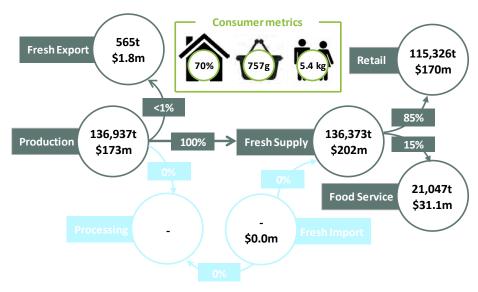
Head lettuce refers to lettuce products that are typically sold in a headed form, such as iceberg, cos and oak lettuces. Fresh lettuce leaves predominantly sold loose are covered in *Leafy* Salad Vegetables on page 352. Head lettuces are typically grown close to the major population centres.



For the year ending June 2019:

- 136,937 t produced and valued at \$173 m.
- The wholesale value of the fresh supply was \$202 m, with \$170 m distributed into retail and \$31.1 m into food service.
- 70% of Australian households purchased head lettuce, buying an average of 757 g of head lettuce per shopping trip.
- The supply per capita was **5.4 kg**, based on the volume supplied.

Fresh Head Lettuce Supply Chain—Year Ending June 2019



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | 2019 | | | |
|------------------------------------|----|---------|----|---------|-------|------|---------|--------------|--|
| real Elluling Julie | ' | /alue | , | Value | % YoY | ١ | /alue | % YoY | |
| Production (t) | : | 128,225 | | 138,485 | +8% | 1 | 136,937 | -1% | |
| Production (\$m) | \$ | 154.5 | \$ | 147.1 | -5% | \$ | 172.8 | +17% | |
| Production area (Ha) | | 8,287 | | 7,784 | -6% | | - | - | |
| Fresh Export Volume (t) | | 194 | | 432 | >100% | | 565 | +31% | |
| Fresh Export Value (\$m) | \$ | 1.3 | \$ | 1.7 | +29% | \$ | 1.8 | +6% | |
| Fresh Import Volume (t) | | <1 | | - | -100% | | - | - | |
| Fresh Import Value (\$m) | | < \$0.1 | \$ | - | -100% | \$ | - | - | |
| Fresh Supply (t) | : | 128,031 | | 138,052 | +8% | 1 | 136,373 | -1% | |
| Fresh Supply Wholesale Value (\$m) | \$ | 180.5 | \$ | 171.4 | -5% | \$ | 201.5 | +18% | |
| Supply per Capita (kg) | | 5.22 | | 5.54 | +6% | | 5.41 | - 2 % | |

Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Head Lettuce Production Areas

Most head lettuce is grown close to the major population centres, across most states of Australia. Major production regions include the Lockyer Valley and Darling Downs regions in Queensland; the Sydney Basin in New South Wales; and the **Gippsland region** in Victoria.



Sources: AUSVEG

2018/19 Australian Horticulture

Statistics Handbook









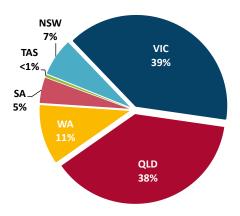








2018/19 Fresh Head Lettuce Production by State



Source: ABS

Fresh Head Lettuce Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 9,261 | | | | | | | | | | | | |
| Victoria | 53,978 | | | | | | | | | | | | |
| Queensland | 51,975 | | | | | | | | | | | | |
| Western Australia | 14,782 | | | | | | | | | | | | |
| South Australia | 6,280 | | | | | | | | | | | | |
| Tasmania | 652 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AUSVEG

Main Head Lettuce Varieties

Although there are currently a number of varieties grown in Australia, production for the fresh market is dominated by 3 main varieties. These include:

Iceberg, a tight headed spherical head lettuce. Iceberg lettuce accounted for 75% of fresh production for the year ending June 2019.

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Cos, a tight bunched head lettuce. Cos lettuces accounted for 20% of fresh production.

Oak, the most common loosely headed lettuce, accounted for 4% of fresh production.

Other common loosely headed lettuces such as butter leaf, accounted for 1% of fresh production.

Seasonality by Head Lettuce Variety

The seasonal availability of some major varieties is profiled in the table below.

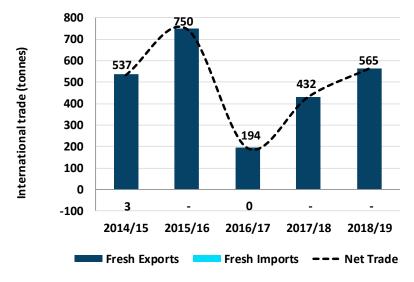
| Variety | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|--------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| Iceberg | 102,970 | | | | | | | | | | | | |
| Cos | 27,112 | | | | | | | | | | | | |
| Oak | 5,340 | | | | | | | | | | | | |
| Other Fancy | 1,506 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AUSVEG

Fresh Head Lettuce International Trade

Australia has a small trade in head lettuce. For the year ending June 2019, Australia exported **565 tonnes** of fresh head lettuce. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

Net Fresh Head Lettuce International Trade



Source: GTA









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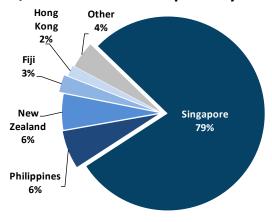






For the year ending June 2019, 79% of exported fresh head lettuce was sent to Singapore, as profiled in the chart below.

2018/19 Head Lettuce Exports by Country



Source: GTA Fresh Head Lettuce Imports and Exports by State

| Imports by | state destin | ation (Tonn | es) | Exports by state | e of product | ion origin (T | onnes) |
|------------------|--------------|-------------|------|-------------------|--------------|---------------|--------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| Victoria | < 0.5 | - | - | Western Australia | 30 | 228 | 379 |
| Other | < 0.5 | - | - | New South Wales | 67 | 90 | 77 |
| TOTAL | <1 | - | - | Victoria | 22 | 46 | 76 |
| | | | | Queensland | 48 | 68 | 32 |
| | | | | South Australia | 1 | < 0.5 | 1 |
| | | | | Other | 26 | < 0.5 | 1 |
| | | | | TOTAL | 194 | 432 | 565 |

Fresh Head Lettuce Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Exports by country (Tonnes) | | | | | | | |
|------------------|--------------|------------|------|-----------------------------|-------|------|------|--|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | | |
| China | < 0.5 | - | - | Singapore | 118 | 323 | 444 | | | | |
| Other | < 0.5 | - | - | Philippines | 5 | 3 | 36 | | | | |
| TOTAL | <1 | - | - | New Zealand | - | 13 | 34 | | | | |
| | | | | Fiji | < 0.5 | 14 | 16 | | | | |
| | | | | Hong Kong | 19 | 13 | 10 | | | | |
| | | | | Other | 52 | 67 | 25 | | | | |
| | | | | TOTAL | 194 | 432 | 565 | | | | |















W

Leafy Asian Vegetables

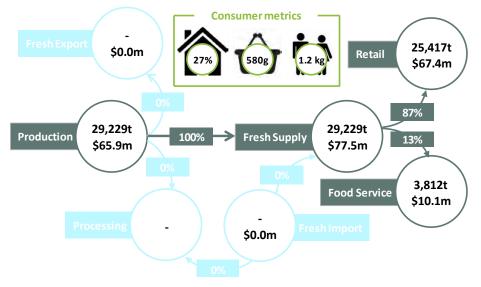
Fresh Leafy Asian Vegetables Overview

Leafy Asian vegetables covers a range of similar vegetables such as bok choy, pak choy, gai lan and wombok (Chinese cabbage). These varieties are sometimes referred to with different names. The most common name has been used in this report.



- 29,229 t produced and valued at \$65.9 m.
- The wholesale value of the fresh supply was \$77.5 m, with \$67.4 m distributed into retail and \$10.1 m into food service.
- 27% of Australian households purchased leafy Asian vegetables, buying an average of 580 g of leafy Asian vegetables per shopping trip.
- The supply per capita was 1.2 kg, based on the volume supplied.

Fresh Leafy Asian Vegetables Supply Chain—Year Ending June 2019



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | | 201 | 9 |
|------------------------------------|----|--------|----|--------|--------------|----|--------|-------|
| real Elluling Julie | , | Value | , | Value | % YoY | , | Value | % YoY |
| Production (t) | | 29,067 | | 28,541 | -2 % | | 29,229 | +2% |
| Production (\$m) | \$ | 67.7 | \$ | 64.5 | -5% | \$ | 65.9 | +2% |
| Production area (Ha) | | - | | - | _ | | - | - |
| Fresh Export Volume (t) | | - | | - | _ | | - | - |
| Fresh Export Value (\$m) | \$ | - | \$ | - | - | \$ | - | - |
| Fresh Import Volume (t) | | - | | - | _ | | - | - |
| Fresh Import Value (\$m) | \$ | - | \$ | - | - | \$ | - | - |
| Fresh Supply (t) | | 29,067 | | 28,541 | - 2 % | | 29,229 | +2% |
| Fresh Supply Wholesale Value (\$m) | \$ | 79.7 | \$ | 75.9 | -5% | \$ | 77.5 | +2% |
| Supply per Capita (kg) | | 1.19 | | 1.14 | -3% | | 1.16 | +1% |

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Leafy Asian Vegetable Production Areas

Most leafy Asian vegetables are grown close to the major population centres in market gardens, across most states of Australia. Major production regions include **Gympie** in Queensland; the **Sydney Basin** in New South Wales; and the **Melbourne region** in Victoria.













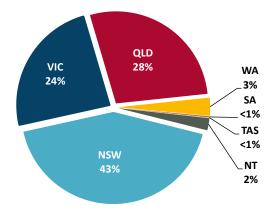




Leafy Asian Vegetables



2018/19 Leafy Asian Vegetables Production by State



Source: AUSVEG

Fresh Leafy Asian Vegetables Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|--------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 12,468 | | | | | | | | | | | | |
| Victoria | 6,982 | | | | | | | | | | | | |
| Queensland | 8,152 | | | | | | | | | | | | |
| Western Australia | 926 | | | | | | | | | | | | |
| South Australia | 54 | | | | | | | | | | | | |
| Tasmania | 25 | | | | | | | | | | | | |
| Northern Territory | 621 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lc | w | | No | ne |

Source: AUSVEG

Main Leafy Asian Vegetable Varieties

There are a large number of fresh leafy Asian vegetables grown in Australia. Some of the major varieties include:

Pak Choy accounted for 28% of fresh production for the year ending June 2019.

Bok Choy accounted for 15% of fresh production for the year ending June 2019.

Choy Sum accounted for **5%** of fresh production for the year ending June 2019.

Baby Choy varieties accounted for **7%** of fresh production for the year ending June 2019.

Gai Lan, also known as Chinese broccoli, accounted for **4%** of fresh production for the year ending June 2019.

Wombok, also known as Chinese cabbage, accounted for **38%** of fresh production volume for the year ending June 2019.

Other varieties accounted for 3% of fresh production.

Seasonality by Leafy Asian Vegetable Variety

The seasonal availability of some major varieties is profiled in the table below.

| Variety | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|--------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| Pak Choy | 8,184 | | | | | | | | | | | | |
| Bok Choy | 4,384 | | | | | | | | | | | | |
| Gai Lan | 1,198 | | | | | | | | | | | | |
| Choy Sum | 1,461 | | | | | | | | | | | | |
| Baby Choy | 2,046 | | | | | | | | | | | | |
| Wombok | 11,107 | | | | | | | | | | | | |
| Other | 848 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |







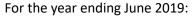






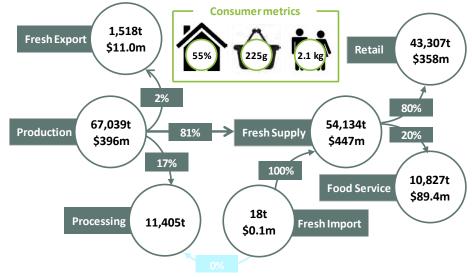
Fresh Leafy Salad Overview

Leafy salad vegetables refers to a number of varieties of leafy vegetables that are typically sold in a loose form, such as rocket and baby spinach. Approximately 17% of the production of each leafy salad vegetable (including the root mass) is cut off before being sold. This has been included in the processing total below.



- 67,039 t produced and valued at \$396 m with 17% cut off.
- The wholesale value of the fresh supply was \$447 m, with \$358 m distributed into retail and \$89.4 m into food service.
- 55% of Australian households purchased leafy salad vegetables, buying an average of 225 g of leafy salad vegetables per shopping trip.
- The supply per capita was 2.1 kg, based on the volume supplied.

Fresh Leafy Salad Supply Chain—Year Ending June 2019



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | | 201 | 9 |
|------------------------------------|----|---------|----|--------|-------|----|--------|-------|
| rear chang june | 1 | Value | 1 | Value | % YoY | 1 | Value | % YoY |
| Production (t) | | 52,356 | | 56,204 | +7% | | 67,039 | +19% |
| Production (\$m) | \$ | 304.3 | \$ | 348.2 | +14% | \$ | 396.3 | +14% |
| Production area (Ha) | | - | | - | - | | - | - |
| Fresh Export Volume (t) | | 1,313 | | 1,358 | +3% | | 1,518 | +12% |
| Fresh Export Value (\$m) | \$ | 8.4 | \$ | 9.4 | +13% | \$ | 11.0 | +16% |
| Fresh Import Volume (t) | | 4 | | - | -100% | | 18 | _ |
| Fresh Import Value (\$m) | | < \$0.1 | \$ | - | -100% | \$ | 0.1 | - |
| Fresh Supply (t) | | 42,140 | | 45,284 | +7% | | 54,134 | +20% |
| Fresh Supply Wholesale Value (\$m) | \$ | 343.2 | \$ | 392.8 | +14% | \$ | 447.1 | +14% |
| Supply per Capita (kg) | | 1.72 | | 1.82 | +6% | | 2.15 | +18% |

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Leafy Salad Vegetable Production Areas

Most leafy salad vegetables are grown close to the major population centres, across most states of Australia. Major production regions include Gatton in Queensland; and Bacchus Marsh and the Gippsland region in Victoria.



Source: AUSVEG











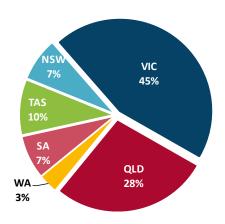


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2018/19 Fresh Leafy Salad Vegetables Production by State



Source: AUSVEG

Fresh Leafy Salad Vegetables Seasonality by State

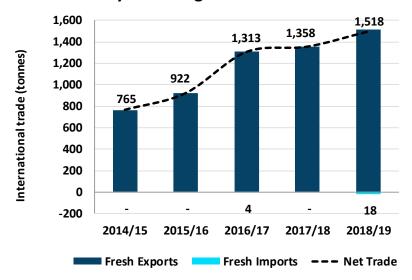
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 4,993 | | | | | | | | | | | | |
| Victoria | 29,960 | | | | | | | | | | | | |
| Queensland | 18,547 | | | | | | | | | | | | |
| Western Australia | 2,126 | | | | | | | | | | | | |
| South Australia | 4,993 | | | | | | | | | | | | |
| Tasmania | 6,420 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AUSVEG

Fresh Leafy Salad Vegetables International Trade

Australia is a net exporter of leafy salad vegetables. For the year ending June 2019, Australia exported **1,518 tonnes** of fresh leafy salad vegetables. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

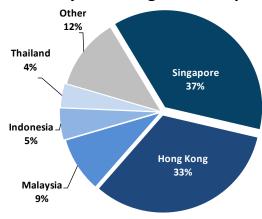
Net Fresh Leafy Salad Vegetables International Trade



Source: GTA

For the year ending June 2019, **37%** of exported fresh leafy salad vegetables were sent to Singapore, as profiled in the chart below.

2018/19 Fresh Leafy Salad Vegetables Exports by Country

















Fresh Leafy Salad Vegetables Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by state of production origin (Tonnes) | | | | | | | | |
|------------------|--------------|--------------|------|--|-------|-------|-------|--|--|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | | | |
| New South Wales | 4 | - | 18 | Victoria | 797 | 857 | 952 | | | | | |
| TOTAL | 4 | - | 18 | Queensland | 290 | 207 | 252 | | | | | |
| | | | | New South Wales | 137 | 123 | 206 | | | | | |
| | | | | Western Australia | 87 | 170 | 106 | | | | | |
| | | | | South Australia | < 0.5 | 1 | 2 | | | | | |
| | | | | Other | 2 | - | - 0 | | | | | |
| | | | | TOTAL | 1 212 | 1 259 | 1 519 | | | | | |

Fresh Leafy Salad Vegetables Exports by Country

| Impor | ts by countr | y (Tonnes) | | Expor | ts by countr | y (Tonnes) | |
|------------------|--------------|------------|------|------------------|--------------|------------|-------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| New Zealand | 4 | - | 18 | Singapore | 471 | 614 | 566 |
| TOTAL | 4 | - | 18 | Hong Kong | 279 | 380 | 498 |
| | | | | Malaysia | 95 | 73 | 137 |
| | | | | Indonesia | 90 | 66 | 79 |
| | | | | Thailand | 62 | 56 | 59 |
| | | | | Other | 316 | 171 | 180 |
| | | | | TOTAL | 1,313 | 1,358 | 1,518 |

















Fresh Leeks Overview

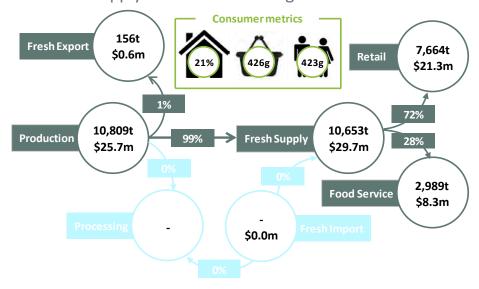
Leeks are grown predominantly in Victoria. Almost all of the leeks grown in Australia are destined for the fresh market.

For the year ending June 2019:

- 10,809 t produced and valued at \$25.7 m.
- The wholesale value of the fresh supply was \$29.7 m, with \$21.3 m distributed into retail and \$8.3 m into food service.
- 21% of Australian households purchased leeks, buying an average of 426 g of leeks per shopping trip.
- The supply per capita was 423 g, based on the volume supplied.



Fresh Leeks Supply Chain—Year Ending June 2019



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | 201 | <u>.</u> 9 | |
|------------------------------------|----|---------|----|-------|-------|------------|------------|--|
| real chang June | , | /alue | ١ | /alue | % YoY | Value | % YoY | |
| Production (t) | | 9,051 | | 8,736 | -3% | 10,809 | +24% | |
| Production (\$m) | \$ | 20.4 | \$ | 21.0 | +3% | \$ 25.7 | +23% | |
| Production area (Ha) | | - | | - | - | - | - | |
| Fresh Export Volume (t) | | 176 | | 124 | -30% | 156 | +26% | |
| Fresh Export Value (\$m) | \$ | 0.8 | \$ | 0.6 | -24% | \$ 0.6 | +8% | |
| Fresh Import Volume (t) | | 24 | | 29 | +21% | - | -100% | |
| Fresh Import Value (\$m) | | < \$0.1 | \$ | 0.1 | +37% | \$ - | -100% | |
| Fresh Supply (t) | | 8,899 | | 8,641 | -3% | 10,653 | +23% | |
| Fresh Supply Wholesale Value (\$m) | \$ | 23.3 | \$ | 24.2 | +4% | \$ 29.7 | +23% | |
| Supply per Capita (kg) | | 0.36 | | 0.35 | -5% | 0.42 | +22% | |

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Leek Production Areas

Leeks are grown in most states of Australia, with the majority of production occurring in Victoria. The major production area is the **Devon Meadows region** in Victoria.



Source: AUSVEG









2018/19 Australian Horticulture

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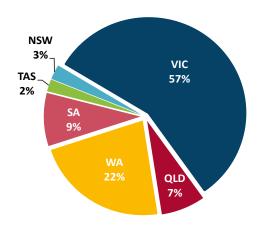








2018/19 Fresh Leeks Production by State



Source: AUSVEG

Fresh Leeks Seasonality by State

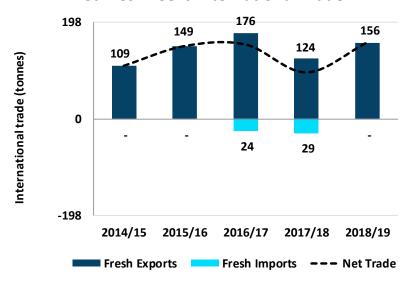
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 272 | | | | | | | | | | | | |
| Victoria | 6,110 | | | | | | | | | | | | |
| Queensland | 800 | | | | | | | | | | | | |
| Western Australia | 2,421 | | | | | | | | | | | | |
| South Australia | 980 | | | | | | | | | | | | |
| Tasmania | 226 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Low | | | No | ne |

Source: AUSVEG

Fresh Leeks International Trade

Australia has a small trade in leeks. For the year ending June 2019, Australia exported **156 tonnes** of fresh leeks. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes.

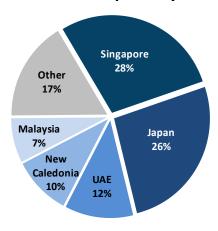
Net Fresh Leeks International Trade



Source: GTA

For the year ending June 2019, **28%** of exported fresh leeks were sent to Singapore, as profiled in the chart below.

2018/19 Fresh Leeks Exports by Country



















Fresh Leeks Imports and Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by stat | s by state of production origin (To | | | | |
|-------------------|--------------|--------------|------|-------------------|-------------------------------------|------|------|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | |
| Victoria | 24 | 18 | - | Victoria | 140 | 90 | 98 | | |
| New South Wales | - | 10 | - | Queensland | 19 | 18 | 42 | | |
| Western Australia | - | 1 | - | New South Wales | 10 | 13 | 10 | | |
| TOTAL | 24 | 29 | - | Western Australia | 4 | 3 | 5 | | |
| | | | | South Australia | 2 | 1 | 1 | | |
| | | | | Other < 0.5 < 0.5 | | | | | |
| | | | | TOTAL 176 124 | | | | | |

Fresh Leeks Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Expor | ts by country | y (Tonnes) | |
|------------------|--------------|------------|------|------------------|---------------|------------|------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| China | 24 | 24 | - | Singapore | 27 | 12 | 44 |
| Turkey | - | 5 | - | Japan | 56 | 34 | 41 |
| TOTAL | 24 | 29 | - | UAE | 19 | 18 | 18 |
| | | | | New Caledonia | 19 | 22 | 15 |
| | | | | Malaysia | 14 | 8 | 12 |
| | | | | Other | 41 | 30 | 26 |
| | | | | TOTAL | 176 | 124 | 156 |

















Mushrooms



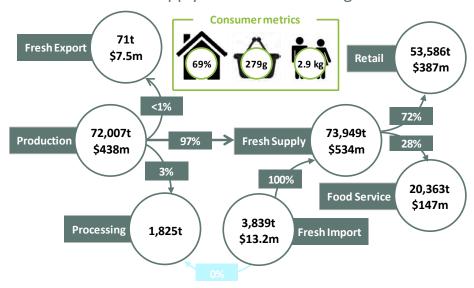
Fresh Mushrooms Overview

Mushrooms refer to a number of edible mushrooms grown for human consumption, including agaricus bisporus (button, cup, flat and brown mushrooms), as well as a number of exotic varieties including shiimeji and oyster mushrooms. Mushrooms are grown in most states of Australia, close to population centres.

For the year ending June 2019:

- 72,007 t produced and valued at \$438 m with 3% sent to processing.
- The wholesale value of the fresh supply was \$534 m, with \$387 m distributed into retail and \$147 m into food service.
- 69% of Australian households purchased mushrooms, buying an average of **279** g of mushrooms per shopping trip.
- The supply per capita was 2.9 kg, based on the volume supplied.

Fresh Mushrooms Supply Chain—Year Ending June 2019



Sources: AC; Australian Mushroom Growers Association (AMGA); CFVIWA; GTA; MP & DD (Freshlogic Analysis)

2017 2018 2019 **Year Ending June** Value Value % YoY % YoY Value Production (t) 67.089 70,463 +5% 72.007 +2% 437.7 Production (\$m) \$ 396.6 \$ 456.6 +15% \$ -4% Production area (Ha) 139 173 +24% Fresh Export Volume (t) 62 89 +43% 71 -20% Ś Ś Fresh Export Value (\$m) 4.9 6.8 +41% Ś 7.5 +9% Fresh Import Volume (t) 3,151 3,288 +4% 3,839 +17% Ś 13.2 Fresh Import Value (\$m) 10.7 11.1 +4% +19% 68,414 71,877 +5% 73,949 Fresh Supply (t) +3% Fresh Supply Wholesale Value (\$m) \$ 482.8 \$ 554.5 \$ 534.1 -4% +15% Supply per Capita (kg) 2.79 2.88 +3% 2.93 +2%

Sources: AC; AMGA; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Mushroom Production Areas

Mushrooms are grown in most states of Australia, close to population centres. The major production areas are near Adelaide in South Australia; Melbourne Metro in Victoria and the Sydney Basin in New South Wales.



Source: AMGA









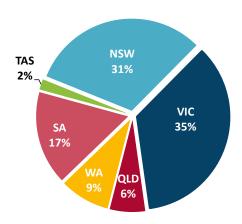








2018/19 Fresh Mushrooms Production by State



Source: AMGA

Fresh Mushrooms Seasonality by State

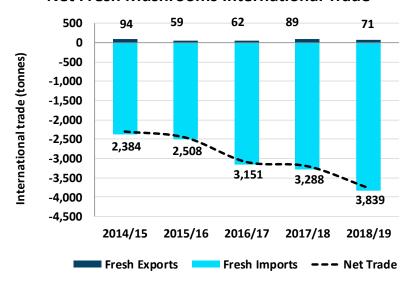
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 22,538 | | | | | | | | | | | | |
| Victoria | 25,462 | | | | | | | | | | | | |
| Queensland | 4,474 | | | | | | | | | | | | |
| Western Australia | 6,344 | | | | | | | | | | | | |
| South Australia | 11,853 | | | | | | | | | | | | |
| Tasmania | 1,336 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AMGA

Fresh Mushrooms International Trade

Australia is a net importer of fresh mushrooms. For the year ending June 2019, Australia imported 3,839 tonnes of fresh mushrooms. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative tonnes. Note: fresh mushrooms international trade includes truffles.

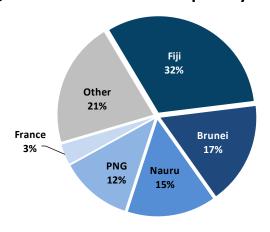
Net Fresh Mushrooms International Trade



Source: GTA

For the year ending June 2019, 32% of exported fresh mushrooms were sent to Fiji, as profiled in the chart below.

2018/19 Fresh Mushrooms Export by Country



Source: GTA

2018/19 Australian Horticulture

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Fresh Mushrooms Imports and Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by state of production origin (Tonnes) | | | | | | | |
|-------------------|--------------|--------------|-------|--|-------|-------|-------|--|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | | |
| New South Wales | 1,607 | 1,528 | 1,713 | Queensland | 43 | 57 | 42 | | | | |
| Victoria | 1,260 | 1,340 | 1,609 | Victoria | 9 | 17 | 17 | | | | |
| Western Australia | 215 | 262 | 334 | Western Australia | 6 | 8 | 9 | | | | |
| Queensland | 68 | 158 | 171 | New South Wales | 4 | 6 | 3 | | | | |
| South Australia | 2 | < 0.5 | 12 | South Australia | < 0.5 | 1 | < 0.5 | | | | |
| Other | - | < 0.5 | < 0.5 | Other | < 0.5 | < 0.5 | < 0.5 | | | | |
| TOTAL | 3,151 | 3,288 | 3,839 | TOTAL | 62 | 89 | 71 | | | | |

Fresh Mushrooms Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Exports by country (Tonnes) | | | | | | | |
|------------------|--------------|------------|-------|-----------------------------|------|------|------|--|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | | |
| Sth. Korea | 2,561 | 2,709 | 3,160 | Fiji | 12 | 22 | 23 | | | | |
| China | 486 | 526 | 574 | Brunei | 16 | 14 | 12 | | | | |
| Spain | 33 | 32 | 50 | Nauru | 4 | 9 | 11 | | | | |
| Italy | 20 | 2 | 18 | PNG | 15 | 19 | 9 | | | | |
| Taiwan | 18 | 16 | 17 | France | 1 | 2 | 2 | | | | |
| Other | 33 | 3 | 20 | Other | 14 | 22 | 15 | | | | |
| TOTAL | 3,151 | 3,288 | 3,839 | TOTAL | 62 | 89 | 71 | | | | |

Source: GTA

Processed Mushrooms International Trade

For the year ending June 2019, an additional **4,398 tonnes** of preserved mushrooms and **709 tonnes** of dried mushrooms were imported, while **108 tonnes** of preserved mushrooms and **25 tonnes** of dried mushrooms were exported.



















Onions



Fresh Onions Overview

Onions are grown across most states of Australia. Processed onions are typically dried and preserved.

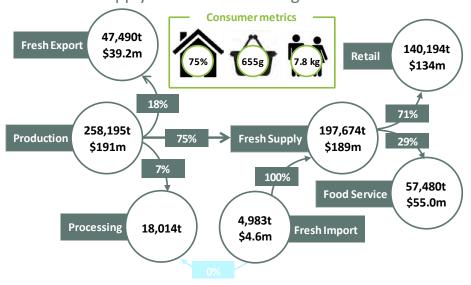
For the year ending June 2019:

- 258,195 t produced and valued at \$191 m with 7% sent to processing.
- The wholesale value of the fresh supply was \$189 m, with \$134 m distributed into retail and \$55 m into food service.



- 75% of Australian households purchased onions, buying an average of 655 g of onions per shopping trip.
- The supply per capita was 7.8 kg, based on the volume supplied.

Fresh Onions Supply Chain—Year Ending June 2019



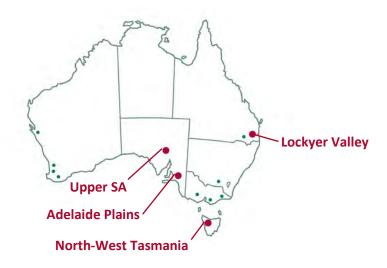
Sources: ABS; AC; CFVIWA; GTA; Onions Australia (OA); MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | | 201 | 9 |
|------------------------------------|----|---------|----|---------|-------|----|---------|-------|
| rear Ending June | , | Value | 1 | Value | % YoY | \ | /alue | % YoY |
| Production (t) | | 237,635 | | 249,145 | +5% | 2 | 258,195 | +4% |
| Production (\$m) | \$ | 174.2 | \$ | 164.8 | -5% | \$ | 191.2 | +16% |
| Production area (Ha) | | 4,565 | | 5,152 | +13% | | - | - |
| Fresh Export Volume (t) | | 24,798 | | 30,514 | +23% | | 47,490 | +56% |
| Fresh Export Value (\$m) | \$ | 18.1 | \$ | 21.7 | +20% | \$ | 39.2 | +81% |
| Fresh Import Volume (t) | | 8,337 | | 5,482 | -34% | | 4,983 | -9% |
| Fresh Import Value (\$m) | \$ | 5.8 | \$ | 4.6 | -21% | \$ | 4.6 | <1% |
| Fresh Supply (t) | | 203,335 | : | 206,731 | +2% | : | 197,674 | -4% |
| Fresh Supply Wholesale Value (\$m) | \$ | 193.2 | \$ | 175.5 | -9% | \$ | 189.0 | +8% |
| Supply per Capita (kg) | | 8.30 | | 8.29 | >-1% | | 7.84 | -5% |

Sources: ABS; AC; CFVIWA; GTA; OA; MP & DD (Freshlogic Analysis)

Major Onion Production Areas

Onions are grown in most states of Australia, with the majority of production occurring in South Australia and Tasmania. The major production areas include the **Lockyer Valley** in Queensland; **Upper South Australia** and the **Adelaide Plains** in South Australia; and in the **North-West region** of Tasmania.



Source: OA







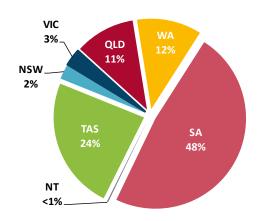








2018/19 Fresh Onions Production by State



Source: ABS

Fresh Onions Seasonality by State

| | | - | - | | | | | | | | | | |
|--------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
| New South Wales | 6,604 | | | | | | | | | | | | |
| Victoria | 7,877 | | | | | | | | | | | | |
| Queensland | 27,723 | | | | | | | | | | | | |
| Western Australia | 29,890 | | | | | | | | | | | | |
| South Australia | 124,206 | | | | | | | | | | | | |
| Tasmania | 61,289 | | | | | | | | | | | | |
| Northern Territory | 605 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: ABS

Main Onion Varieties

There are a number of onion varieties grown in Australia. Some of the major varieties include:

Brown onions accounted for 79% of fresh production for the year ending June 2019.

Red onions accounted for **19%** of fresh production for the year ending June 2019. White onions accounted for 1% of fresh production for the year ending June 2019.

Shallots/Spring onions accounted for <1% of fresh production for the year ending June 2019.

Seasonality by Onion Variety

The seasonal availability of some major varieties is profiled in the table below.

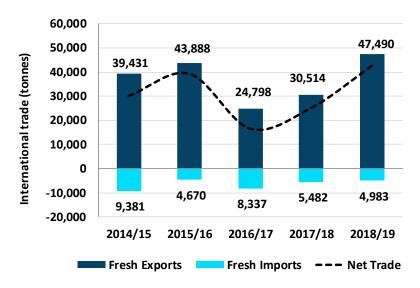
| Variety | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-----------------|---------------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| Brown | 190,635 | | | | | | | | | | | | |
| Red | 46,090 | | | | | | | | | | | | |
| White | 2,299 | | | | | | | | | | | | |
| Shallots/Spring | 1,158 | | | | | | | | | | | | |
| Processing | 18,014 | | | | | | | | | | | | |
| Availability | Availability legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: OA

Fresh Onion International Trade

Australia is a net exporter of fresh onions. For the year ending June 2019, Australia exported 47,490 tonnes of fresh onions. The exports and imports over the last 5 financial years is profiled in the graph below, where imports are counted as negative tonnes.

Net Fresh Onions International Trade



Source: GTA

Statistics Handbook









Statistics Handbook





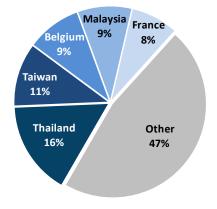






For the year ending June 2019, **16%** of exported fresh onions were sent to Thailand, as profiled in the chart below.

2018/19 Fresh Onions Exports by Country



Source: GTA

Frach Onions Imports and

Fresh Onions Imports and Exports by State

| Imports by | state destir | nation (Tonn | es) | Exports by stat | e of product | ion origin (T | onnes) |
|-------------------|--------------|--------------|-------|-------------------|--------------|---------------|--------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| Victoria | 3,168 | 2,383 | 1,960 | Tasmania | 13,709 | 13,531 | 24,081 |
| New South Wales | 2,288 | 2,119 | 1,616 | South Australia | 4,648 | 8,178 | 10,846 |
| Western Australia | 2,302 | 885 | 1,248 | Western Australia | 5,242 | 7,553 | 10,169 |
| Queensland | 474 | 70 | 159 | Queensland | 658 | 620 | 1,094 |
| Tasmania | - | 25 | - | Victoria | 412 | 464 | 1,065 |
| Other | 105 | - | - | Other | 129 | 168 | 235 |
| TOTAL | 8,337 | 5,482 | 4,983 | TOTAL | 24,798 | 30,514 | 47,490 |

Fresh Onions Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Expor | ts by countr | y (Tonnes) | |
|------------------|--------------|------------|-------|------------------|--------------|------------|--------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| China | 5,687 | 3,943 | 3,917 | Thailand | 1,124 | 3,173 | 7,545 |
| Netherlands | 603 | 788 | 571 | Taiwan | 2,247 | 5,053 | 5,086 |
| US | 1,944 | 530 | 488 | Belgium | 745 | 1,246 | 4,377 |
| Pakistan | 4 | 6 | 4 | Malaysia | 1,462 | 1,960 | 4,340 |
| Italy | - | - | 2 | France | 2,044 | 2,185 | 3,790 |
| Other | 99 | 215 | 1 | Other | 17,176 | 16,897 | 22,352 |
| TOTAL | 8,337 | 5,482 | 4,983 | TOTAL | 24,798 | 30,514 | 47,490 |

Source: GTA

Processed Onions International Trade

For the year ending June 2019, an additional **3,631 tonnes** of dried onions and **965 tonnes** of preserved onions were imported, while **275 tonnes** of dried onions were exported.



















Fresh Parsnips Overview

Parsnips are grown across most states of Australia. Almost all of the parsnips grown in Australia are destined for the fresh market.

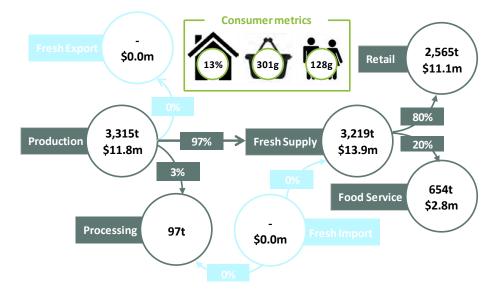
For the year ending June 2019:

- 3,315 t produced and valued at \$11.8 m with 3% sent to processing.
- The wholesale value of the fresh supply was \$13.9 m, with \$11.1 m distributed into retail and \$2.8 m into food service.



- 13% of Australian households purchased parsnips, buying an average of 301 g of parsnips per shopping trip.
- The supply per capita was 128g, based on the volume supplied.

Fresh Parsnips Supply Chain—Year Ending June 2019



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | | 201 | 9 |
|------------------------------------|----|-------|----|-------|-------|----|-------|-------|
| real Elluling Julie | ١ | /alue | , | /alue | % YoY | , | Value | % YoY |
| Production (t) | | 3,301 | | 3,273 | >-1% | | 3,315 | +1% |
| Production (\$m) | \$ | 10.7 | \$ | 10.9 | +1% | \$ | 11.8 | +9% |
| Production area (Ha) | | - | | - | - | | - | - |
| Fresh Export Volume (t) | | - | | - | - | | - | - |
| Fresh Export Value (\$m) | \$ | - | \$ | - | - | \$ | - | - |
| Fresh Import Volume (t) | | - | | - | _ | | - | - |
| Fresh Import Value (\$m) | \$ | - | \$ | - | - | \$ | - | - |
| Fresh Supply (t) | | 3,205 | | 3,178 | >-1% | | 3,219 | +1% |
| Fresh Supply Wholesale Value (\$m) | \$ | 12.6 | \$ | 12.8 | +1% | \$ | 13.9 | +9% |
| Supply per Capita (kg) | | 0.13 | | 0.13 | -3% | | 0.13 | <1% |

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Parsnip Production Areas

Parsnips are grown across most states of Australia, with the majority of production occurring in Victoria. The major production areas include the **Perth** region in Western Australia; North West region in Tasmania; and the Melbourne region in Victoria.



Source: AUSVEG

2018/19 Australian Horticulture

Statistics Handbook









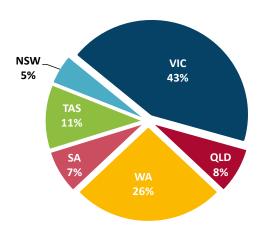


^{*}Note: Figures have been modified from those published in the previous edition of the handbook (2017/18 edition).





2018/19 Fresh Parsnips Production by State



Source: AUSVEG

Fresh Parsnips Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 163 | | | | | | | | | | | | |
| Victoria | 1,438 | | | | | | | | | | | | |
| Queensland | 257 | | | | | | | | | | | | |
| Western Australia | 852 | | | | | | | | | | | | |
| South Australia | 242 | | | | | | | | | | | | |
| Tasmania | 363 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |





















Peas are grown across most states of Australia, with the majority of production occurring in Victoria and Queensland.

For the year ending June 2019:

- 33,278 t produced and valued at \$62.7 m with 80% sent to processing.
- The wholesale value of the fresh supply was \$60.6 m, with \$42.4 m distributed into retail and \$18.2 m into food service.

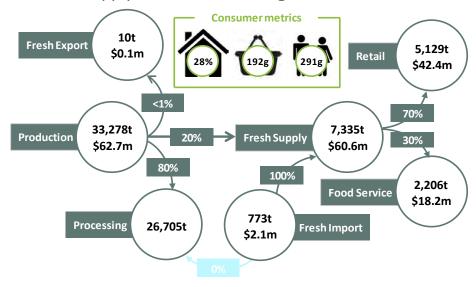


2018/19 Australian Horticulture

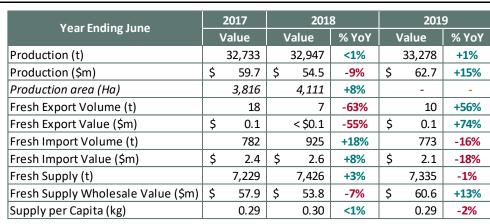
Statistics Handbook

- 28% of Australian households purchased fresh peas, buying an average of 192 g of peas per shopping trip.
- The supply per capita was **291** g, based on the volume supplied.

Fresh Peas Supply Chain—Year Ending June 2019



Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Pea Production Areas

Peas are grown in most states of Australia, with the majority of production occurring in Victoria and Queensland. The major production areas include **Bundaberg** and the **Lockyer Valley** in Queensland; the **Goulburn Valley** in Victoria; the **Perth region** in Western Australia and **North-West Tasmania**.



Source: AUSVEG









16/03/2020



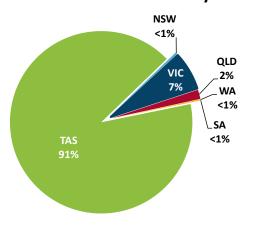








2018/19 Fresh Peas Production by State



Source: AUSVEG

Fresh Pea Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 118 | | | | | | | | | | | | |
| Victoria | 2,264 | | | | | | | | | | | | |
| Queensland | 547 | | | | | | | | | | | | |
| Western Australia | 69 | | | | | | | | | | | | |
| South Australia | 3 | | | | | | | | | | | | |
| Tasmania | 30,277 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lc | w | | No | ne |

Source: AUSVEG

Main Pea Varieties

The fresh market accounts for one third of all peas grown in Australia, comprising primarily of two varieties, while garden peas is the variety most commonly processed. These varieties include:

Snow peas, a flat pea with an edible pod and small peas inside, typically with a string that needs to be removed. Snow peas accounted for 16% of fresh production.

Sugar snap peas, a rounder pea with an edible pod. They are a cross between snow peas and the garden pea. Sugar snap peas accounted for 3% of fresh production.

2018/19 Australian Horticulture

Statistics Handbook

Garden peas, a round pea with a firm pod, these peas are the variety that are most commonly used in processing (frozen and dried), although some enter the fresh market. Garden peas accounted for 81% of fresh production.

Seasonality by Pea Variety

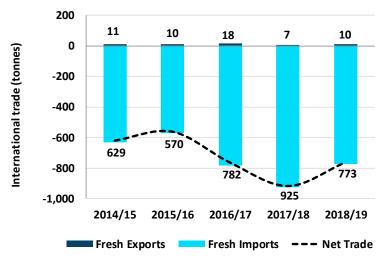
| Variety | 18/19 Tonnes | Jul | Aug S | ер | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|---------------------|--------------|-----|-------|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Snow Peas | 5,451 | | | | | | | | | | | | |
| Sugar Snap | 1,038 | | | | | | | | | | | | |
| Garden/Processed | 26,789 | | | | | | | | | | | | |
| Availability legend | | | High | 1 | | Med | ium | | Lo | w | | No | ne |

The seasonal availability of some major varieties is profiled in the table below. Source: AUSVEG

Fresh Peas International Trade

Australia is a net importer of fresh peas, with only minimal exports. For the year ending June 2019, Australia imported 773 tonnes of fresh peas. The exports and imports over the last 5 financial years is profiled in the graph below, where imports are counted as negative tonnes.

Net Fresh Peas International Trade



Source: GTA









16/03/2020











For the year ending June 2019, 33% of exported fresh peas were sent to New Zealand, as profiled in the chart below.

2018/19 Fresh Peas Exports by Country



Source: GTA Fresh Peas Imports and Exports by State

| Imports by | state destir | ation (Tonn | es) | Exports by state of production origin (Tonnes) | | | | | | |
|-------------------|--------------|-------------|------|--|-------|-------|-------|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | |
| Western Australia | 290 | 433 | 508 | Queensland | 7 | 3 | 6 | | | |
| New South Wales | 342 | 351 | 185 | Victoria | 5 | 4 | 4 | | | |
| Victoria | 133 | 141 | 78 | New South Wales | < 0.5 | < 0.5 | < 0.5 | | | |
| Queensland | 17 | - | 1 | Western Australia | - | - | < 0.5 | | | |
| TOTAL | 782 | 925 | 773 | South Australia | < 0.5 | < 0.5 | < 0.5 | | | |
| | | | | Other | 7 | < 0.5 | < 0.5 | | | |
| | | | | TOTAL | 18 | 7 | 10 | | | |

Fresh Peas Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Expor | ts by country | y (Tonnes) | |
|------------------|--------------|------------|------|------------------|---------------|------------|------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| Belgium | 210 | 278 | 380 | New Zealand | 6 | - | 3 |
| China | 452 | 483 | 290 | New Caledonia | 2 | 2 | 2 |
| India | 18 | 32 | 55 | Fiji | 1 | 1 | 1 |
| Italy | 30 | 62 | 18 | Indonesia | < 0.5 | < 0.5 | 1 |
| Turkey | - | - | 4 | PNG | 2 | 2 | 1 |
| Other | <i>7</i> 3 | 70 | 25 | Other | 7 | 3 | 2 |
| TOTAL | 782 | 925 | 773 | TOTAL | 18 | 7 | 10 |

Source: GTA

Processed Peas International Trade

For the year ending June 2019, an additional 14,409 tonnes of frozen peas and **2,979 tonnes** of preserved peas were imported, while **63 tonnes** of frozen peas and 44 tonnes of preserved peas were exported.























Potatoes are grown across Australia, with the majority of production occurring in South Australia and Tasmania.

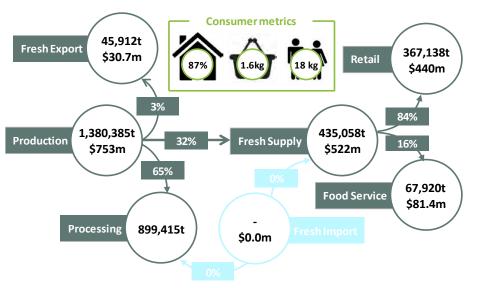
For the year ending June 2019:

- 1,380,385 t produced and valued at \$753 m with 65% or 899,415 t sent to processing.
- The wholesale value of the fresh supply was \$522 m, with \$440 m distributed into retail and \$81.4 m into food service.

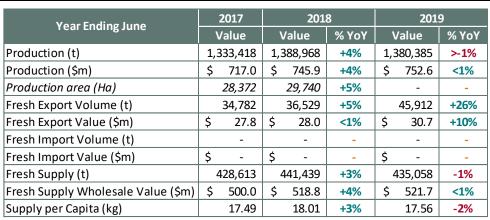


- 87% of Australian households purchased potatoes, buying an average of 1.6 kg of potatoes per shopping trip.
- The supply per capita was 18 kg, based on the volume supplied.

Potatoes Supply Chain—Year Ending June 2018



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Potato Production Areas

Potatoes are grown across Australia. Major production areas include: the Riverlands and the Murray region in South Australia; North West region in Tasmania; the Gippsland region in Victoria; the Riverina in New South Wales; the Lockyer Valley, Bundaberg and Atherton Tablelands in Queensland; and Manjimup and the Perth region in Western Australia.











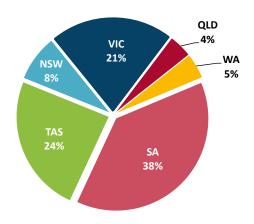








2018/19 Potatoes Production by State



Source: AUSVEG

Potatoes Seasonality by State

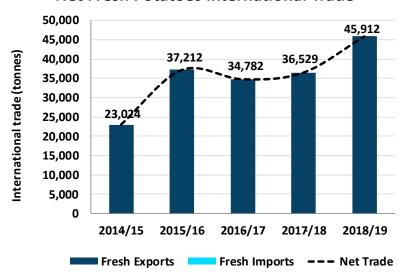
| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 111,188 | | | | | | | | | | | | |
| Victoria | 291,868 | | | | | | | | | | | | |
| Queensland | 55,594 | | | | | | | | | | | | |
| Western Australia | 60,029 | | | | | | | | | | | | |
| South Australia | 528,143 | | | | | | | | | | | | |
| Tasmania | 333,564 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lc | w | | No | ne |

Source: AUSVEG

Fresh Potatoes International Trade

Australia is a net exporter of fresh potatoes. For the year ending June 2019, Australia exported **45,912 tonnes** of fresh potatoes. The exports over the last 5 financial years is profiled in the graph below, where imports are counted as negative tonnes.

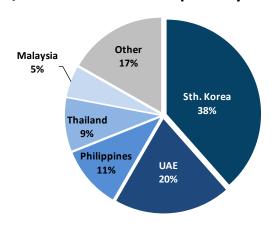
Net Fresh Potatoes International Trade



Source: GTA

For the year ending June 2019, **38%** of exported fresh potatoes were sent to South Korea, as profiled in the chart below.

2018/19 Fresh Potatoes Exports by Country























| Exports by stat | e of product | ion origin (T | onnes) |
|-------------------|--------------|---------------|--------|
| Year Ending June | 2017 | 2018 | 2019 |
| South Australia | 12,231 | 14,984 | 26,295 |
| New South Wales | 19,153 | 16,435 | 15,419 |
| Western Australia | 2,349 | 2,615 | 3,584 |
| Victoria | 302 | 2,150 | 329 |
| Queensland | 686 | 336 | 284 |
| Other | 61 | 9 | 1 |
| TOTAL | 34,782 | 36,529 | 45,912 |

Fresh Potatoes Imports and Exports by Country

| Exports by country (Tonnes) | | | | | | | | | | |
|-----------------------------|--------|--------|--------|--|--|--|--|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | | | | | | | |
| Sth. Korea | 20,635 | 19,921 | 17,663 | | | | | | | |
| UAE | 1,785 | 1,690 | 9,123 | | | | | | | |
| Philippines | 100 | 4,600 | 4,870 | | | | | | | |
| Thailand | 500 | 2,000 | 4,144 | | | | | | | |
| Malaysia | 1,684 | 1,612 | 2,424 | | | | | | | |
| Other | 10,178 | 6,706 | 7,688 | | | | | | | |
| TOTAL | 34,782 | 36,529 | 45,912 | | | | | | | |

Source: GTA

Processed Potatoes International Trade

For the year ending June 2019, an additional **151,289 tonnes** of frozen potatoes and **86 tonnes** of dried potatoes were imported, while **11,650 tonnes** of frozen or preserved potatoes were exported.



















Pumpkins



Fresh Pumpkins Overview

Pumpkins are grown in many states of Australia, with the majority of production occurring in New South Wales and Queensland.

For the year ending June 2019:

- 117,790 t produced and valued at \$82 m with 3% sent to processing.
- The wholesale value of the fresh supply was \$91.9 m, with \$74.1 m distributed into retail and \$17.8 m into food service.

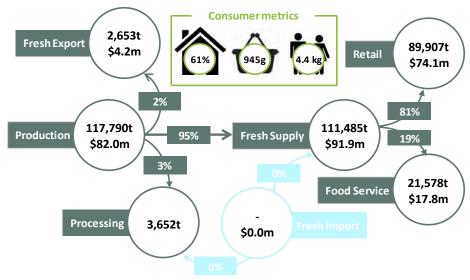


2018/19 Australian Horticulture

Statistics Handbook

- 61% of Australian households purchased pumpkins, buying an average of 945 g of pumpkins per shopping trip.
- The supply per capita was 4.4 kg, based on the volume supplied.

Fresh Pumpkins Supply Chain—Year Ending June 2019



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | 201 | 8 | | 201 | 9 |
|------------------------------------|----|---------|------------|-------|----|---------|--------------|
| real Elluling Julie | , | Value | Value | % YoY | , | Value | % YoY |
| Production (t) | | 120,981 | 119,545 | -1% | | 117,790 | -1% |
| Production (\$m) | \$ | 76.2 | \$ 68.8 | -10% | \$ | 82.0 | +19% |
| Production area (Ha) | | 4,832 | 4,527 | -6% | | - | - |
| Fresh Export Volume (t) | | 2,086 | 2,074 | >-1% | | 2,653 | +28% |
| Fresh Export Value (\$m) | \$ | 3.2 | \$ 3.0 | -6% | \$ | 4.2 | +41% |
| Fresh Import Volume (t) | | <1 | 2 | >100% | | - | -100% |
| Fresh Import Value (\$m) | | < \$0.1 | < \$0.1 | +82% | \$ | - | -100% |
| Fresh Supply (t) | | 115,145 | 113,767 | -1% | | 111,485 | - 2 % |
| Fresh Supply Wholesale Value (\$m) | \$ | 86.2 | \$ 77.7 | -10% | \$ | 91.9 | +18% |
| Supply per Capita (kg) | | 4.70 | 4.56 | -3% | | 4.42 | -3% |

Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Pumpkin Production Areas

Pumpkins are grown across Australia. Major production areas include the Murrumbidgee region in New South Wales; Bundaberg and the Darling Downs region in Queensland; and the Northern region of Victoria.















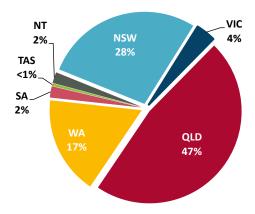




Pumpkins



2018/19 Fresh Pumpkin Production by State



Source: ABS

Fresh Pumpkins Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|--------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 33,222 | | | | | | | | | | | | |
| Victoria | 4,170 | | | | | | | | | | | | |
| Queensland | 56,316 | | | | | | | | | | | | |
| Western Australia | 20,661 | | | | | | | | | | | | |
| South Australia | 2,383 | | | | | | | | | | | | |
| Tasmania | 560 | | | | | | | | | | | | |
| Northern Territory | 2,302 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: ABS

Main Pumpkin Varieties

There are large number of pumpkin varieties grown in Australia for the fresh market. Some of the major varieties include:

Kent, also known as Jap pumpkins, an oval pumpkin with mottled green skin. Kent pumpkins accounted for 50% of fresh production for the year ending June 2019.

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Butternut, a long pumpkin with a creamy yellow skin. Butternut pumpkins accounted for 31% of fresh production for the year ending June 2019.

Queensland blue, also known as Grey pumpkins, a squat pumpkin with a blueish grey skin colour, Queensland blue pumpkins accounted for 17% of fresh production for the year ending June 2019.

Other varieties accounted for 2% of fresh production.

Fresh Pumpkins Seasonality by Variety

The seasonal availability of some major varieties is profiled in the table below.

| Variety | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|--------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| Jap/Kent | 57,980 | | | | | | | | | | | | |
| Butternut | 35,948 | | | | | | | | | | | | |
| Grey | 19,713 | | | | | | | | | | | | |
| Processing | 3,652 | | | | | | | | | | | | |
| Other | 2,319 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lc | W | | No | ne |

Source: AUSVEG

Fresh Pumpkins International Trade

Australia is a net exporter of fresh pumpkin, with only minimal imports. For the year ending June 2019, Australia exported 2,653 tonnes of fresh pumpkin. The exports and imports over the last 5 financial years is profiled in the graph over the page, where imports are counted as negative tonnes.







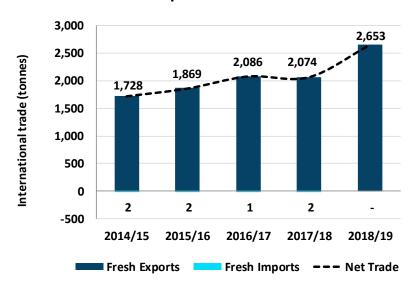








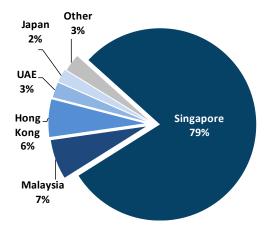
Net Fresh Pumpkins International Trade



Source: GTA

For the year ending June 2019, **79%** of exported fresh pumpkins were sent to Singapore, as profiled in the chart below.

2018/19 Fresh Pumpkins Exports by Country



Source: GTA

Fresh Pumpkins Imports and Exports by State

| Imports by | state destir | ation (Tonn | es) | Exports by state | e of product | ion origin (T | onnes) |
|------------------|--------------|-------------|------|------------------|--------------|---------------|--------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| New South Wales | 1 | 2 | - | Queensland | 985 | 764 | 823 |
| TOTAL | | | | | 57 | 267 | 777 |
| | | | | Victoria | 531 | 553 | 496 |
| | | | | New South Wales | 300 | 373 | 352 |
| | | | | South Australia | 142 | 116 | 203 |
| | | | | Other | 71 | 1 | 1 |
| | | | | TOTAL | 2,086 | 2,074 | 2,653 |

Fresh Pumpkins Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Expor | ts by country | y (Tonnes) | |
|------------------|--------------|------------|------|------------------|---------------|------------|-----------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| Bangladesh | 1 | 2 | - | Singapore | 1,525 | 1,596 | 2,106 |
| TOTAL | 1 | 2 | - | Malaysia | 121 | 152 | 177 |
| | | | | Hong Kong | 91 | 110 | 167 |
| | | | | UAE | 137 | 95 | 68 |
| | | | | Japan | 47 | 4 | 58 |
| | | | | Other | 165 | 118 | <i>76</i> |
| | | | | TOTAL | 2,086 | 2,074 | 2,653 |

Source: GTA















Sweet Corn



Fresh Sweet Corn Overview

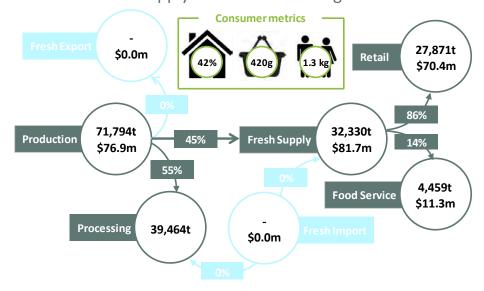
Sweet corn refers to the sweet variety of corn that is grown for direct human consumption, and does not include maize or other similar broad acre corn crops.

The majority of production occurs in New South Wales and Queensland.

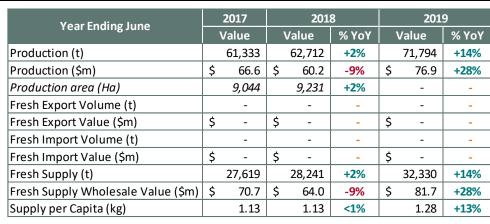
For the year ending June 2019:

- 71,794 t produced and valued at \$76.9 m with 55% sent to processing.
- The wholesale value of the fresh supply was \$81.7 m, with \$70.4 m distributed into retail and \$11.3 m into food service.
- 42% of Australian households purchased fresh sweet corn, buying an average of 420 g of sweet corn per shopping trip.
- The supply per capita was 1.3 kg, based on the volume supplied.

Fresh Sweet Corn Supply Chain—Year Ending June 2019



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)



Sources: ABS; AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Sweet Corn Production Areas

Sweet corn is grown across Australia. Major production areas include the Riverina and Sydney Basin region in New South Wales; Bundaberg and the Burdekin/ Bowen region in Queensland; and Gippsland region of Victoria.



Source: AUSVEG









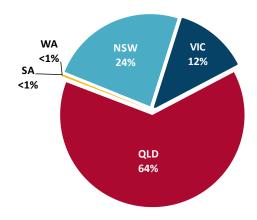








2018/19 Fresh Sweet Corn Production by State



Sources: ABS

Fresh Sweet Corn Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 17,038 | | | | | | | | | | | | |
| Victoria | 8,937 | | | | | | | | | | | | |
| Queensland | 45,598 | | | | | | | | | | | | |
| Western Australia | 220 | | | | | | | | | | | | |
| South Australia | 1 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Sources: AUSVEG

















Fresh Sweetpotatoes

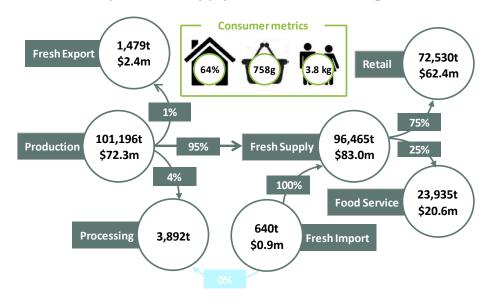
Overview

The majority of sweetpotatoes grown in Australia are produced in Queensland, with smaller volumes grown in Western Australia, northern New South Wales and the Northern Territory.

For the year ending June 2019:

- 92,746 t produced and valued at \$66.4 m with 4% sent to processing.
- The wholesale value of the fresh supply was \$76 m, with \$58.4 m distributed into retail and \$17.5 m into food service.
- 64% of Australian households purchased sweetpotatoes, buying an average of 758 g of sweetpotatoes per shopping trip.
- The supply per capita was 3.5 kg, based on the volume supplied.

Fresh Sweetpotatoes Supply Chain—Year Ending June 2019



Sources: AC; Australian Sweet Potato Growers Association (ASPGA); CFVIWA; GTA; MP & DD (Freshlogic Analysis)

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| Year Ending June | | 2017 | | 201 | 8 | | 201 | 9 |
|------------------------------------|----|--------|----|--------|-------|----|---------|--------------|
| real Ending Julie | , | Value | , | Value | % YoY | , | Value | % YoY |
| Production (t) | | 87,832 | | 97,222 | +11% | | 101,196 | +4% |
| Production (\$m) | \$ | 87.7 | \$ | 73.8 | -16% | \$ | 72.3 | - 2 % |
| Production area (Ha) | | - | | - | - | | - | - |
| Fresh Export Volume (t) | | 866 | | 921 | +6% | | 1,479 | +61% |
| Fresh Export Value (\$m) | \$ | 1.8 | \$ | 1.6 | -8% | \$ | 2.4 | +46% |
| Fresh Import Volume (t) | | 138 | | 349 | >100% | | 640 | +83% |
| Fresh Import Value (\$m) | \$ | 0.4 | \$ | 0.4 | +2% | \$ | 0.9 | >100% |
| Fresh Supply (t) | | 84,547 | | 92,911 | +10% | | 96,465 | +4% |
| Fresh Supply Wholesale Value (\$m) | \$ | 101.3 | \$ | 85.2 | -16% | \$ | 83.0 | -3% |
| Supply per Capita (kg) | | 3.45 | | 3.73 | +8% | | 3.83 | +3% |

Sweetpotatoes

Sources: AC; ASPGA; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Sweetpotato Production Areas

Sweetpotatoes are grown predominantly in Queensland. Major production areas include the **Atherton Tablelands**, **Bundaberg** and the **Lockyer Valley** in Queensland.



Source: ASPGA









16/03/2020

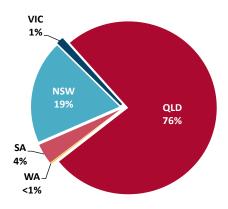








2018/19 Fresh Sweetpotatoes Production by State



Source: ASPGA

Fresh Sweetpotatoes Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 11,132 | | | | | | | | | | | | |
| Queensland | 89,053 | | | | | | | | | | | | |
| Western Australia | 1,012 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lc | w | | No | ne |

Source: ASPGA

Main Sweetpotato Varieties

There are four main sweet potato varieties grown in Australia for the fresh market. These varieties include:

Gold sweetpotatoes, also known as the Beauregard which has a rose/gold smooth skin with a moderate deep orange flesh. Gold sweetpotatoes accounted for **90%** of fresh production.

Red sweetpotatoes, also known as Northern Star which has a red purple skin, with bright white flesh. Red sweetpotatoes accounted for **7%** of fresh production.

Purple sweetpotatoes, has white skin, with white and purple flesh. Purple sweet potatoes accounted for **2%** of fresh production.

White sweetpotatoes, also known as Kestle which has a white skin, with white flesh. White sweetpotatoes accounted for 1% of fresh production.

Seasonality by Sweetpotato variety

The seasonal availability of some major varieties is profiled in the table below.

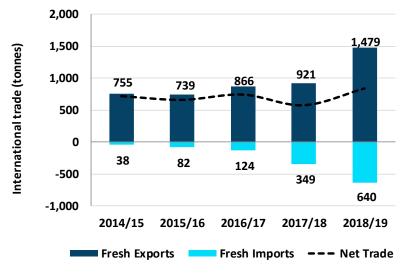
| Variety | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|--------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| Gold | 91,077 | | | | | | | | | | | | |
| Red | 7,084 | | | | | | | | | | | | |
| Purple | 2,024 | | | | | | | | | | | | |
| White | 1,012 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lc | w | | No | ne |

Source: ASPGA

Fresh Sweetpotato International Trade

Australia is a net exporter of fresh sweetpotatoes, with smaller amounts of imports. For the year ending June 2019, Australia exported **1,479 tonnes** of fresh sweetpotatoes. The exports and imports over the last 5 financial years is profiled in the graph over the page, where imports are counted as negative tonnes.

Net Fresh Sweetpotatoes International Trade



Source: GTA











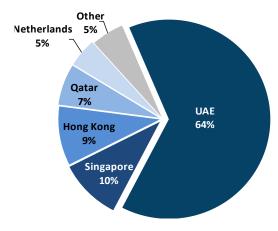






For the year ending June 2019, 64% of exported fresh sweetpotatoes were sent to the United Arab Emirates (UAE), as profiled in the chart below.

2018/19 Fresh Sweetpotatoes Exports by Country



Source: GTA Fresh Sweetpotatoes Imports and Exports by State

| Imports by | state destin | ation (Tonn | es) | Exports by state | e of product | ion origin (T | onnes) |
|-------------------|--------------|-------------|------|-------------------|--------------|---------------|--------|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 |
| Queensland | 19 | 266 | 530 | Queensland | 567 | 697 | 1,274 |
| New South Wales | 89 | 79 | 105 | New South Wales | 91 | 104 | 113 |
| Victoria | 16 | 5 | 5 | Victoria | 185 | 116 | 84 |
| Western Australia | < 0.5 | - | - | Western Australia | - | - | 5 |
| TOTAL | 138 | 349 | 640 | South Australia | 1 | 4 | 4 |
| | | | | Other | 21 | - | - |
| | | | | TOTAL | 866 | 922 | 1,479 |

Fresh Sweetpotatoes Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Expor | ts by country | (Tonnes) | | | |
|------------------|--------------|------------|-------|------------------|---------------|------------|-------|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | |
| China | 68 | 276 | 555 | UAE | 423 | 528 | 966 | | |
| Tonga | 39 | 69 | 82 | Singapore | 245 | 141 | 150 | | |
| Sth. Korea | 2 | 3 | 2 | Hong Kong | 144 | 143 | 144 | | |
| Hong Kong | 5 | 1 | 1 | Qatar | 11 | 35 | 101 | | |
| Vietnam | 6 | - | - | Netherlands | - | - | 70 | | |
| Other | 4 | < 0.5 | < 0.5 | Other | 42 | <i>7</i> 5 | 48 | | |
| TOTAL | 124 | 349 | 640 | TOTAL | 866 | 922 | 1,479 | | |

Source: GTA



















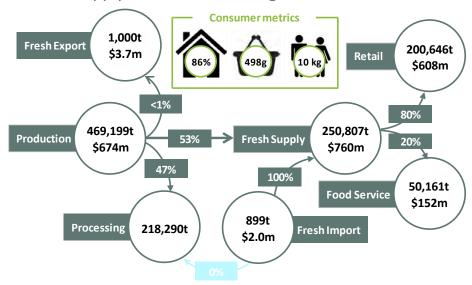


Tomatoes are grown in most states of Australia, with the majority of production occurring in Victoria and Queensland. Traditionally most tomatoes were produced outdoors in Queensland. In recent years, more tomatoes have been grown in high-tech glasshouses.



- 485,358 t was produced with 48% sent to processing.
- The value of production was \$676 m while the wholesale value of the fresh supply was \$760 m.
- 86% of Australian households purchased fresh tomatoes, buying an average of 498 g of tomatoes per shopping trip.
- The supply per capita was 10 kg, based on the volume supplied.

Tomatoes Supply Chain—Year Ending June 2019



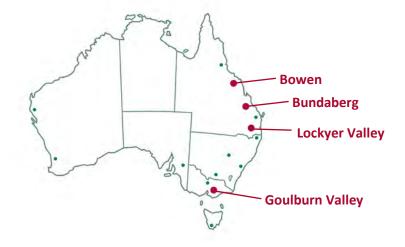
Sources: ABS; AC; Australian Processing Tomato Research Council (APTRC); AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Year Ending June | | 2017 | | 201 | 8 | | 201 | 9 |
|------------------------------------|----|---------|----|--------------|-------|----|--------|-------------|
| real Elluling Julie | \ | /alue | ١ | Value | % YoY | V | 'alue | % YoY |
| Production (t) | 4 | 126,398 | 4 | 484,073 | +14% | 4 | 69,199 | -3% |
| Production (\$m) | \$ | 645.2 | \$ | 609.9 | -5% | \$ | 674.2 | +11% |
| Production area (Ha) | | 4,785 | | 4,781 | >-1% | | - | - |
| Fresh Export Volume (t) | | 530 | | 804 | +52% | | 1,000 | +24% |
| Fresh Export Value (\$m) | \$ | 2.5 | \$ | 3.0 | +20% | \$ | 3.7 | +22% |
| Fresh Import Volume (t) | | 932 | | 926 | >-1% | | 899 | -3% |
| Fresh Import Value (\$m) | \$ | 2.3 | \$ | 1.8 | -22% | \$ | 2.0 | +13% |
| Fresh Supply (t) | 2 | 242,119 | 1 | 256,559 | +6% | 2 | 50,807 | -2 % |
| Fresh Supply Wholesale Value (\$m) | \$ | 732.5 | \$ | 687.7 | -6% | \$ | 760.5 | +11% |
| Supply per Capita (kg) | | 9.88 | | 10.29 | +4% | | 9.95 | -3% |

Sources: ABS; AC; APTRC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Tomato Production Areas

Tomatoes are grown across Australia, typically grown outdoors in Queensland, and in high-tech glasshouses in the southern states. Major production areas include the **Bowen**, **Bundaberg** and the **Lockyer Valley** in Queensland; and the **Goulburn Valley** in Victoria.



Source: AUSVEG













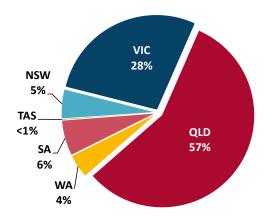




Tomatoes



2018/19 Fresh Tomatoes Production by State



Source: AUSVEG

Fresh Tomatoes Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| New South Wales | 23,664 | | | | | | | | | | | | |
| Victoria | 129,628 | | | | | | | | | | | | |
| Queensland | 267,443 | | | | | | | | | | | | |
| Western Australia | 19,133 | | | | | | | | | | | | |
| South Australia | 28,878 | | | | | | | | | | | | |
| Tasmania | 452 | | | | | | | | | | | | |
| Availability | legend | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Source: AUSVEG

Main Tomato Types

There are number of tomato types grown in Australia, with these types grouping a number of varieties. These major types include:

Field, a round to oval tomato with a red skin, these varieties are most commonly grown outdoors. Field tomatoes accounted for 41% of fresh production for the year ending June 2019.

Large Truss, a round to oval tomato with a red skin and typically sold with the vine still attached. Large truss tomatoes are most commonly grown in glasshouses, and accounted for 35% of fresh production for the year ending June 2019.

Cherry and Grape, smaller round to oval shaped tomatoes with a red skin, these varieties are grown both outdoors or more commonly in glasshouses. These types accounted for 21% of fresh production for the year ending June 2019.

Roma, including baby roma tomatoes, an oval egg-shaped tomato with red skin. These varieties accounted for 3% of fresh production for the year ending June 2019.

Fresh Tomato Seasonality by Type

The seasonal availability of some major varieties is profiled in the table below. Source: APTRC; AUSVEG; (Freshlogic Analysis)

| Туре | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|---------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|
| Field | 102,848 | | | | | | | | | | | | |
| Large Truss | 87,818 | | | | | | | | | | | | |
| Cherry/Grape | 52,715 | | | | | | | | | | | | |
| Roma | 7,527 | | | | | | | | | | | | |
| Processing | 218,290 | | | | | | | | | | | | |
| Availability legend | | | Hi | gh | | Med | lium | | Lo | w | | No | ne |

Fresh Tomato International Trade

Australia has traditionally been a net importer of fresh tomatoes. For the year ending June 2019, Australia exported 1,000 tonnes of fresh tomatoes. The exports and imports over the last 5 financial years is profiled in the graph over the page, where imports are counted as negative tonnes.









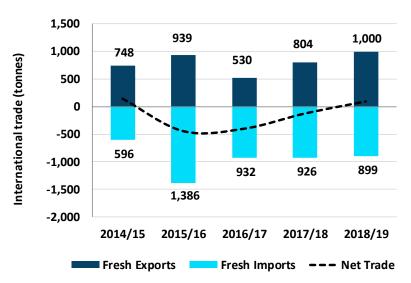








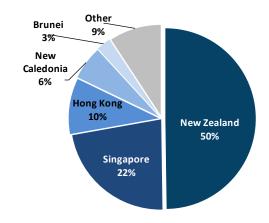
Net Fresh Tomatoes International Trade



Source: GTA

For the year ending June 2019, **50%** of exported fresh tomatoes were sent to New Zealand, as profiled in the chart below.

2018/19 Fresh Tomatoes Exports by Country



Source: GTA

Fresh Tomatoes Imports and Exports by State

| Imports by | state destir | ation (Tonn | es) | Exports by state of production origin (Tonnes) | | | | | | |
|------------------|--------------|-------------|------|--|-------|------|-------|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | |
| New South Wales | 358 | 307 | 370 | Queensland | 455 | 561 | 733 | | | |
| Queensland | 448 | 215 | 358 | New South Wales | 34 | 173 | 213 | | | |
| Victoria | 126 | 404 | 171 | Victoria | 32 | 53 | 39 | | | |
| TOTAL | 932 | 926 | 899 | Western Australia | 5 | 16 | 14 | | | |
| | | | | South Australia | 2 | 2 | 1 | | | |
| | | | | Other | < 0.5 | - | < 0.5 | | | |
| | | | | TOTAL | 530 | 804 | 1,000 | | | |

Fresh Tomatoes Imports and Exports by Country

| Impor | ts by countr | y (Tonnes) | | Exports by country (Tonnes) | | | | | | | |
|------------------|--------------|------------|---------------|-----------------------------|------|------|-------|--|--|--|--|
| Year Ending June | 2017 | 2018 | 2019 | Year Ending June | 2017 | 2018 | 2019 | | | | |
| New Zealand | 922 | 926 | 899 | New Zealand | 126 | 239 | 498 | | | | |
| Turkey | 10 | - | - | Singapore | 138 | 219 | 224 | | | | |
| TOTAL | 932 | 926 | 899 | Hong Kong | 45 | 46 | 100 | | | | |
| | | | New Caledonia | 22 | 81 | 60 | | | | | |
| | | Brunei | 37 | 27 | 26 | | | | | | |
| | | | | Other | 161 | 193 | 92 | | | | |
| | | | | TOTAL | 530 | 804 | 1,000 | | | | |

Source: GTA











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Zucchini



Fresh Zucchini Overview

Zucchini is grown in most states of Australia, with the majority of production occurring in Queensland and Victoria.

For the year ending June 2019:

- 43,671 t produced and valued at \$92.3 m with 2% sent to processing.
- The wholesale value of the fresh supply was \$108 m, with \$88.8 m distributed into retail and \$19.5 m into food service.

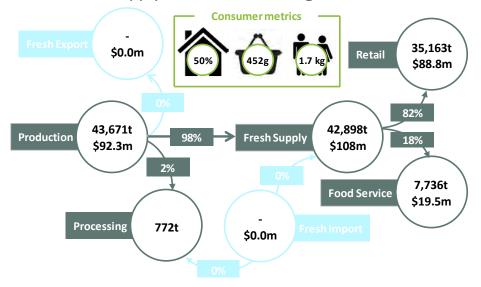


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- 50% of Australian households purchased zucchini, buying an average of 452 g of zucchini per shopping trip.
- The supply per capita was 1.7 kg, based on the volume supplied.

Fresh Zucchini Supply Chain—Year Ending June 2019



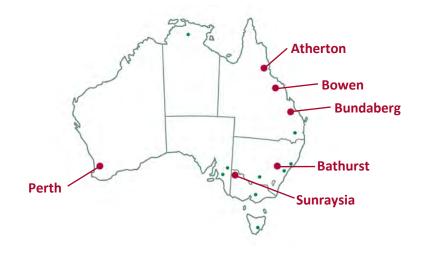
Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

| Voca Fading Line | 2017 | | 2018 | | | | 2019 | | | |
|------------------------------------|------|--------|------|--------|-------------|----|--------|-------|--|--|
| Year Ending June | | Value | | Value | % YoY | , | Value | % YoY | | |
| Production (t) | | 37,580 | | 40,063 | +7 % | | 43,671 | +9% | | |
| Production (\$m) | \$ | 70.9 | \$ | 72.0 | +2% | \$ | 92.3 | +28% | | |
| Production area (Ha) | | - | | - | - | | - | - | | |
| Fresh Export Volume (t) | | - | | - | - | | - | - | | |
| Fresh Export Value (\$m) | \$ | - | \$ | - | - | \$ | - | - | | |
| Fresh Import Volume (t) | | - | | - | - | | - | - | | |
| Fresh Import Value (\$m) | \$ | - | \$ | - | - | \$ | - | - | | |
| Fresh Supply (t) | | 36,916 | | 39,355 | +7 % | | 42,898 | +9% | | |
| Fresh Supply Wholesale Value (\$m) | \$ | 83.3 | \$ | 84.6 | +2% | \$ | 108.4 | +28% | | |
| Supply per Capita (kg) | | 1.51 | | 1.58 | +5% | | 1.70 | +8% | | |

Sources: AC; AUSVEG; CFVIWA; GTA; MP & DD (Freshlogic Analysis)

Major Zucchini Production Areas

Zucchini is grown across Australia. Major production areas include the **Atherton** Tablelands, Bowen and Bundaberg regions in Queensland; the Bathurst region in New South Wales; the Sunraysia region in Victoria; and the Perth region of Western Australia.



Source: AUSVEG









16/03/2020







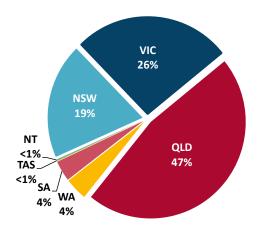






2018/19 Fresh Zucchini Production by State

Zucchini



Source: AUSVEG

Fresh Zucchini Seasonality by State

| State | 18/19 Tonnes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|---------------------|--------------|-----|-----|-----|-----|-----|------|-----|-----|-----|-----|------|-----|
| New South Wales | 8,471 | | | | | | | | | | | | |
| Victoria | 11,538 | | | | | | | | | | | | |
| Queensland | 20,381 | | | | | | | | | | | | |
| Western Australia | 1,650 | | | | | | | | | | | | |
| South Australia | 1,511 | | | | | | | | | | | | |
| Tasmania | 97 | | | | | | | | | | | | |
| Northern Territory | 23 | | | | | | | | | | | | |
| Availability legend | | | Hi | gh | | Med | lium | | Lo | w | | None | |

Source: AUSVEG











