

## Current contracted apple marketing project actuals at 2022/23 and forecast to 2025/26

| Project<br>code | Project title   | 2022/23<br>Actual | 2023/24<br>Forecast | 2024/25<br>Forecast | 2025/26<br>Forecast |
|-----------------|---|-------------------|---------------------|---------------------|---------------------|
| MT20600         | Media Strategy Planning & Buying Services (Retainer Payments) | 91,092            | 78,578              |                     |                     |
| MT21504         | Apple and pear merchandising program                          | 60,525            |                     |                     |                     |
| MT22502         | Apple and Pear Merchandising Program FY23 (MKTG)              | 125,738           | 125,738             |                     |                     |
| MT22640         | Taste Australia   | 204,167           |                     |                     |                     |
| AP21500         | Storage, distribution and printing                            | 855               |                     |                     |                     |
| AP21600         | Apple FY22 Campaign - Media                                   | 111,645           |                     |                     |                     |
| AP21612         | Apple FY22 campaign - social                                  | 9,500             |                     |                     |                     |
| AP22500         | FY23 Apple storage distribution and printing                  | 8,416             |                     |                     |                     |
| AP22501         | Apples FY23 Retail Sampling Program                           | 349,750           |                     |                     |                     |
| AP22502         | International Co-Promotions Apples FY23 (con-002549)          |                   | 6,400               |                     |                     |
| AP22502         | International Co-Promotions Apples FY23 (con-002548)          | 101,240           | 25,310              |                     |                     |
| AP22600         | Apples Media FY23   | 686,000           |                     |                     |                     |
| AP22610         | Apples Creative and Production for FY24                       | 450,000           |                     |                     |                     |
| AP23502         | Apple FY24 POS<br>Materials/misc/printing/storage             |                   | 50,000              |                     |                     |
| AP23503         | Apples brand creative and production research stimulus        | 50,000            |                     |                     |                     |
| AP23600         | Apple Retail Media H1 FY24                                    |                   | 97,780              |                     |                     |
| AP23601         | Hit Refresh media amplification H1                            |                   | 287,304             |                     |                     |
| Total           |   | 2,248,928         | 671,110             |                     |                     |