

Hort Innovation

Australian Horticulture Statistics Handbook Other horticulture 2017/18

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Communications Manager Horticulture Innovation Australia Limited Level 8, 1 Chifley Square Sydney NSW 2000 Australia Email: <u>communications@horticulture.com.au</u> Phone: 02 8295 2300

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Overview

Overview

This Handbook is an analysis that combines all available data on production, international trade, processing volumes and fresh market distribution in order to produce statistics on 75 horticultural categories over the year ending 30 June 2018.

Summary of Approach

The Handbook adopts a modelling approach that centres on determining the fresh market value and volume for each category, that reconciles production with local and international distribution channel throughputs. Fresh market supply volume is determined as follows:

Fresh Supply = Production - Fresh Exports - Processing + Fresh Imports

- Farm gate production quantity has been informed through a number of sources, including Hort Innovation funded data projects, horticultural government levy data where available, and refined through consultation with informed industry bodies. The corresponding value of production is calculated from wholesale pricing information, before removing known logistical, marketing and wholesale costs to reflect product value at the farm gate.
- Export and import trade volume and value is based on Australian Customs data as reported in IHS Global Trade Atlas data.
- Processing data has been obtained through consultation with industry processors¹.

See pages 16 and 17 under 'research method' for a detailed description on this Handbook's methodology.

This publication covers the year ending 30 June 2018 and examines the production and distribution of horticulture products. Some of the key influences on horticultural production and distribution over this period are summarised below.

Production conditions recovered from the previous year's disruptions with impacts most apparent on the supply of fresh vegetables. Some fruit and berry crops were adversely impacted by unseasonal frosts. In these conditions the wholesale value per kg of fresh fruit and vegetables supplied to the local market decreased by 2.0% to \$2.42 per kg.

The supply of product into the domestic food market is influenced by the conditions in the retail channel. The drivers of these conditions which were centred on expanding retail entrants, growth in direct to home channels and increases in eating away from home, all combined to lift the level of retail competition.

Total fresh horticulture exports were valued at **\$2.15 billion** in 2017/18, 6% higher than the previous year. The increase in export value was primarily driven by citrus exports, with cherries, summerfruit, walnuts and carrots also showing strong growth.

Export market optimism has continued to flow into business confidence and is now reflected in the value associated to those with export market exposure.

¹Note that the \$ value of processing volumes has not been included in the analysis.





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Availability of valid statistical information is a key enabler across horticulture. The Australian Horticulture Statistics Handbook for the year ending 30 June 2018, is presented by Horticulture Innovation Australia for the purpose of consolidating horticulture statistical information for use by horticulture industry members and other stakeholders.

The information sources for this publication have drawn on data available from the Australian Bureau of Statistics, Hort Innovation funded projects, international trade sources and horticulture industry representative bodies (IRBs) where available. In this publication these sources have been expanded to include and draw on household consumption and local market distribution channel information, as assessed by Freshlogic, to provide a reconciled profile of each supply chain.

Note that 'Imports by state destination' refers to the final destination of the product. 'Exports by state of production origin' refers to the state of origin where that product was produced.

Where additional information has led to a change in the previously quoted value from the 2016/17 edition for a category, this has been noted on the page of the relevant category.

This edition of the Handbook is made available electronically via the Hort Innovation website, at www.horticulture.com.au

Hort Innovation will evaluate the uptake and usage of the Handbook to ensure that future editions are delivered according to user needs.

Any comments regarding the Handbook should be forwarded to Hort Innovation at: feedback@horticulture.com.au

The 2017/18 Handbook has been compiled by Freshlogic.

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Abbreviations

Definitions

% YoY	% increase/decr	ease this year compared to last year	Category—A particular horticultural commodity (e.g. bananas), or in some cases a
\$	Australian Dolla	rs	combination of like commodities (e.g. the category 'rubus berries' covers raspberries
\$b	Billion Australia	n Dollars	and blackberries and other rubus).
\$m	Million Australia	n Dollars	Production —The volume in tonnes of the category that was grown in Australia over
2017/			the year. This refers to production which was sold by the producer, either to the
ABS	Australian Burea		Australian fresh or processing markets, or to international trade markets. This does
			not cover any production that was not harvested, nor does it refer to any other forms
CIF		e and Freight (a measure of import value)	of production of the category that do not enter these markets. Value of Production—Sometimes referred to as 'Farm Gate Value,' this is the value o
FOB	Free On Board (a	a measure of export value)	the production received by the producer.
g	Grams		Processing Volume —The volume in tonnes of the category that was sent to be
GTA	Global Trade Atl	as	processed, such as juicing, freezing or preserving.
kg	Kilograms		Fresh Exports —The volume in tonnes of the production that was exported in a fresh
KWE	Kernel Weight E	quivalent	form to other countries. Due to the way trade information is recorded, this may
ha	Hectares		include some dried products, and will be marked as such where appropriate.
ISWE	In-Shell Weight	Equivalent	Value of Fresh Exports—The value in million dollars of the category's fresh exports.
1	Litres		This is recorded in FOB (Free on Board) dollars.
m ²		(a maasura of area)	Fresh Imports—The volume in tonnes of the category that was imported into
		(a measure of area)	Australia from another country in a fresh form.
m m ²		quared (a measure of area)	Value of Fresh Imports—The value in million dollars of the category's fresh imports.
ML	Mega Litres (1 m	nillion litres)	This is recorded in CIF (Cost of Insurance and Freight) dollars.
N/A	Not Available		Fresh Supply—The volume in tonnes of the category that was available to the
t	Tonnes (1 thous	and kilograms)	Australian market in a fresh form. Volume supplied to the fresh market is typically
			either sold at retail or supplied to food service outlets.
	States	Countries	Wholesale Value—The value in million dollars of the fresh supply at a wholesale
NSW	New South Wales		market level, inclusive of net international trade flows. <i>Note that the Wholesale</i>
		PNG Papua New Guinea	value is distinct from the Gross Value of Production tracked by the ABS, as that
NT	Northern Territory	UAE United Arab Emirates	measure includes value of processing and exported product, and does not include

imported product.

In-Shell (*Nut categories***)** —A measure of volume that includes the weight of the inedible shell around the kernel.

Kernel (*Nut categories***)** —A measure of volume that only includes the edible kernel. **Crack Out Yield (***Nut categories***)** —The percentage of edible kernel obtained from the in-shell volume during the cracking process.

#freshlogic 2017/18 Australian Horticulture
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United Kingdom

United States of America

UK

US

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VIC

QLD

SA

TAS

WA

Victoria

Queensland

Tasmania

Hort

Innovation

South Australia

Western Australia

How to use this book

This section outlines how to interpret the various graphs, tables and supply chain models used to profile each of the horticultural commodities covered in this handbook.

Fresh supply chain—Fruit and Vegetables

This example supply chain outlines the flow of a fruit or vegetable category over the year ending June 2018. It contains the following elements:



- 1. **Production**. This is the volume of the category grown in Australia over the year ending June 2018. This profiles the **Production** (volume in tonnes), as well as the value in million dollars obtained by the producers i.e. the **Value of Production**, sometimes known as the farm gate value.
- 2. Fresh Exports. The volume in tonnes of the production that was exported in a fresh form, and the value in million dollars received.
- **3. Export Share**. The percentage share of production that was exported.

How to use this book

- **4. Processing**. The volume in tonnes of the production that was sent to be processed (such as juicing, freezing or preserving etc).
- 5. **Processing Share**. The percentage share of production that was processed.
- 6. Fresh Supply Share. The percentage share of production that was sent to the Australian fresh market.
- 7. Fresh Imports. The volume in tonnes of the category that was imported in a fresh format from another country, and the value in million dollars paid to import.
- 8. Import Fresh Supply Share. The percentage share of fresh imports that was sent to the Australian fresh market.
- **9. Import Processing Share**. The percentage share of fresh imports that was sent to be processed.
- 10. Fresh Supply. The volume of the category available to the Australian fresh market. It includes both Production that was sold into the fresh market, as well as Fresh Imports that were sold into the fresh market. This profiles the Fresh Supply (volume in tonnes), and the Wholesale Value in million dollars, which is the value of the Fresh Supply at a wholesale market level.
- 11. Household Penetration. The percentage of Australian households who bought the category at least once at retail, to be consumed either in or out of the home, over the year ending June 2018. 'Out of home' consumption is food prepared away from the home typically via food service channels and not prepared from ingredients purchased via retail.
- **12.** Average Purchase Quantity. The average quantity purchased at retail per shopping trip by Australian households over the year ending June 2018. A shopping trip refers to a trip where this category is purchased.
- **13.** Fresh Supply per Capita. The volume of fresh supply available to the Australian population, on a per capita basis.





Supply chain—Nuts & Olives

This example supply chain outlines the flow of a nut category over the year ending June 2018. Because nuts are sold both in an *In-Shell* and *Kernel* format, the nut supply chain profiles both elements, indicated by *green* for *In-Shell* and *orange* for *Kernel*. The chain contains the following elements:



- Production. This is the volume of the category grown in Australia over the year ending June 2018. This profiles the Production (volume in tonnes), in both *In-Shell* (written in *green* and denoted by *IS*) and the *Kernel* equivalent of this volume after cracking (written in *orange* and denoted by *K*), as well as the value in million dollars obtained by the producers i.e. the Value of Production.
- 2. Exports. The volume in tonnes of the production that was exported, and the value in million dollars received. This profiles both *In-Shell* exports and *Kernel* exports.
- **3.** *In-Shell* Export Share. The percentage share of *In-Shell* production that was exported.
- 4. Cracking. The volume in tonnes of the *In-Shell* production and imported *In-Shell* product that was sent to be cracked so as to produce kernel. This profiles both the *In-Shell* volume in, and the *Kernel* volume out.

- 5. Cracking Share. The percentage share of *In-Shell* production that was cracked.
- 6. *Kernel* Export Share. The percentage share of cracked *Kernel* that was exported.
- 7. **Supply**. This is the volume of the category available to the Australian market. It includes both Production that was sold into the market, as well as Imports that were sold into the market. This profiles the **Supply** (volume in tonnes), and the **Wholesale Value** in million dollars, which is the value of the Supply at a wholesale market level. It covers both *In-Shell* and *Kernel* supply.
- 8. *In-Shell* Supply Share. The volume in tonnes of the *In-Shell* Production that was supplied to the market.
- **9.** *Kernel* **Supply Share**. The volume in tonnes of cracked *Kernel* that was supplied to the market.
- **10. Imports**. The volume in tonnes of the category that was imported from another country, and the value in million dollars paid to import. Profiles both *In-Shell* and *Kernel* imports.
- 11. *In-Shell* Import Supply Share. The percentage share of *In-Shell* imports that was sent to the Australian market.
- **12.** *In-Shell* **Import Cracking Share**. The percentage share of *In-Shell* imports that was sent to be cracked.
- **13.** *Kernel* Import Supply Share. The percentage share of *Kernel* imports that was sent to the Australian market.
- **14. Household Penetration**. The percentage of Australian households who bought the category at least once at retail, to be consumed either in or out of the home, over the year ending June 2018. See page 11 for full definition.
- **15.** Average Purchase Quantity. The average quantity purchased at retail per shopping trip by Australian households over the year ending June 2018. A shopping trip refers to a trip where this category is purchased.
- **16. Fresh Supply per capita**. The volume of fresh supply available to the Australian population.

Note that olives (fruit) uses the same supply chain format as nuts. However, instead of an in-shell form, the supply chain refers to table olives, and instead of a kernel form, the supply chain refers to olive oil. The term "Cracking" is also replaced with "Oil Production".





Processed supply chain—Dried/Canned Fruit

This example supply chain outlines the flow of the three dried/canned fruit categories over the year ending June 2018. It contains the following elements:



- 1. **Production**. The volume of the category grown in Australia over the year ending June 2018. This profiles the **Fresh Production** (written in *green*) and as well as the value in million dollars obtained by the producers i.e. the **Value of Production**.
- Drying/Canning. The volume in tonnes of the *Fresh* production that was sent to be processed. This profiles both the *Fresh* volume in, and the *Processed* volume out (written in *orange*).
- 3. Export Share. The percentage share of *Processing* that was exported.
- 4. **Dried/Canned Exports**. The volume in tonnes of the **Processing** that was exported in a **Processed** form, and the value in million dollars received.
- 5. Supply Share. The percentage share of *Processing* that was sold locally.
- **6.** *Dried/Canned* Imports. The volume in tonnes of imported *Processed* product, and the value in million dollars paid to import.
- 7. Supply. This profiles the Supply (volume in tonnes), and the Wholesale Value in million dollars, which is the value of the Supply at a wholesale market level. It includes both *Processed* production that was sold into the market, as well as *Processed* Imports that were sold into the market.

Data Tables

These tables are provided for each category. They profile key elements over the last three years (for the years ending June 2016, June 2017 and June 2018), as well as the percentage change in value year on year. They contain:

Year Ending June		2016		2017			2018		
fear chung june	Value		Value		% YoY	1	Value	% YoY	
Production (t)		7,660		11,887	+55%		16,850	+42%	
Production (\$m)	\$	149.6	\$	245.1	+64%	\$	309.0	+26%	
Production area (Ha)		1,250		1,375	+1 0 %		1,375	-	
Fresh Export Volume (t)		254		356	+40%		221	- 38 %	
Fresh Export Value (\$m)	\$	5.2	\$	8.5	+62%	\$	4.4	-48%	
Fresh Import Volume (t)		1,432		1,211	-15%		1,234	+2%	
Fresh Import Value (\$m)	\$	29.8	\$	27.1	- 9 %	\$	29.5	+9%	
Fresh Supply (t)		7,939		11,811	+49%		16,401	+39%	
Fresh Supply Wholesale Value (\$m)	\$	210.9	\$	317.1	+50%	\$	394.4	+24%	
Supply per Capita (kg)		0.33		0.48	+46%		0.66	+37%	

- **Production**. The volume of the category grown in Australia.
- Value of Production. The value of the production over the year.
- **Production Area/Number of Trees/Vines**. A measure of the growing area of the category (in hectares), or the number of trees/vines used to grow the category over the year. This data has been gathered from the Australian Bureau of Statistics Agricultural Statistics information, the largest survey of growers available. *This information has been included for indicative purposes only, and should be viewed as such*.
- **Export Volume and Value**. The volume in tonnes and the value in million dollars of the category exported in a fresh form over the year.
- **Import Volume and Value**. The volume in tonnes and the value in million dollars of the category imported in a fresh form over the year.
- **Supply**. The volume in tonnes of the category made available to the local Australian fresh market, including locally grown product and imported fresh product.
- Wholesale Value. The value in million dollars of the supply at a wholesale market level.
- **Supply per capita**. The volume available to the Australian public. Calculated as the volume supply divided by the population for the year.





Research Method

Overview

This publication has gathered all available horticultural information and aligned it into supply chain profiles for each of the horticultural categories covered. The approach for each horticultural category has been to quantify available production, volumes processed, volumes exported and imported, and to then confirm that the resulting fresh volume supplied aligns with the Australian market distribution channels (primarily the retail and foodservice channels). This volume of fresh supply available to the Australian fresh marketplace is defined using the equation:

Fresh Supply = Production - Fresh Exports - Processing + Fresh Imports

The distribution channel modelling has drawn upon Freshlogic's THRUChain modelling system to ensure that fresh supply accommodates the sum volumes distributed by retail and food service channels. In the process of this modelling, information has been gathered from a number of supply chain sources and aligned with household consumer purchase metrics. The primary outputs are designed around aligned supply chains that map the distribution of total production. This design was used to deliver the most informed and accurate profiles and the outputs have been further confirmed by conferring with Industry Representative Bodies. The larger Industry Representative Bodies have advanced supply chain information systems in place and the outputs from these systems have been accessed to provide data inputs and validate findings.

In calculating the **production** and **volume processed**, a number of data sources have been relied upon. Where available and in most instances, this has been guided by information from Australian government horticultural levies, and refined through consultation with the Industry Representative Bodies and major trading stakeholders (such as processors, wholesalers and distributors) for the particular category.

Information on Australia's **imports and exports** of fresh and processed horticultural commodities has been compiled using the Global Trade Atlas[®], an online global trade information database owned and operated by IHS Markit. Information on Australian trade in the Global Trade Atlas[®] has been compiled from information provided to the Australian Customs and Border Protection Service. The Import and Export analysis tables for each category identify the import source country under "Imports by country" and the export destination country under "Export by country".

Information on **wholesale value** has been modelled using wholesale pricing information from *Ausmarket Consultants* and the *Chamber of Fruit and Vegetable Industries in Western Australia*. This information has been used to define the **Value of Production** by removing known logistical, marketing and wholesale costs to calculate the value of categories to producers at farm gate.

Consumer information including percent of households purchasing a category, and average purchase quantities, has been sourced from Freshlogic's *Mealpulse*[™] consumer survey and *DocketData*[™] systems. Supply per capita has been calculated as total volume of fresh supply divided by population for the year ending June 2018 according to the ABS. The number of occupied households is assumed at 9.01 million and the population at 24.9 million for the 2017/18 year*.

Data on **production area** and **number of trees** has been gathered from Industry Representative Bodies and the ABS Agricultural Commodities publications**. *This information has been included for indicative purposes only, and should be viewed as such*.

Information on **major growing regions** has been sourced both from the ABS Agricultural statistics, and through consultation with the major Industry Representative Bodies. These sources have also been used to profile seasonality and production volumes by state and by main variety of the category. *Note the information on volume by state and main variety has been included for illustrative purposes, and actual volumes may be within 10-25% of the listed volume.*

Throughout the document when data sources have been relied upon, this has been noted. Some of the more common sources have been abbreviated. The full list of sources has been provided on pages 18 and 19.

*ABS, Australian Demographic Statistics cat. no. 3101.0 **ABS, Agricultural Commodities cat. no. 7121.0





Research Method

Research Method

Common Data Sources

Abbreviation Data Source		Further information				
ABS	<i>Agricultural Commodities,</i> Australian Bureau of Statistics	Information from <i>Agricultural</i> <i>Commodities cat. no.</i> 7121.0, 2016-17, 2015-16, 2014-15 and 2013-14 editions has been compiled. <i>Australian Demographic Statistics cat. no.</i> 3101.0 June 2018 edition. 2016 Census of Population and Housing				
AC	Ausmarket Consultants	Wholesale pricing information from the Adelaide, Brisbane, Melbourne and Sydney wholesale markets.				
CFVIWA	Chamber of Fruit and Vegetable Industries of Western Australia	Wholesale pricing information from the Perth wholesale market.				
Freshlogic Analysis	THRUChain analysis— Freshlogic	Supply chain modelling system that aligns the volumes of production and international trade with the volumes distributed through processing and all domestic market channels.				
GTA	IHS —Global Trade Atlas®	www.gtis.com/gta				

Abbreviation	Data Source	Further information		
IRB	Industry Representative Bodies	Consultation with informed bodies to en- sure information reconciles. The abbreviation 'IRB' is listed where multiple industry bodies were contacted for a category/group. Where one industry body was contacted for an individual category, the relevant name is listed.		
MP & DD	Mealpulse [™] panel and DocketData [™]	Freshlogic operated information gathering tools that provide the detail of household purchasing behaviours and a basis to reconcile supply with Australian market distribution channels.		





List of projects

In addition to common data sources, a number of Hort Innovation funded projects have provided data outputs which have informed the information provided in this handbook. These are outlined in the table below. Hort Innovation would like to acknowledge their input.

Project Code	Project Title
AL16003 (Almonds)	Australian Almond Industry Statistics
AP16002 (Apple/Pear)	Apple and Pear Crop Estimates
AV16006 (Avocado)	Avocado Industry and Market Data Capture and Analy- sis
CH16000 (Chestnuts)	Communication & Adoption Program for the Australian Chestnut Industry
CT15012 (Citrus)	Australian Citrus Industry Innovation & Market Develop- ment Program
CU15000 (Custard Apples)	Custard Apple Dispatch System 2
DP15002 (Prunes)	Innovation & Adoption Program for the Australian Prune Industry
MC15005 (Macadamias)	Benchmarking the Macadamia Industry 2015-2018
MC15009 (Macadamias)	Macadamia Crop Forecasting 2015 - 2018
MG13017 (Mangoes)	Capacity Building, Information, Technology & Extension for the Australian Mango Industry
MT15031 (Dried Grapes)	Australian Dried Fruit Communications Program
NY16004 (Nursery)	Nursery industry statistics and research 2016/17

Project Code	Project Title
Pl13006 (Pineapples)	Study groups enabling industry adaption to pineapple market changes
TM17000 (Tomato)	Processing Tomato Industry Capacity Building
TU16001 (Turf)	Turf industry statistics and research 2016/17
TU17005 (Turf)	Turf industry statistics 2017-18 to 2019-2020
VG15077 (Vegetables)	Financial Performance of Australian Vegetable Farms 2016-17 to 2018-19









Total Imports

For the year ending June 2018, Australia imported \$2.71 billion worth of horticultural products. The values below do not include wine grapes. Processed fruit was the largest value import grouping. The value of imports by group is profiled in the chart and table below. The table below also includes the top 3 import categories by value within each group. The value for nuts includes some processed nut products.



Sources: GTA; (Freshlogic Analysis)

Fresh Fruit	\$374.1m	Other Fresh Horticulture	\$108.0m
Avocados	\$71.7m	Cut Flowers	\$70.3m
Grapes	\$69 . 2m	Bulbs	\$20.7m
Kiwifruit	\$54.6m	Live Plants	\$17.0m
Fresh Vegetables	\$100.9m	Processed Fruit	\$999 .3 m
Garlic	\$27.5m	Olives and Olive Oil	\$245.6m
Asparagus	\$22.3m	Dried Tree Fruits	\$45.0m
Mushrooms	\$11.1m	Orange Juice	\$45.6m
Nuts	\$427.5m	Processed Vegetables	\$622.3m
Cashews	\$178.8m	Potatoes	\$205.7m
Walnuts	\$49.2m	Tomatoes	\$126.2m
Hazelnuts	\$29.4m	Beans	\$57.8m

Total Exports

For the year ending June 2018, Australia exported \$2.38 billion worth of horticultural products. Fresh Fruit was the largest value export grouping. The value of exports by group is profiled in the chart and table below. The table below also includes the top 3 export categories within each group. These values do not include wine grapes.



Sources: GTA; (Freshlogic Analysis)

Fresh Fruit	\$1085.2m	Other Fresh Horticulture\$16.0m
Table Grapes	\$384.1m	Cut Flowers\$10.3m
Oranges	\$280.1m	Live Plants
Mandarins	\$139.1m	Bulbs\$0.2m
Fresh Vegetables	\$255.2m	Processed Fruit \$159.2m
Carrots	\$94.6m	Dried Grapes and Grape Juice\$43.2m
Potatoes	\$28.0m	Olives and Olive Oil \$26.0m
Asparagus	\$27.8m	Dried Mangoes \$28.7m
Nuts	\$793.2m	Processed Vegetables\$72.7m
Almonds	\$440.3m	Potatoes \$15.2m
Macadamias	\$266.0m	Tomatoes \$12.1m
Walnuts	\$22.7m	Ginger\$5.8m

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Imports of fresh horticultural products by region

These pages profile total imports of **fresh** horticultural products by 7 world regions. For each region, the total imports of fresh products is profiled, as well as up to the top 10 products **by value**, on products where imports exceed \$1 million.

International Trade—Fresh imports by region

4

The relative share of the **value** of imports from each of the 7 regions is also profiled in the circle associated with each region. Note that the total value and volume for all regions (located at the bottom left of the page) includes import information with no specified country, and therefore may exceed the sum of the individual regions.





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Exports of fresh horticultural products by region

These pages profile total exports of **fresh** horticultural products by 6 world regions. For each region, the total exports of fresh product is profiled, as well as up to the top 10 products **by value**, on products where exports exceed \$1 million.

The relative share of the value of exports to each of the 6 regions is also profiled in the circle associated with each region. Note that the total value and volume for all regions (located at the bottom left of the page) includes export information with no specified country, and therefore may exceed the sum of the individual regions.

	Asia*	535,135t (\$1,554.7)	Europe	\$200.1m)
	Grapes 102,602t (\$359.7m) Cherries		Almonds 19,008t (\$144.4m) Cut Flowers*	(\$3.1m)
	Oranges 160,066t (\$240.0m) Summer		Walnuts	
	Almonds		Macadamias	
	Macadamias23,757t (\$217.3m) Asparag			.55t (\$1.0m)
	Mandarins 49,205t (\$111.7m) Potatoe	s	Apples 1,488t (\$3.6m)	
Middle East			North America*	21 400+ (686 8)
Carrots67,530t (\$	58.5m) Strawberries 1,297t (\$9.3m)		North America*	21,409t (\$86.8m)
Almonds3,839t (\$	33.9m) 🛛 Mandarins 5,056t (\$9.0m) 🏼 🏹	68%	Macadamias 987t (\$25.0	
Oranges13,593t (\$	14.8m) Muskmelons3,245t (\$6.9m)		Oranges 9,391t (\$15.7	
Summerfruit4,682t (\$	14.3m) Mangoes 1,802t (\$6.6m)		Almonds 2,673t (\$11.4	
Grapes	10.5m) Watermelons 3,813t (\$4.8m)	9%	Mandarins 4,759t (\$9.3	
			Pears	m) Summerfruit
Africa Almonds	2,380t (\$6.1m) 			
Total Exports**		W		
Almonds	(\$461.2m) Carrots		5%	
Grapes 110,280t				
Oranges 190,043t			New Zealand + Oceania42,973t (\$	114 1m)
Macadamias 25,675t	(\$266.0m) Strawberries 4,304t (\$29.7m)			
Mandarins 63,960t	(\$139.1m) Mangoes7,694t (\$28.7m)		Almonds	
(+			Grapes 4,282t (\$13.8m) Strawberries 7,83 Oranges 6,646t (\$8.8m) Muskmelons 3,577	
Source: GTA	ower and nursery exports are recorded by		Oranges 6,646t (\$8.8m) Muskmelons 3,577 Mandarins 4,856t (\$8.7m) Watermelons 2,895	
	ach rather than weight, and so tonnes of esse categories are not included in totals.	exports with no specified country.	Pears	
		specified country.		

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Imports of fresh horticultural products by state

These pages profile total imports of **fresh** horticultural products by Australian state or territory. For each state, the total imports of fresh products is profiled, as well as up to the top 10 products **by value**, on products where imports exceed \$1 million.

4

The relative share of the **value** of imports to each of the states is also profiled in the circle associated with each region. Note that the total value and volume for all states (located at the bottom left of the page) includes import information with no specified state, and therefore may exceed the sum of the individual states.

million.	Queensland* 24,364t (\$138.0m)
Northern Territory	Avocados
	Cashews
Western Australia*	Blueberries
	Cut Flowers* (\$6.9m) Coconuts 1,847t (\$4.8m)
Cut Flowers*	Kiwifruit2,424t (\$5.5m) Oranges2,620t (\$4.6m)
Grapes	
Blueberries185t (\$4.3m) Summerfruit	
Kiwifruit	
Oranges 2,744t (\$3.6m) Lemons/Limes	
South Australia*	New South Wales*
Cashews	Cut Flowers*(\$26.1m) Hazelnuts
2%	Grapes
Cut Flowers*	Avocados
Walnuts	Kiwifruit
Blueberries	Cashews1,716t (\$22.4m) Walnuts1,055t (\$10.7m)
Bideberries	
Total Imports**	
Cashews13,974t (\$178.8m) Walnuts4,943t (\$49.2m)	/ictoria*74,829t (\$470.3m)
Avocados	Cashews
Cut Flowers* $(\dot{c}70.2m)$ Distaching $2.6F9t (\dot{c}2F.2m)$	Valnuts
	Grapes
	Pistachios
	Cut Flowers*
Source: GTA	
each rather than weight, and so tonnes of these categories are not included in totals. Specified state.	(\$<1.0m)
specified state.	



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Mangoes.

Exports of fresh horticultural products by state

These pages profile total exports of **fresh** horticultural products by Australian state or territory of production. For each state, the total exports of fresh products is profiled, as well as up to the top 10 products by value, on products where exports exceed \$1 million. Northern Territory 2,285t (\$8.0m)

International	Trade—	Fresh	exports	by state
---------------	--------	-------	---------	----------



The relative share of the value of exports from each of the states is also profiled in the circle associated with each region. Note that the total value and volume for all states (located at the bottom left of the page) includes export information with no specified state, and therefore may exceed the sum of the individual states.

	Queensland			
	Macadamias12,554t (\$121.8m)	Avocados1,118t (\$7.2m)		
	Mandarins44,374t (\$102.8m)	Beans 1,611t (\$6.8m)		
	Mangoes5,583t (\$19.0m)	Watermelons 4,782t (\$5.8m)		
	Muskmelons7,663t (\$12.3m)	Cut Flowers*(\$4.1m)		
	Broccoli/Cauli3,106t (\$8.0m)	Live Plants*(\$3.9m)		

	New South Wales*		
	Macadamias13,099t (\$143.7m)	Potatoes16,435t (\$9.8m)	
5	Oranges	Cherries604t (\$6.8m)	
1	Grapes	Pecans	
5	Walnuts5,341t (\$22.1m)	Muskmelons2,562t (\$5.4m)	
	Summerfruit2,788t (\$11.9m)	Almonds 2,562t (\$2.7m)	

Victoria*		
Grapes 100,489t (\$351.5m)	Cherries1,235t (\$18.4m)	
Almonds48,345t (\$314.6m)	Pears11,588t (\$17.7m)	
Oranges89,127t (\$130.6m)	Mandarins	
Summerfruit 13,409t (\$48.4m)	Apples	
Asparagus3,672t (\$27.6m)	Cut Leaf Salads857t (\$6.4m)	

Tasmania	Tasmania24,679t (\$54.5m)		
Cherries	2,135t (\$35.6m)		
Onions	13,531t (\$9.3m)		
Carrots	8,590t (\$7.8m)		

	Macadamias13,099t (\$143.7m)	Pot
	Oranges	Che
	Grapes8,315t (\$26.6m)	Peo
15%	Walnuts5,341t (\$22.1m)	Mu
	Summerfruit2,788t (\$11.9m)	Aln
	Victoria*	
46%	Grapes100,489t (\$351.5m)	Ch

	Iviand	
	Apple	
	Cut L	
	Tasmania24,679t (\$54.5m)
•	Cherries 2,135t (\$35.6m	ı)

* freshlogic Innovati

Western Australia	123,943t (\$153.3m)
Carrots	Muskmelons2,564t (\$4.1m)
Strawberries. 3,473t (\$25.1m)	Oranges2,550t (\$4.0m)
Mushrooms8t (\$5.6m)	Potatoes2,615t (\$3.5m)
Onions 7,553t (\$4.9m)	Celery2,777t (\$3.4m)
Cut Flowers*(\$4.3m)	Summerfruit1,072t (\$2.6m)
South Australia	
Almonds15,405t (\$122.5m)	Lemons/Limes1,067t (\$2.0m)
Oranges68,121t (\$99.5m)	Table Grapes 344t (\$1.4m)
Mandarins 15,210t (\$27.3m)	Cherries 125t (\$1.2m)
Potatoes14,984t (\$12.5m)	Summerfruit 257t (\$1.2m)

Total Exports**	
Almonds 66,311t (\$461.2m)	Carrots 108,175t (\$94.6m)
Grapes 110,280t (\$384.1m)	Summerfruit 17,9769t (\$65.1m)
Oranges 190,043t (\$280.1m)	Cherries4,114t (\$62.2m)
Macadamias 25,675t (\$266.0m)	Strawberries 4,304t (\$29.7m)
Mandarins 63,960t (\$139.1m)	Mangoes

Source: GTA

Hort

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*Flower and nursery exports are recorded by each rather than weight, and so tonnes of these categories are not included in totals.

****Total includes** exports with no specified state.

..1,300t (\$6.4m)

<1%

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13%

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3%



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Production Volume

The table below summarises the **Production** in **tonnes** of all products profiled in this statistics handbook, where appropriate, for the year ending June 2018.

Year Ending June 2018	Production (t)	
All Horticultural Products	6,541,768	Pas
All Fruit	2,657,597	Рар
Apples	315,185	Per
Avocados	77,032	Pea
Bananas	388,265	Pine
Berries - Combined	116,585	Sun
Blueberries	16,850	A
Rubus Berries	6,189	N
Strawberries	93,545	Р
Cherries	15,650	Tab
Citrus - Combined	746,297	Pro
Grapefruit	12,660	C
Lemons/Limes	47,950	Р
Mandarins	159,598	C
Oranges	526,089	C
Custard Apples	1,693	C
Kiwifruit	9,582	Oth
Lychees	2,633	All
Mangoes	83,315	Arti
Melons - Combined	215,519	Asp
Muskmelons	45,480	Bea
Watermelons	170,039	Bee
Nashi	2,170	Bro

Year Ending June 2018	Production (t)
Passionfruit	4,790
Papaya/Pawpaw	16,196
Persimmons	2,519
Pears	115,929
Pineapples	76,002
Summerfruit - Combined	153,148
Apricots	7,732
Nectarines/Peaches	115,651
Plums	29,764
Table Grapes	177,416
Processing Fruit Combined*	206,260
Dried Grapes	76,289
Prunes*	11,637
Other Dried Tree Fruit*	2,035
Canned Fruit*	61,299
Olives	55,000
Other Fruit	6,384
All Vegetables	3,695,345
Artichokes	341
Asparagus	7,576
Beans	33,890
Beetroot	14,167
Broccoli/Baby Broccoli	76,104

Note: The processed fruit lines marked with an asterisk (*) do not contribute to total fruit production, as they have been counted towards the total in their respective categories (eg production of canning pineapples are already counted in the pineapple category). The exceptions are dried grapes, which is not a part of the table grapes category, and olives, which is not part of another fruit category.

Year Ending June 2018	Production (t)	Year Ending June 2018	Production (t)
Brussels Sprouts	6,210	Potatoes	1,388,968
Cabbage	75,165	Pumpkins	119,546
Capsicums	76,237	Sweet Corn	62,712
Carrots	330,655	Sweetpotatoes	97,222
Cauliflower	74,146	Tomatoes	484,073
Celery	65,240	Zucchini	40,063
Chillies	2,246	Other Vegetables	24,770
Cucumbers	91,084	All Nuts	188,825
Eggplant	9,043	Almonds (Inshell)**	113,516
Eng.Spinach/Silverbeet/Kale	7,028	Chestnuts (Inshell)	1,100
Fresh Herbs - Combined	11,394	HazeInuts (Inshell)**	714
Fennel	1,020	Macadamias (Inshell)	49,300
Parsley and Other Herbs	10,374	Pecans (Inshell)	3,000
Garlic	2,246	Pistachios (Inshell)	3,200
Ginger	7,234	Walnuts (Inshell)	11,800
Leafy Asian Vegetables	28,541	Other Nuts (Inshell)	6,195
Leafy Salad Vegetables	56,297	Other Horticulture	N/A
Leeks	8,736	Cut Flowers	N/A
Head Lettuce	138,485	Nursery*	N/A
Mushrooms	70,463	Turf	N/A
Onions	249,147		
Parsnips	3,367		
Peas	32,947		

*Note: Total in-shell nut production includes the volumes of almonds and hazelnuts (marked with **) in an in-shell equivalent weight.*

Sources: ABS; GTA; IRB; MP & DD (Freshlogic Analysis)







Production Value

The table below summarises the Value of Production in million dollars of all products profiled in this statistics handbook, where appropriate, for the year ending June 2018.

Apples\$465.3Avocados\$543.0Bananas\$484.2Berries - Combined\$911.4Blueberries\$309.0Rubus Berries\$157.3Strawberries\$157.3Strawberries\$445.0Cherries\$148.7Citrus - Combined\$797.8Grapefruit\$102.3Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3-ychees\$24.0Mangoes\$204.3Welons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7		
All Fruit\$5,015.4Apples\$465.3Avocados\$543.0Bananas\$484.2Berries - Combined\$911.4Blueberries\$309.0Rubus Berries\$157.3Strawberries\$157.3Strawberries\$445.0Cherries\$148.7Citrus - Combined\$797.8Grapefruit\$102.3Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3-ychees\$24.0Mangoes\$204.3Welons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Year Ending June 2018	
Apples\$465.3Avocados\$543.0Bananas\$484.2Berries - Combined\$911.4Blueberries\$309.0Rubus Berries\$157.3Strawberries\$445.0Cherries\$148.7Citrus - Combined\$797.8Grapefruit\$16.7Lemons/Limes\$102.3Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3-ychees\$24.0Mangoes\$204.3Welons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	All Horticultural Products	\$13,232.9
Avocados\$543.0Bananas\$484.2Bananas\$484.2Berries - Combined\$911.4Blueberries\$309.0Rubus Berries\$157.3Strawberries\$145.0Cherries\$148.7Citrus - Combined\$797.8Grapefruit\$16.7Lemons/Limes\$102.3Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3-ychees\$24.0Mangoes\$204.3Melons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	All Fruit	\$5,015.4
Bananas\$484.2Bananas\$484.2Berries - Combined\$911.4Blueberries\$309.0Rubus Berries\$157.3Strawberries\$157.3Strawberries\$445.0Cherries\$148.7Citrus - Combined\$797.8Grapefruit\$16.7Lemons/Limes\$102.3Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3-ychees\$24.0Mangoes\$204.3Melons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Apples	\$465.3
Berries - Combined\$911.4Blueberries\$309.0Rubus Berries\$157.3Strawberries\$157.3Strawberries\$445.0Cherries\$148.7Citrus - Combined\$797.8Grapefruit\$16.7Lemons/Limes\$102.3Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3-ychees\$24.0Mangoes\$204.3Welons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Avocados	\$543.0
Blueberries\$309.0Rubus Berries\$157.3Strawberries\$145.0Cherries\$148.7Citrus - Combined\$797.8Grapefruit\$16.7Lemons/Limes\$102.3Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3-ychees\$24.0Mangoes\$204.3Welons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Bananas	\$484.2
Rubus Berries\$157.3Strawberries\$445.0Cherries\$148.7Citrus - Combined\$797.8Grapefruit\$16.7Lemons/Limes\$102.3Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3Lychees\$24.0Mangoes\$204.3Melons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Berries - Combined	\$911.4
Strawberries\$445.0Cherries\$148.7Citrus - Combined\$797.8Grapefruit\$16.7Lemons/Limes\$102.3Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3-ychees\$24.0Mangoes\$204.3Melons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Blueberries	\$309.0
Cherries\$148.7Citrus - Combined\$797.8Grapefruit\$16.7Lemons/Limes\$102.3Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3-ychees\$24.0Mangoes\$204.3Welons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Rubus Berries	\$157.3
Citrus - Combined\$797.8Grapefruit\$16.7Lemons/Limes\$102.3Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3.ychees\$24.0Mangoes\$204.3Welons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Strawberries	\$445.0
Grapefruit\$16.7Lemons/Limes\$102.3Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3Lychees\$24.0Mangoes\$204.3Welons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Cherries	\$148.7
Lemons/Limes\$102.3Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3-ychees\$24.0Mangoes\$204.3Welons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Citrus - Combined	\$797.8
Mandarins\$305.8Oranges\$373.0Custard Apples\$6.5Kiwifruit\$26.3Lychees\$24.0Mangoes\$204.3Welons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Grapefruit	\$16.7
Oranges\$373.0Custard Apples\$6.5Custard Apples\$26.3Custard Apples\$24.0Lychees\$24.0Wangoes\$204.3Welons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Lemons/Limes	\$102.3
Custard Apples\$6.5Custard Apples\$26.3Custard Apples\$26.3Lychees\$24.0Mangoes\$204.3Melons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Mandarins	\$305.8
Kiwifruit\$26.3Lychees\$24.0Mangoes\$204.3Welons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Oranges	\$373.0
Lychees\$24.0Wangoes\$204.3Welons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Custard Apples	\$6.5
Wangoes\$204.3Melons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Kiwifruit	\$26.3
Velons - Combined\$124.2Muskmelons\$49.5Watermelons\$74.7	Lychees	\$24.0
Muskmelons\$49.5Watermelons\$74.7	Mangoes	\$204.3
Watermelons \$74.7	Melons - Combined	\$124.2
	Muskmelons	\$49.5
Nashi \$6.5	Watermelons	\$74.7
	Nashi	\$6.5

Sources: ABS: AC:	CFVIWA:	GTA: IRB: MP	& DD	(Freshlogic Analysis)
30010C3. AD3, AC,	ci viiva,	017, 110, 111	0.00	(Treshlogic Analysis)

Data Tables—Value of Production



Note: The processed fruit lines marked with an asterisk (*) do not contribute to total fruit value, as they have been counted towards the total in their respective categories (eg value of canning pineapples are already counted in the pineapple category). The exceptions are dried grapes, which is not a part of the table grapes category, and olives, which is not part of another fruit category.

Year Ending June 2018	Production (\$m)	Year Ending June 2018	Production (\$m)
Brussels Sprouts	\$18.3	Potatoes	\$745.9
Cabbage	\$41.6	Pumpkins	\$68.8
Capsicums	\$155.6	Sweet Corn	\$60.2
Carrots	\$215.7	Sweetpotatoes	\$73.8
Cauliflower	\$47.4	Tomatoes	\$609.9
Celery	\$60.2	Zucchini	\$72.0
Chillies	\$9.1	Other Vegetables	\$81.6
Cucumbers	\$157.3	All Nuts	\$986.8
Eggplant	\$17.5	Almonds	\$550.1
Eng.Spinach/Silverbeet/Kale	\$19.3	Chestnuts	\$7.9
Fresh Herbs - Combined	\$179.0	Hazelnuts	\$2.0
Fennel	\$2.0	Macadamias	\$297.3
Parsley and Other Herbs	\$176.9	Pecans	\$20.0
Garlic	\$15.6	Pistachios	\$35.4
Ginger	\$48.7	Walnuts	\$38.6
Leafy Asian Vegetables	\$64.5	Other Nuts	\$35.5
Leafy Salad Vegetables	\$348.7	Other Horticulture	\$2,884.9
Leeks	\$21.0	Cut Flowers	\$280.6
Head Lettuce	\$147.1	Nursery*	\$2,331.2
Mushrooms	\$456.6	Turf	\$273.1
Onions	\$164.8		
Parsnips	\$11.2		
Peas	\$54.5		

*Note: The nursery production value has been reported for indication only. This value has been provided outside of THRUchain methodology and is based directly on project output from **NY16004**. See pages 468 to 473.



Production

(\$m) \$16.8

\$31.4

\$11.6

\$99.0 \$53.4

\$397.8 \$29.8

\$289.5 \$78.5 \$543.7

\$135.2 \$30.6

\$5.8

\$0.7

\$26.4 \$71.9 *\$17.1*

\$4,345.7 \$0.8 \$61.0 \$76.4 \$11.7

\$229.8







Volume of Fresh Exports

The table below summarises the **Volume of Fresh Exports** in **tonnes** of all products profiled in this statistics handbook, where appropriate, for the year ending June 2018.

Year Ending June 2018	Fresh Export Volume (t)	Year Ending J
All Horticultural Products	746,344	Passionfruit
All Fruit	444,246	Papaya/Pawpaw
Apples	5,060	Persimmons
Avocados	1,786	Pears
Bananas		Pineapples
Berries - Combined	4,529	Summerfruit - Co
Blueberries	221	Apricots
Rubus Berries	3	Nectarines/Pe
Strawberries	4,304	Plums
Cherries	4,114	Table Grapes
Citrus - Combined	258,196	Processing Fruit
Grapefruit	1,198	Dried Grapes*
Lemons/Limes	2,883	Prunes*
Mandarins	63,960	Other Dried Ti
Oranges	190,043	Canned Fruit*
Custard Apples	85	Olives*
Kiwifruit	1,027	Other Fruit
Lychees	466	All Vegetables
Mangoes	7,694	Artichokes
Melons - Combined	20,271	Asparagus
Muskmelons	13,543	Beans
Watermelons	6,728	Beetroot
Nashi		Broccoli/Baby Br

Fresh Export Volume (t)
16
183
12,467
17,769
404
12,068
5,297
110,280
305
205,665
5
3,711
1,639
230
5,861

Year Ending June 2018	Fresh Export	
fear chung June 2010	Volume (t)	
Brussels Sprouts	266	
Cabbage	1,707	
Capsicums	317	
Carrots	108,175	
Cauliflower	799	
Celery	4,504	
Chillies	3	
Cucumbers	134	
Eggplant	10	
Eng.Spinach/Silverbeet/Kale	243	
Fresh Herbs - Combined		
Fennel		
Parsley and Other Herbs		
Garlic	118	
Ginger	9	
Leafy Asian Vegetables		
Leafy Salad Vegetables	1,358	
Leeks	124	
Head Lettuce	432	
Mushrooms	89	
Onions	30,516	
Parsnips		
Peas	7	

Year Ending June 2018	Fresh Export Volume (t)
Potatoes	36,529
Pumpkins	2,074
Sweet Corn	
Sweetpotatoes	922
Tomatoes	804
Zucchini	
Other Vegetables	5,077
All Nuts*	96,434
Almonds*	64,196
Chestnuts*	
HazeInuts*	90
Macadamias*	21,221
Pecans*	600
Pistachios*	102
Walnuts*	5,399
Other Nuts*	4,824
Other Horticulture	N/A
Cut Flowers	N/A
Nursery*	N/A
Turf	N/A

*Note: Nut exports includes both the kernel and in-shell form. Further information on volumes of each type is provided on pages 420 to 453.









Value of Fresh Exports

The table below summarises the **Value of Fresh Exports** in **million dollars** of all products profiled in this statistics handbook, where appropriate, for the year ending June 2018.

Year Ending June 2018	Fresh Export Value (\$m)	Year Ending Jun
All Horticultural Products	\$2,149.6	Passionfruit
All Fruit	\$1,085.2	Papaya/Pawpaw
Apples	\$11.3	Persimmons
Avocados	\$11.6	Pears
Bananas		Pineapples
Berries - Combined	\$34.2	Summerfruit - Com
Blueberries	\$4.4	Apricots
Rubus Berries	<\$0.1	Nectarines/Peac
Strawberries	\$29.7	Plums
Cherries	\$62.2	Table Grapes
Citrus - Combined	\$427.8	Processing Fruit Co
Grapefruit	\$2.1	Dried Grapes*
Lemons/Limes	\$6.0	Prunes*
Mandarins	\$139.1	Other Dried Tree
Oranges	\$280.1	Canned Fruit*
Custard Apples	\$0.4	Olives*
Kiwifruit	\$3.6	Other Fruit
Lychees	\$5.2	All Vegetables
Mangoes	\$28.7	Artichokes
Melons - Combined	\$31.6	Asparagus
Muskmelons	\$23.2	Beans
Watermelons	\$8.4	Beetroot
Nashi		Broccoli/Baby Broc

Year Ending June 2018	Fresh Export Value (\$m)
Passionfruit	
Papaya/Pawpaw	<\$0.1
Persimmons	\$1.1
Pears	\$19.6
Pineapples	
Summerfruit - Combined	\$65.1
Apricots	\$1.9
Nectarines/Peaches	\$43.2
Plums	\$20.0
Table Grapes	\$384.1
Processing Fruit Combined*	
Dried Grapes*	
Prunes*	
Other Dried Tree Fruit*	
Canned Fruit*	
Olives*	
Other Fruit	<\$0.1
All Vegetables	\$255.2
Artichokes	<\$0.1
Asparagus	\$27.8
Beans	\$6.9
Beetroot	\$0.7
Broccoli/Baby Broccoli	\$16.0

Year Ending June 2018	Fresh Export	
Brussels Sprouts	Value (\$m) \$1.2	
	\$3.2	
Cabbage	\$3.2	
Capsicums Carrots		
	\$94.6	
Cauliflower	\$1.8	
Celery	\$7.1	
Chillies	<\$0.1	
Cucumbers	\$0.4	
Eggplant	<\$0.1	
Eng.Spinach/Silverbeet/Kale	\$2.0	
Fresh Herbs - Combined		
Fennel		
Parsley and Other Herbs		
Garlic	\$0.3	
Ginger	\$0.1	
Leafy Asian Vegetables		
Leafy Salad Vegetables	\$9.4	
Leeks	\$0.6	
Head Lettuce	\$1.7	
Mushrooms	\$6.8	
Onions	\$21.7	
Parsnips		
Peas	<\$0.1	

Year Ending June 2018	Fresh Export Value (\$m)
Potatoes	\$28.0
Pumpkins	\$3.0
Sweet Corn	
Sweetpotatoes	\$1.6
Tomatoes	\$3.0
Zucchini	
Other Vegetables	\$15.8
All Nuts*	\$793.2
Almonds*	\$440.3
Chestnuts*	
HazeInuts*	\$0.8
Macadamias*	\$266.0
Pecans*	\$7.8
Pistachios*	\$1.4
Walnuts*	\$22.7
Other Nuts*	\$54.1
Other Horticulture	\$16.0
Cut Flowers	\$10.4
Nursery*	\$5.6
Turf	

*Note: Nut exports includes both the kernel and in-shell form. Further information on volumes of each type is provided on pages 420 to 453.









Volume of Fresh Imports

The table below summarises the **Volume of Fresh Imports** in **tonnes** of all products profiled in this statistics handbook, where appropriate, for the year ending June 2018.

Year Ending June 2018	Fresh Import Volume (t)	
All Horticultural Products	180,756	Pas
All Fruit	109,146	Pa
Apples	1,145	Pe
Avocados	11,330	Pea
Bananas		Pin
Berries - Combined	1,235	Sui
Blueberries	1,234	
Rubus Berries		1
Strawberries	1	I
Cherries	2,198	Tak
Citrus - Combined	27,749	Pro
Grapefruit	1,125	[
Lemons/Limes	4,739	I
Mandarins	3,805	(
Oranges	18,074	(
Custard Apples		(
Kiwifruit	21,772	Otl
Lychees		All
Mangoes	866	Art
Melons - Combined	1	As
Muskmelons	1	Bea
Watermelons		Be
Nashi		Bro

Year Ending June 2018	Fresh Import Volume (t)
Passionfruit	
Papaya/Pawpaw	131
Persimmons	445
Pears	1,826
Pineapples	
Summerfruit - Combined	3,095
Apricots	434
Nectarines/Peaches	2,281
Plums	380
Table Grapes	15,265
Processing Fruit Combined*	
Dried Grapes*	
Prunes*	
Other Dried Tree Fruit*	
Canned Fruit*	
Olives*	
Other Fruit	22,096
All Vegetables	32,839
Artichokes	
Asparagus	4,272
Beans	438
Beetroot	3
Broccoli/Baby Broccoli	

Year Ending June 2018	Fresh Import Volume (t)
Brussels Sprouts	
Cabbage	8
Capsicums	1,182
Carrots	
Cauliflower	
Celery	
Chillies	12
Cucumbers	
Eggplant	
Eng.Spinach/Silverbeet/Kale	31
Fresh Herbs - Combined	
Fennel	
Parsley and Other Herbs	
Garlic	12,224
Ginger	224
Leafy Asian Vegetables	
Leafy Salad Vegetables	
Leeks	29
Head Lettuce	
Mushrooms	3,288
Onions	5,482
Parsnips	
Peas	925

Year Ending June 2018	Fresh Import Volume (t)
Potatoes	
Pumpkins	2
Sweet Corn	
Sweetpotatoes	349
Tomatoes	926
Zucchini	
Other Vegetables	3,443
All Nuts*	38,771
Almonds*	2,856
Chestnuts*	
HazeInuts*	2,870
Macadamias*	111
Pecans*	
Pistachios*	2,499
Walnuts*	4,943
Other Nuts*	25,492
Other Horticulture	N/A
Cut Flowers	N/A
Nursery*	N/A
Turf	N/A

*Note: Nut imports includes both the kernel and in-shell form. Further information on volumes of each type is provided on pages 420 to 453.









Value of Fresh Imports

The table below summarises the **Value of Fresh Imports** in **million dollars** of all products profiled in this statistics handbook, where appropriate, for the year ending June 2018.

Year Ending June 2018	Fresh Import Value (\$m)	Year Ending Jun
All Horticultural Products	\$1,010.5	Passionfruit
All Fruit	\$374.1	Papaya/Pawpaw
Apples	\$2.9	Persimmons
Avocados	\$71.7	Pears
Bananas		Pineapples
Berries - Combined	\$29.5	Summerfruit - Com
Blueberries	\$29.5	Apricots
Rubus Berries		Nectarines/Peac
Strawberries	<\$0.1	Plums
Cherries	\$15.6	Table Grapes
Citrus - Combined	\$54.1	Processing Fruit Co
Grapefruit	\$2.3	Dried Grapes*
Lemons/Limes	\$12.4	Prunes*
Mandarins	\$9.0	Other Dried Tree
Oranges	\$30.4	Canned Fruit*
Custard Apples		Olives*
Kiwifruit	\$54.6	Other Fruit
Lychees		All Vegetables
Mangoes	\$4.1	Artichokes
Melons - Combined	<\$0.1	Asparagus
Muskmelons	<\$0.1	Beans
Watermelons		Beetroot
Nashi		Broccoli/Baby Broc

\$0.4
\$2.6
\$3.1
\$14.2
\$1.9
\$10.7
\$1.6
\$69.2
\$52.2
\$100.9
\$22.3
\$0.5
<\$0.1

Enclose -

Year Ending June 2018	Fresh Import Value (\$m)	
Brussels Sprouts		
Cabbage	<\$0.1	
Capsicums	\$4.4	
Carrots		
Cauliflower		
Celery		
Chillies	\$0.2	
Cucumbers		_
Eggplant	<\$0.1	/
Eng.Spinach/Silverbeet/Kale	<\$0.1	
Fresh Herbs - Combined		
Fennel		
Parsley and Other Herbs		
Garlic	\$27.5	
Ginger	\$0.7	<u>'</u>
Leafy Asian Vegetables		
Leafy Salad Vegetables		
Leeks	\$0.1	
Head Lettuce		
Mushrooms	\$11.1	
Onions	\$4.6	
Parsnips		
Peas	\$2.6	

Year Ending June 2018	Fresh Import Value (\$m)
Potatoes	
Pumpkins	<\$0.1
Sweet Corn	
Sweetpotatoes	\$0.4
Tomatoes	\$1.8
Zucchini	
Other Vegetables	\$24.5
All Nuts*	\$427.5
Almonds*	\$22.8
Chestnuts*	
Hazelnuts*	\$29.4
Macadamias*	\$0.1
Pecans*	
Pistachios*	\$33.5
Walnuts*	\$49.2
Other Nuts*	\$292.5
Other Horticulture	\$108.0
Cut Flowers	\$70.3
Nursery*	\$37.7
Turf	

*Note: Nut imports includes both the kernel and in-shell form. Further information on volumes of each type is provided on pages 420 to 453.







Fresh Supply Volume

The table below summarises the **Volume of Fresh Supply** in **tonnes** of all products profiled in this statistics handbook, where appropriate, for the year ending June 2018.

Year Ending June 2018	Fresh Supply (t)	
All Horticultural Products	4,014,358	Pa
All Fruit	1,723,813	Ра
Apples	219,115	Pe
Avocados	81,722	Pe
Bananas	387,104	Pir
Berries - Combined	98,617	Su
Blueberries	16,401	
Rubus Berries	5,702	
Strawberries	76,514	
Cherries	12,702	Tal
Citrus - Combined	294,228	Pro
Grapefruit	12,052	
Lemons/Limes	45,611	
Mandarins	96,314	
Oranges	140,250	
Custard Apples	1,608	
Kiwifruit	30,327	Ot
Lychees	2,167	All
Mangoes	71,809	Ar
Melons - Combined	192,673	As
Muskmelons	31,046	Ве
Watermelons	161,627	Ве
Nashi	2,170	Bro

Year Ending June 2018	Fresh Supply (t)
Passionfruit	4,488
Papaya/Pawpaw	16,087
Persimmons	2,756
Pears	59,428
Pineapples	47,206
Summerfruit - Combined	106,684
Apricots	6,407
Nectarines/Peaches	84,085
Plums	16,192
Table Grapes	82,401
Processing Fruit Combined*	
Dried Grapes*	
Prunes*	
Other Dried Tree Fruit*	
Canned Fruit*	
Olives*	
Other Fruit	10,519
All Vegetables	2,213,712
Artichokes	335
Asparagus	8,138
Beans	32,688
Beetroot	5,414
Broccoli/Baby Broccoli	66,471

Data Tables—Fresh Supply



Note: The processed fruit lines marked with an asterisk (*) do not contribute to total fresh fruit supply volume because they are sold in a processed form.

Year Ending June 2018	Fresh Supply (t)	Year Ending June
Brussels Sprouts	4,845	Potatoes
Cabbage	62,001	Pumpkins
Capsicums	72,617	Sweet Corn
Carrots	202,153	Sweetpotatoes
Cauliflower	67,224	Tomatoes
Celery	59,772	Zucchini
Chillies	1,737	Other Vegetables
Cucumbers	86,202	All Nuts
Eggplant	8,454	Almonds
Eng.Spinach/Silverbeet/Kale	6,302	Chestnuts
Fresh Herbs - Combined	10,966	HazeInuts
Fennel	990	Macadamias
Parsley and Other Herbs	9,975	Pecans
Garlic	9,860	Pistachios
Ginger	3,857	Walnuts
Leafy Asian Vegetables	28,541	Other Nuts
Leafy Salad Vegetables	45,361	Other Horticulture
Leeks	8,641	Cut Flowers
Head Lettuce	138,052	Nursery*
Mushrooms	71,877	Turf
Onions	206,731	
Parsnips	3,269	
Peas	7,426	

Fresh Supply e 2018 (t) 441,439 113,767 28,241 92,911 256,559 39,355 22,506 76,832 28,403 1,100 3,326 3,742 1,215 5,297 8,135 25,615 N/A N/A N/A N/A

*Note: Nut supply volume includes both the kernel and in-shell form. Further information on volumes of each type is provided on pages 420 to 453.

Sources: ABS; GTA; IRB; MP & DD (Freshlogic Analysis)







Wholesale

Fresh Supply Wholesale Value

The table below summarises the **Wholesale Value** of the Fresh Supply in **million dollars** of all products profiled in this statistics handbook, where appropriate, for the year ending June 2018.

Year Ending June 2018	Wholesale	Year Ending
	Value (\$m)	
All Horticultural Products	\$13,411.1	Passionfruit
All Fruit	\$4,919.5	Papaya/Pawpa
Apples	\$519.5	Persimmons
Avocados	\$650.9	Pears
Bananas	\$586.8	Pineapples
Berries - Combined	\$1,065.3	Summerfruit -
Blueberries	\$394.4	Apricots
Rubus Berries	\$184.1	Nectarines/
Strawberries	\$486.8	Plums
Cherries	\$135.1	Table Grapes
Citrus - Combined	\$533.0	Processing Fru
Grapefruit	\$19.3	Dried Grape
Lemons/Limes	\$127.0	Prunes*
Mandarins	\$229.0	Other Dried
Oranges	\$157.8	Canned Frui
Custard Apples	\$7.2	Olives*
Kiwifruit	\$96.8	Other Fruit
Lychees	\$23.0	All Vegetables
Mangoes	\$209.8	Artichokes
Melons - Combined	\$114.4	Asparagus
Muskmelons	\$35.0	Beans
Watermelons	\$79.4	Beetroot
Nashi	\$7.6	Broccoli/Baby

Veer Ending June 2010	wholesale
Year Ending June 2018	Value (\$m)
Passionfruit	\$19.7
Papaya/Pawpaw	\$37.2
Persimmons	\$15.0
Pears	\$93.5
Pineapples	\$48.3
Summerfruit - Combined	\$391.7
Apricots	\$34.8
Nectarines/Peaches	\$291.0
Plums	\$66.0
Table Grapes	\$313.7
Processing Fruit Combined*	
Dried Grapes*	
Prunes*	
Other Dried Tree Fruit*	
Canned Fruit*	
Olives*	
Other Fruit	<i>\$50.9</i>
All Vegetables	\$4,620.6
Artichokes	\$0.9
Asparagus	\$92.4
Beans	\$84.2
Beetroot	\$11.5
Broccoli/Baby Broccoli	\$253.4

Sources: ABS; AC; CFVIWA; GTA; IRB; MP & DD (Freshlogic Analysis)





Note: The processed fruit lines marked with an asterisk (*) do not contribute to total fresh fruit wholesale value because they are sold in a processed form.

Voor Ending lung 2019	Wholesale	Yea
Year Ending June 2018	Value (\$m)	rea
Brussels Sprouts	\$19.9	Potato
Cabbage	\$45.0	Pump
Capsicums	\$183.9	Sweet
Carrots	\$157.8	Sweet
Cauliflower	\$53.5	Tomat
Celery	\$63.6	Zucchi
Chillies	\$10.4	Other
Cucumbers	\$184.0	All Nu
Eggplant	\$20.5	Almor
Eng.Spinach/Silverbeet/Kale	\$20.8	Chesti
Fresh Herbs - Combined	\$209.8	Hazelr
Fennel	\$2.4	Macad
Parsley and Other Herbs	\$207.4	Pecan
Garlic	\$87.8	Pistac
Ginger	\$53.3	Walnu
Leafy Asian Vegetables	\$75.9	Other
Leafy Salad Vegetables	\$393.5	Other
Leeks	\$24.2	Cut Flo
Head Lettuce	\$171.4	Nurse
Mushrooms	\$554.5	Turf
Onions	\$175.5	
Parsnips	\$13.1	
Peas	\$53.8	

Year Ending June 2018	Wholesale Value (\$m)
Potatoes	\$518.8
Pumpkins	\$77.7
Sweet Corn	\$64.0
Sweetpotatoes	\$85.2
Tomatoes	\$687.7
Zucchini	\$84.6
Other Vegetables	\$87.9
All Nuts	\$774.2
Almonds	\$251.1
Chestnuts	\$9.4
Hazelnuts	\$32.6
Macadamias	\$89.6
Pecans	\$20.1
Pistachios	\$70.0
Walnuts	\$84.6
Other Nuts	\$216.9
Other Horticulture	\$3,096.8
Cut Flowers	\$376.0
Nursery*	\$2,447.8
Turf	\$273.1

*Note: The nursery wholesale value has been reported for indication only. This value has been provided outside of THRUchain methodology and is based directly on project output from **NY16004**. See pages 468 to 473.







All Horticulture



All Fresh Horticulture Overview

Pages 48-51 profile total horticultural production and trade. It combines information on fruit, vegetables, nuts and other horticultural categories (cut flowers, nursery and turf).

For the year ending June 2018:

- **6.54 million tonnes** of horticultural products (*not including cut flowers, nursery and turf products*) was produced in Australia.
- The value of production for all categories was \$13.2 billion while the wholesale value of the fresh supply was \$13.4 billion.
- The supply per capita was 161 kg, based on the volume supplied.

All Fresh Horticulture Supply Chain—Year Ending June 2018





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Year Ending June	2016	201	7	2018			
	Value	Value	% YoY	Value	% YoY		
Production (t)	6,393,024	6,359,401	>-1%	6,541,768	+3%		
Production (\$m)	\$12,337.4	\$12,989.5	+5%	\$13,232.9	+2%		
Production area (Ha)	-	-	-	-	-		
Fresh Export Volume (t)	690,989	678,346	- 2 %	746,344	+10%		
Fresh Export Value (\$m)	\$ 2,116.4	\$ 2,031.9	-4%	\$ 2,149.6	+6%		
Fresh Import Volume (t)	180,445	202,483	+12%	180,756	-11%		
Fresh Import Value (\$m)	\$ 1,013.3	\$ 1,086.9	+7%	\$ 1,010.5	-7%		
Fresh Supply (t)	3,895,448	3,950,710	+1%	4,014,358	+2%		
Fresh Supply Wholesale Value (\$m)	\$12,337.5	\$13,353.6	+8%	\$13,411.1	<1%		
Supply per Capita (kg)	161.57	161.18	>-1%	161.01	>-1%		

Sources: ABS; AC; CFVIWA; GTA; IRB; MP & DD (Freshlogic Analysis)

*Note: Figures has been modified from those published in the previous edition of the handbook (2016/17 edition).

All Fresh Horticulture International Trade

Australia is a net exporter of fresh horticultural products. For the year ending June 2018, Australia exported **746,344 tonnes** of fresh horticultural products (not including nursery, turf and flower categories), as profiled in the graph below, where imports are counted as negative tonnes.







Production

The charts below profile the share of total Australian production of all horticultural categories during the year ending June 2018. For the below charts, only the value of the Other Fresh Horticulture grouping has been recorded, due to inconsistencies in the units used to measure volumes for this group.



Fresh supply

Hort

The charts below profile the share of the total fresh supply of all horticultural categories during the year ending June 2018.



Fresh exports

The charts below profile the share of total Australian fresh exports of all horticultural categories during the year ending June 2018.



Fresh imports

The charts below profile the share of total Australian fresh imports of all horticultural categories during the year ending June 2018.



* freshlogic Innovation

2017/18 Australian Horticulture 15/03/2019 Statistics Handbook

2017/18 Australian Horticulture 15/03/2019 **Statistics Handbook**





All Other Horticulture Overview

Pages 460-461 profile total production and trade for other horticultural categories. It combines information on all other categories covered in this handbook, being cut flowers, nursery, and turf. Each of these categories are individually profiled in their own sections.

For the year ending June 2018:

- Production of these categories are not measured in tonnes.
- The value of production was **\$2.89 billion** while the wholesale value of the fresh supply was **\$3.10 billion**.

All Other Fresh Horticulture Supply Chain—Year Ending June 2018





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All Other Horticulture Categories—Overview



Year Ending June	2016	201	7	2018			
real chung june	Value	Value	% YoY	Value		% YoY	
Production (t)	-	-	-		-	-	
Production (\$m)	\$ 2,817.7	\$ 2,836.2	<1%	\$	2,884.9	+2%	
Production area (Ha)	18,534	-	-		-	-	
Fresh Export Volume (t)	-	-	-		-	-	
Fresh Export Value (\$m)	\$ 13.5	\$ 16.9	+25%	\$	16.0	-6%	
Fresh Import Volume (t)	-	-	-		-	-	
Fresh Import Value (\$m)	\$ 107.7	\$ 105.1	- 2 %	\$	108.0	+3%	
Fresh Supply (t)	-	-	-		-	-	
Fresh Supply Wholesale Value (\$m)	\$ 3,030.1	\$ 3,046.1	<1%	\$	3,096.8	+2%	
Supply per Capita (kg)	-	-	-		-	-	

Sources: ABS; AC; CFVIWA; GTA; IRB; (Freshlogic Analysis)

All Other Fresh Horticulture International Trade

Australia is a net importer of these categories. For the year ending June 2018 Australia imported **\$108 million** of these categories, as profiled in the graph below, where imports are counted as negative million dollars.

Net All Other Fresh Horticulture International Trade







Cut Flowers



Cut Flower Overview

Cut flowers are grown year round in Australia, with peaks in February for Valentines' day, May for Mother's Day, and a smaller peak in December for Christmas. Production occurs in high tech glasshouses, lower tech protected cropping, as well as in outdoor fields. The majority of cut flowers grown in Australia are grown in Victoria.



Cut flowers have been represented in the supply chain below by their value rather than

volume due to inconsistencies in the units by which volume of production is measured.

For the year ending June 2018:

• The value of production was **\$280.6 m** while the local wholesale value of the fresh supply was **\$376.9 m**.

Cut Flower Supply Chain—Year Ending June 2018



Sources: ABS; AC; CFVIWA; Flower Association (FA); GTA; (Freshlogic Analysis)



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Year Ending June		2016		201	7	2018			
rear Ending Julie		Value		/alue	% YoY	\	/alue	% YoY	
Production (m units)		-		-	-		-	-	
Production (\$m)	\$	270.2	\$	275.6	+2%	\$	280.6	+2%	
Production area (Ha)		4,296		-	-		-	-	
Export Volume (m units)		-		-	-		-	-	
Fresh Export Value (\$m)	\$	7.8	\$	9.7	+24%	\$	10.4	+7%	
Import Volume (m units)		-		-	-		-	-	
Fresh Import Value (\$m)	\$	67.3	\$	66.8	>-1%	\$	70.3	+5%	
Fresh Supply (m unit)		-		-	-		-	-	
Fresh Supply Wholesale Value (\$m)	\$	368.1	\$	370.9	<1%	\$	376.0	+1%	
Supply per Capita (kg)		-		-	-		-	-	

Sources: ABS; AC; CFVIWA; FA; GTA; (Freshlogic Analysis)

Major Cut Flower Production Areas

Cut flowers are produced predominantly in the southern states of Australia. Major production regions include: **Wimmera** and the **Melbourne region** of Victoria; the **Perth region** of Western Australia; the **Central Coast** and **Northern Rivers** regions of New South Wales; and **South East** of Queensland.







2017/18 Cut Flower Production by State



Source: FA

Cut Flower Seasonality by State

State	17/18 \$m	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
New South Wales	\$70.2												
Victoria	\$161.5												
Queensland	\$23.7												
Western Australia	\$24.1												
Northern Territory	\$1.0												
Imported	\$70.3												
Availability legend			Hi	gh		Mec	lium		Lo	w		No	ne

Source: FA

Cut Flower International Trade

Australia is a net importer of fresh cut flowers, with smaller amounts of exports every year. International trade has been presented in terms of value rather than volume, due to inconsistencies in the way trade volume data is recorded. For the year ending June 2018, Australia exported **\$10.4 million**, and imported **\$70.3 million** worth of cut flowers. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative million dollars.

Net Cut Flowers International Trade



Source: GTA

For the year ending June 2018, **35%** of the value of cut flower exports were sent to Japan, as profiled in the chart below.









Cut Flower Imports and Exports by State

Imports	by s	state des	tina	ntion (\$m)		Exports by state of production origin (\$m)						
Year Ending June		2016		2017		2018	Year Ending June		2016		2017		2018
New South Wales	\$	30.3	\$	25.4	\$	26.1	Western Australia	\$	2.2	\$	3.1	\$	4.3
Victoria	\$	22.0	\$	24.7	\$	25.8	Victoria	\$	0.7	\$	1.0	\$	1.7
Western Australia	\$	8.7	\$	8.9	\$	8.8	Queensland	\$	4.2	\$	4.4	\$	4.1
Queensland	\$	4.5	\$	5.5	\$	6.9	New South Wales	\$	0.7	\$	1.0	\$	0.3
South Australia	\$	1.7	\$	2.3	\$	2.7	Other	\$	-	\$	0.2	\$	0.0
TOTAL	\$	67.3	\$	66.8	\$	70.3	TOTAL	\$	7.8	\$	9.7	\$	10.4

Cut Flower Imports and Exports by Country

Imp	Imports by country (\$m)							Exports by country (\$m)								
Year Ending June		2016		2017		2018	Year Ending June	2016		2017		2018				
Kenya	\$	24.3	\$	16.2	\$	17.4	Japan	\$	1.8	\$	2.7	\$	3.7			
Malaysia	\$	10.3	\$	12.0	\$	15.3	Netherlands	\$	2.8	\$	2.8	\$	2.8			
Ecuador	\$	6.6	\$	9.1	\$	9.7	US	\$	1.8	\$	1.6	\$	1.3			
Colombia	\$	7.4	\$	9.1	\$	9.2	China	\$	\$ 0.3		0.5	\$	0.9			
China	\$	3.5	\$	4.7	\$	4.1	Sth. Korea	\$ 0.1		\$	0.4	\$	0.5			
Other	\$	15.1	\$	15.7	\$	14.6	Other	\$ 1.0		\$	1.6	\$	1.3			
TOTAL	\$	67.3	\$	66.8	\$	70.3	TOTAL	\$ 7.8		\$	9.7	\$	10.4			

Source: GTA







2016

Value

1.618

2017

% YoY

-

-

Value

1.618



% YoY

+1%

+2%

-

-22%

-2%

-

+2%

2018

Value

1.634

Nursery Overview

Nursery covers live plants grown for a range of uses that include; landscaping, revegetation and distribution of ornamental retail supply chains, plus as starter plants in the commercial production of fruit, vegetables and forestry. Nursery production occurs in all states and territories of Australia, with the majority of production occurring in Victoria, Queensland and New South Wales. Production occurs year-round, with peaks during the key crop planting periods to



accommodate the spring season for ornamental retail product lines.

Production has been represented below by their value rather than volume.

For the year ending June 2018:

 The value of production was \$2.33 billion while the wholesale value of the fresh supply was **\$2.45 billion**.

Nursery Supply Chain—Year Ending June 2018



Sources: ABS; GTA; Hort Innovation; Nursery & Garden Industry Australia (NGIA)



\$ 2,290.0 \$ 2,331.2 Production (\$m) \$ 2,290.0 10,502 Production area (Ha) 10,502 10,502 -Export Volume (m units) -Ś Fresh Export Value (\$m) Ś 5.7 Ś 7.2 +26% 5.6 Import Volume (m units) Ś Ś Ś -5% 37.7 Fresh Import Value (\$m) 40.4 38.3 Fresh Supply (m unit) _ _ -_ Fresh Supply Wholesale Value (\$m) \$ 2,404.5 \$ 2,404.5 >-1% \$ 2,447.8 Supply per Capita (kg) Sources: ABS; GTA; Hort Innovation; NGIA

*Note: Production value for nursery has been measured outside of THRUChain methodology, based directly on project output from NY16004.

Major Nursery Production Areas

Year Ending June

Production (m units)

Nursery production occurs predominantly along the eastern sea board of Australia. Major production regions include: Perth in Western Australia; South East of Queensland: the Northern Rivers and Central Coast/Sydney regions of New South Wales; and the Melbourne region of Victoria.







2017/18 Nursery Production by State



Source: NGIA

Nursery Seasonality by State

State	17/18 \$m	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
New South Wales	\$699.4												
Victoria	\$652.7												
Queensland	\$699.4												
Western Australia	\$186.5												
South Australia	\$46.6												
Tasmania	\$16.3												
Northern Territory	\$30.3												
Imported	\$37.7												
Availability legend			Hi	gh		Mec	lium		Lo	w		No	ne

Source: NGIA

Nursery International Trade

Australia is a net importer of nursery products, however export value of nursery have increased over recent years. International trade has been presented in terms of value rather than volume, due to the way trade data is recorded. For the year ending June 2018, Australia exported \$5.6 million worth, and imported \$37.7 million worth. The exports and imports over the last 5 financial years is profiled in the graph to the right, where imports are counted as negative dollars.

Net Nursery International Trade



Source: GTA

For the year ending June 2018, **20%** of the value of nursery plant exports were sent to France, as profiled in the chart below.



2017/18 Nursery Exports by Country

Source: GTA







Nursery Imports and Exports by State

Imports	Imports by state destination (\$m)						Exports by state of production origin (\$m)								
Year Ending June		2016		2017		2018	Year Ending June		2016		2017		2018		
Victoria	\$	28.5	\$	26.4	\$	24.7	Victoria	\$	1.7	\$	1.9	\$	2.0		
Queensland	\$	6.3	\$	6.2	\$	6.6	New South Wales	\$ 1.7		\$	2.0	\$	1.4		
Western Australia	\$	2.3	\$	2.4	\$	2.8	Western Australia	\$-		\$	0.7	\$	0.8		
New South Wales	\$	1.6	\$	1.7	\$	1.9	Queensland	\$	2.0	\$	2.0	\$	0.8		
South Australia	\$	1.1	\$	1.1	\$	1.1	Tasmania	\$	0.2	\$	0.3	\$	0.4		
Other	\$	0.6	\$	0.5	\$	0.6	Other	\$	0.1	\$	0.3	\$	0.1		
TOTAL	\$	40.4	\$	38.3	\$	37.7	TOTAL	\$ 5.7		\$	7.2	\$	5.6		

Nursery Imports and Exports by Country

Imp	Imports by country (\$m)							Exports by country (\$m)								
Year Ending June		2016		2017		2018	Year Ending June		2016	1	2017		2018			
Netherlands	\$	19.5	\$	17.0	\$	16.2	France	\$	1.0	\$	0.8	\$	1.1			
Taiwan	\$	9.8	\$	10.3	\$	9.8	Netherlands	\$	0.6	\$	0.6	\$	0.6			
China	\$	3.5	\$	3.4	\$	4.4	UAE	\$	-	\$	0.4	\$	0.5			
New Zealand	\$	2.1	\$	1.8	\$	1.7	New Zealand	\$	0.8	\$	0.6	\$	0.5			
India	\$	-	\$	1.3	\$	1.5	Georgia	\$	-	\$	-	\$	0.4			
Other	\$	5.5	\$	4.4	\$	4.1	Other	\$	3.3	\$	4.7	\$	2.6			
TOTAL	\$	40.4	\$	38.3	\$	37.7	TOTAL	\$	5.7	\$	7.2	\$	5.6			

Source: GTA









Turf Overview

Turf covers live grass products grown for parks, gardens, residential and commercial properties, sporting venues and for land rehabilitation and landscape improvement purposes. Production occurs in all states and territories of Australia. The majority of production occurs in New South Wales and Queensland. Production is yearround, with a number of different varieties being grown, although there is a peak of production during the spring and summer months.



Turf production has been represented in the supply chain below by million square metres.

For the year ending June 2018:

- **43.6 million m²** was produced.
- Turf production was worth **\$273.1 m** in Value of Production, with the fresh supply of turf having a Wholesale Value of **\$273.1 m**.

Turf Supply Chain—Year Ending June 2018



Sources: AC; CFVIWA; GTA; Turf Australia (TA); (Freshlogic Analysis)



2017/18 Australian Horticulture Statistics Handbook 04/03/2019

Year Ending June		2016		201	7	2018			
	Value		\	/alue	% YoY	Value		% YoY	
Production (m m2)		42.2		43.8	+4%		43.6	>-1%	
Production (\$m)	\$	257.5	\$	270.6	+5%	\$	273.1	<1%	
Production area (Ha)		<i>3,736</i>		3,880	+4%		3,863	>-1%	
Fresh Export Volume (t)		-		-	-		-	-	
Fresh Export Value (\$m)	\$	-	\$	-	-	\$	-	-	
Fresh Import Volume (t)		-		-	-		-	-	
Fresh Import Value (\$m)	\$	-	\$	-	-	\$	-	-	
Fresh Supply (m m2)		42.2		43.8	+4%		43.6	>-1%	
Fresh Supply Wholesale Value (\$m)	\$	257.5	\$	270.6	+5%	\$	273.1	<1%	
Supply per Capita (kg)					-			-	

Sources: AC; CFVIWA; GTA; TA; (Freshlogic Analysis)

Major Turf Production Areas

Turf production occurs predominantly along the eastern sea board of Australia. North Queensland and the Wide Bay, Sunshine Coast, Lockyer and Scenic Rim regions in south east Queensland; the Central Coast, Lower Hunter and Hawkesbury regions of New South Wales; the Greater Melbourne region (including the Yarra Valley) of Victoria; and the Far Northern and Southern areas of the Greater Perth region in Western Australia.







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2017/18 Turf Production by State



Source: TA

Turf Seasonality by State

State	17/18 m2	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
New South Wales	15.6												
Victoria	5.9												
Queensland	17.0												
Western Australia	2.5												
South Australia	2.6												
Availability legend			Hi	gh		Mec	lium		Lc	w		No	ne

Source: TA

2017/18 Turf Production by Variety



Source: TA







